

Clearlake Capital Partners VIII, L.P. Private Equity Recommendation

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December 2023

Today's Presentation

Clearlake Capital Partners VIII, L.P. ("CCP VIII" or the "Fund")

Main Presentation

Asset Class Considerations

 Recommendation is consistent with PSERS Strategic Asset Allocation (SAA) and current year commitment planning.

2. Recommendation Overview

 PSERS IO and Aksia recommend committing \$100 million to Clearlake Capital Partners VIII, L.P.

3. Strategy & Expertise

 Demonstrated expertise in making control investments in middle and large cap companies in the technology, industrial, and consumer sectors.

4. Investment Considerations

 Investment expected to face certain risks consistent with Private Equity investments and staff believes that Clearlake has identified appropriate mitigants to those risks.

5. Investment Highlights

Strong historical performance and complementary fit with PSERS private equity portfolio.

Appendix

- Private Equity Dashboard
- Investment Committee Disclosure



1. Asset Class Considerations

Recommendation is consistent with PSERS Strategic Asset Allocation (SAA) and current year commitment planning

PSERS SAA and Pacing

- 1. PSERS SAA has established long term targets of 12.0%.
- The current overweight is expected to decrease over the next 3 years before reaching the long-term target.
- 3. PSERS' most recent pacing model (August 2022) suggested \$800M \$1 B of commitments annually to reach our target in ~3 years (2026).
- 4. 2023 budget is currently set for \$300M in primary investments.

SAA Allocation					
Private Equity Target	12.0%				
Private Equity Actual (09/30/23)	17.3%*				
Anticipated Date to Reach Allocation	2026				
Pacing Budget for 2023					
Pacing Budget	\$800M - \$1B				
Primary Investments					
2023 YTD Commitment	\$100M				
December Recommendations	\$200M				
Co-Investments					
2023 YTD Commitment	\$650K				
Total Primary and Co-Investments	\$301M				
Remaining 2023 Budget after December	\$499M - \$699M				
Est. Remaining Primary Fund Recommendations after December	\$0				
Expected to be in Target Budget Range for 2023?	Yes				
Est. Co-Investment Capacity	\$408M				

^{*}As of 06/30/2023

2. Recommendation Overview

PSERS IO and Aksia recommend committing \$100 million to CCP VIII

Key Term			
Fund Name	Clearlake Capital Partners VIII, L.P.		
Firm Name	Clearlake Capital Group, L.P.		
Net Return Target	20% - 25%		
Investment Professionals / Employees	45 / >100		
Strategy Invested Capital ¹	\$27.6 billion (across Funds I - VII)		
Target Fund Size	\$15 billion		
Recommended Commitment Amount	Amount \$100 million		
GP Commitment	The lesser of 2% of aggregate commitments, or \$300 million		
PSERS Existing Relationship	Yes		
Notable Investment Committee Disclosure ²	None		



3. CCP VIII Strategy & Expertise

Demonstrated expertise in distressed for control investing

- 1. <u>Sector & Geography</u>: CCP VIII strategy seeks to make control-oriented investments in North American large-cap and mega-cap sized companies primarily in the technology, industrials, and consumer industries.
- 2. <u>Portfolio Construction</u>: The Fund will have a diversified portfolio of 18 22 companies across stated industries, with an average investment range of \$500 million to \$1.5 billion.
- 3. <u>Equity Expertise</u>: Clearlake employs a fundamentals-based, research-intensive approach to investing. CCP VIII senior investment professionals have a history of investing in the technology, industrials, and consumer sectors and have clearly demonstrated the ability to take advantage of market dislocations, complex situations, and companies in transition to create value.



4. Investment Considerations

Investment expected to face certain risks consistent with Private Equity investments and staff believes that Clearlake has identified appropriate mitigants to those risks

Risk	Detail	Mitigating Factors			
Fund Size	At \$15 billion, the Fund will be the largest vehicle Clearlake has raised to date.	In Clearlake's history, each fund raised has been larger than its predecessor fund with the increase from VII to VIII being the smallest. Clearlake had demonstrated a steady deployment pace in prior funds. Additionally, their "deal flow" and opportunity set of corporate divestitures, carve outs, etc. remains very robust.			
Allocation	The Fund may participate in certain transactions (control investments) alongside Clearlake's other strategies, including the Opportunities Funds (non-control investments).	The Fund will have internal compliance reviews regarding allocations prior to closing on a transaction.			
Minority Investors in Clearlake	Dyal Capital Partners and Goldman Sachs Asset Management's Petershill program (Petershill) have minority interests in Clearlake.	Clearlake has had a long relationship with minority investors, Clearlake's fund sizes have kept a stable trajectory, and the owners have shown no signs of distraction and have a grea deal of pride in outperforming their peers.			

Note: Please see Aksia and PSERS confidential memos for additional discussion on risks and mitigants

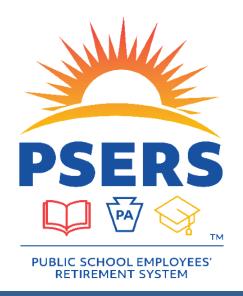


5. Investment Highlights

Strong historical performance and complementary fit with PSERS Private Equity portfolio

Highlight	Detail	
Attractive Performance in Prior Funds	As of March 31, 2023, Clearlake has invested \$19.5 billion across its seven flagship CCP funds (excluding co-investments) generating a total value of \$40.1 billion, of which \$13.1 billion has been realized. Over the same timeframe, in aggregate, these funds generated a net IRR 28.3% net and a net MoC of 2.1x.	
Recycling of Invested Capital	One accretive component of the Fund will be Clearlake's ability to reinvest proceeds from earlier realizations in the fund. The use of recycling reduces the overall management fees (given the higher level of invested capital) relative to the original commitment, and also allows for a higher potential cash-on-cash return.	
Strong Co-Investment Deal Flow	PSERS has participated in six prior co-investments with Clearlake. The number of co-investment opportunities from Clearlake has been strong and has been very impactful for the overall Private Equity portfolio.	





Appendix

Public Equity,

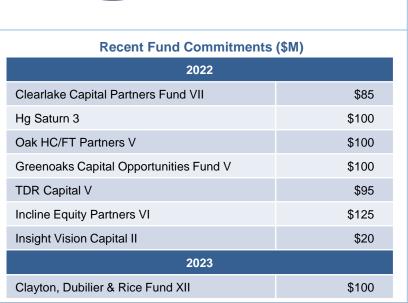
27.0%

Private Equity, 12.0%

Private Equity

Actual Exposure, 17.3% at Jun '23

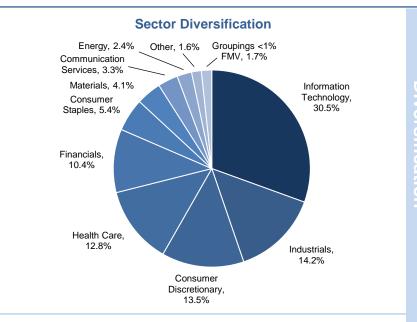




Target Allocation to Private Equity

In Long-Term Strategic Asset Allocation

Equity, 39.0%



Portfolio Performance

	Time-Weighted				Dollar-Weighted			
	1-YR	3-YR	5-YR	10-YR	ITD	KS PME ¹	Direct Alpha ¹	ITD
Buyout	3.3%	24.4%	14.7%	12.3%	16.0%	1.14	4.2%	12.3%
Growth Equity	1.0%	30.2%	24.6%	20.2%	18.4%	1.42	9.2%	20.4%
Venture Capital	-14.4%	18.2%	12.0%	9.2%	5.6%	0.87	-2.5%	6.1%
Co-Investment Program	-3.6%	29.7%	17.4%	22.8%	25.2%	1.41	10.9%	21.1%
Total Portfolio	1.1%	25.4%	16.0%	13.2%	11.1%	1.13	3.4%	11.9%
Benchmark ²	-9.7%	21.2%	6.6%	8.9%	10.1%			

Color-coding: +/- 200bps outperformance or underperformance vs. benchmark.

¹ KS PME and Direct Alpha are calculated compared to Private Equity's public benchmark.

Investment Committee Disclosure

No material mandatory disclosures

Disclosure	Response			
Relationship with Aksia	As of June 30, 2023, 3 discretionary and 10 non-discretionary advisory Aksia clients have made aggregate commitments of \$2.7 billion across investments managed by Clearlake Capital Group. As of October 23, 2023, there are 9 other Aksia clients, including PSERS, considering a commitment to Clearlake Capital Partners VIII, LP.			
Introduction Source	Existing Relationship			
Compliance with Placement Agent Policy	As confirmed by PSERS' Office of Chief Counsel on TBD this investment complies with the Board's policy			
PA Political Contributions	None Disclosed			
PA Presence	Yes, See Confidential Memo			
Potential Conflicts	PSERS is not aware of any actual or potential conflicts of interest that would be created by PSERS' investment in the Fund.			
Litigation Disclosure	Clearlake receives communications from regulators and is involved in litigation from time to time in the ordinary course of business. PSERS is not currently aware of any litigation which has or may have a material effect on the Fund.			
Has the Firm reimbursed and/or paid for PSERS IOP travel in the past two calendar years?	No			
Certification of Due Diligence Costs	IOP certifies that PSERS paid all travel costs, if any, and was not reimbursed for the travel costs related to due diligence of the Fund			