# Commonwealth of Pennsylvania Public School Employees' Retirement System 

DATE: March 12, 2009

SUBJECT: Asset Allocation Recommendation - Asset/Liability Analysis and Investment Review

TO: Members of the Board

FROM: Alan H. Van Noord, CFA
Chief Investment Officer


William G. Bensur, Jr., CFA
Wilshire Associates

At the upcoming Finance Committee meeting in March, Bill Bensur and Stephen Marshall from Wilshire Associates will be reviewing the $4^{\text {th }}$ quarter investment performance and the results of their annual asset/liability analysis. A copy of Wilshire's presentation entitled "Investment Review - For the Period Ending December 31, 2008; Asset/Liability Analysis" dated March 12, 2009 has been included in your Finance Committee materials. This review is the basis for the asset allocation recommendations. The following are the changes recommended to the current asset allocation:


The following are some observations regarding the recommended policy:

1. The new allocation is a more efficient allocation than our current policy. While the recommended policy has an expected return that is 13 basis points lower than the current policy $(8.15 \%$ vs. $8.28 \%)$, it is expected to have much lower risk ( $9.92 \%$ vs. $11.13 \%$ ).
2. Since the assumed actuarial investment rate of return has been reduced from $8.5 \%$ to $8.0 \%$ over a two-year period, the Fund does not need as high of a concentration in total equity. As noted above, total equity has fallen from $73.0 \%$ to $59.0 \%$ with a majority of the reduction from public equities. The public equity exposure will vary based on the actual allocation to private equity. For example, if the private equity invested allocation increases to $31.0 \%$ of the Fund, the public equity allocation will fund the excess $2.0 \%$ allocation to private equities and be reduced to $28.0 \%$. The same is true should the private equity invested allocation fall to $27.0 \%$, the public equity allocation will absorb the $2.0 \%$ shortfall in private markets and be increased to $32.0 \%$. Our objective is to control the total equity exposure to $59.0 \%$ of the Fund, regardless of whether it is private or public market equity exposure.
3. We recommend eliminating the currency hedge on $30 \%$ of the non-U.S. equity allocation. This hedge was instituted a number of years ago when our non-U.S. equity allocation was around $30 \%$ of the Fund. Since the non-U.S. equity allocation is significantly lower and the general market consensus is that the U.S. dollar is more likely to weaken than strengthen over the next few years given the increasing federal deficit, we recommend the elimination of the currency hedge. Our currency hedge manager, Pareto Investment Management Limited, will be converted from an active currency hedge manager to an absolute return manager. Their risk allocation will be similar to FX Concepts with a \$1 billion notional allocation and a $4 \%$ risk target.
4. As discussed in the January Finance Committee meeting, we recommend leveraging our TIPS exposure 2:1. Inflation linked bonds have diversification benefits such as a low correlation to other asset classes, providing a hedge against future or long-term inflation, and providing real returns guaranteed by the U.S. government. Leveraging the TIPS will maximize their diversification benefits while enhancing the Fund's return profile. We are currently working with Bridgewater Associates, our external global TIPS manager, on investing in their leveraged TIPS funds.
5. We recommend increasing the allocation to high yield (opportunistic) credit to take advantage of the expected high risk adjusted returns from this asset class over the next few years due to the numerous dislocations in the credit market.
6. Given the liquidity needs of the Fund on a forward looking basis, we recommend an allocation to cash of $5.0 \%$ to cover benefit payments and capital commitments in private equity. This allocation will reduce the need to sell impaired assets at an inappropriate time while providing other operational efficiencies. The benchmark for cash will be the Merrill Lynch U.S. Treasury Bill 0-3 Months Index.
7. We recommend the addition of a new asset class called absolute return. The fund currently has a significant allocation to portable alpha strategies. These strategies are designed to generate uncorrelated returns and to have those returns transferred to the U.S. equity allocation. We recommend that most of that program be transferred to the absolute return allocation. By transferring a large portion of this program, we will be able to reduce our U.S. equity exposure quickly and reduce the cash volatility created by the S\&P 500 index futures overlaying these portable alpha strategies. The benchmark for the absolute return program will be an absolute return of $8.0 \%$ annualized.

Staff and Wilshire recommend adopting the changes to Exhibits B, C, and D of the Investment Policy Statement, Objectives, and Guidelines that record the changes recommended. Black-lined copies have been included for your review of the changes recommended.

If you have any questions or comments, please contact me at 717-720-4702.

# Pennsylvania Public School Employees' Retirement System 

Investment Review - For the Period Ending December 31, 2008
Asset / Liability Analysis

Managing Director

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## Tab 1

Investment Review
As of December 31, 2008

## Capital Market Update

## Benchmark Performance

For Periods Ending December 31, 2008
$\square 4 Q 08 \square$ Fiscal YTD ■ One Year


## Asset Allocation - Total Fund *

## PSERS vs All Public Funds

As of December 31, 2008


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## Asset Allocation - Total Fund

## PSERS vs Large Public Funds **

As of December 31, 2008

Large Public Funds

PSERS Total Fund Composite
Policy ${ }^{\wedge}$
Variance

Large Public Fund A
Large Public Fund B
Large Public Fund C
Large Public Fund D
Large Public Fund E
Large Public Fund F
Large Public Fund G
Large Public Fund H
Large Public Fund I
Large Public Fund J

| US <br> Equity | Non-US <br> Equity | Fixed <br> Income | Private <br> Markets | Real <br> Estate | Commodities |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| $\mathbf{1 9 . 9 9 \%}$ | $\mathbf{2 1 . 9 7 \%}$ | $\mathbf{2 4 . 2 6 \%}$ | $\mathbf{1 7 . 9 7 \%}$ | $\mathbf{1 2 . 2 7 \%}$ | $\mathbf{3 . 4 1 \%}$ |
| $18.75 \%$ | $23.75 \%$ | $22.00 \%$ | $18.00 \%$ | $12.50 \%$ | $5.00 \%$ |
| $\mathbf{+ 1 . 2 4 \%}$ | $\mathbf{- 1 . 7 8 \%}$ | $\mathbf{+ 2 . 2 6 \%}$ | $-0.03 \%$ | $-0.23 \%$ | $\mathbf{- 1 . 5 9 \%}$ |
|  |  |  |  |  |  |
| $18.10 \%$ | $17.16 \%$ | $24.44 \%$ | $15.05 \%$ | $11.49 \%$ | -- |
| $31.60 \%$ | $13.10 \%$ | $45.60 \%$ | $5.00 \%$ | $3.10 \%$ | -- |
| $15.51 \%$ | $10.68 \%$ | $48.44 \%$ | $13.53 \%$ | $9.83 \%$ | -- |
| $34.70 \%$ | $9.60 \%$ | $19.80 \%$ | $19.60 \%$ | $12.10 \%$ | -- |
| $34.70 \%$ | $9.70 \%$ | $19.10 \%$ | $18.30 \%$ | $12.90 \%$ | -- |
| $30.00 \%$ | $19.00 \%$ | $21.00 \%$ | $23.00 \%$ | $6.00 \%$ | -- |
| $25.80 \%$ | $16.60 \%$ | $31.20 \%$ | $10.30 \%$ | $13.60 \%$ | -- |
| -- | -- | -- | -- | -- | -- |
| $13.60 \%$ | $14.90 \%$ | $26.00 \%$ | $21.50 \%$ | $11.50 \%$ | -- |
| $13.10 \%$ | $16.70 \%$ | $23.60 \%$ | $25.70 \%$ | $19.60 \%$ | -- |
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## Performance Comparison - Total Fund

## PSERS vs All Public Funds

For Periods Ending December 31, 2008


## Performance Comparison - Total Fund *

## PSERS vs All Public Funds

## Calendar-Year Periods



## Performance Comparison - Total Fund *

## PSERS vs Large Public Funds ${ }^{\wedge}$

For Periods Ending December 31, 2008

Large Public Funds

PSERS Total Fund Composite
Policy Index ^
Variance

| Quarter | $\begin{aligned} & \text { Fiscal } \\ & \text { YTD } \end{aligned}$ | One Year | Three Years | Five Years | Ten Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
| -16.25\% | -25.50\% | -29.68\% | -1.88\% | 3.88\% | 4.15\% |
| -13.48\% | -22.09\% | -25.57\% | -1.79\% | 2.95\% | 2.99\% |
| -2.77\% | -3.41\% | -4.11\% | -0.09\% | +0.93\% | +1.16\% |
| -13.73\% | -23.06\% | -26.93\% | -2.48\% | 2.99\% | 3.34\% |
| -12.09\% | -20.15\% | -25.05\% | -2.71\% | 2.23\% | 3.58\% |
| -10.91\% | -17.22\% | -20.56\% | -0.42\% | 3.88\% | 4.52\% |
| -14.12\% | -19.41\% | -24.28\% | -1.10\% | 3.22\% | 3.29\% |
| -14.20\% | -19.57\% | -24.47\% | -1.20\% | 3.15\% | 3.27\% |
| -15.21\% | -22.92\% | -26.98\% | -2.51\% | 3.00\% | -- |
| -12.05\% | -20.01\% | -23.68\% | -0.76\% | 3.71\% | 4.42\% |
| -13.70\% | -22.72\% | -27.89\% | -3.15\% | 2.28\% | 2.79\% |
| -15.04\% | -23.25\% | -27.31\% | -2.84\% | 3.45\% | 4.45\% |
| -10.59\% | -17.78\% | -21.69\% | 1.80\% | 6.28\% | 5.07\% |

## Total Fund Attribution

Net of Fees
Quarter Ending December 31, 2008


## Skill Analysis

## Excess Return vs Policy Index *

Five-Year Period Ending December 31, 2008


## Skill Analysis

## Excess Return vs Policy Index *

Ten-Year Period Ending December 31, 2008


## Risk / Return Analysis

## PSERS Total Fund vs All Public Funds *

Five-Year Period Ending December 31, 2008


## Risk / Return Analysis

## PSERS Total Fund vs All Public Funds *

Ten-Year Period Ending December 31, 2008


## Performance Comparison - US Equity *

## PSERS vs All Public Funds

For Periods Ending December 31, 2008


## Performance Comparison - US Equity *

## PSERS vs All Public Funds

## Calendar Year Periods



## Performance Comparison - US Equity *

## PSERS vs Large Public Funds ${ }^{\wedge}$

For Periods Ending December 31, 2008

Large Public Funds

PSERS US Equity Composite DJ Wilshire 5000 Index Variance

Large Public Fund A Large Public Fund B Large Public Fund C Large Public Fund D Large Public Fund E Large Public Fund $F$ Large Public Fund G Large Public Fund H Large Public Fund I Large Public Fund J

| Quarter | Fiscal <br> YTD | One <br> Year | Three <br> Years | Five <br> Years | Ten <br> Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| $-25.79 \%$ | $-34.32 \%$ | $-41.65 \%$ | $-\mathbf{1 1 . 1 2 \%}$ | $-\mathbf{- 3 . 4 2 \%}$ | $-\mathbf{- . 1 9 \%}$ |
| $-22.85 \%$ | $-29.54 \%$ | $-37.23 \%$ | $-8.44 \%$ | $-1.69 \%$ | $-0.64 \%$ |
| $-\mathbf{2 . 9 4 \%}$ | $-4.78 \%$ | $-4.42 \%$ | $-\mathbf{2 . 6 8 \%}$ | $-1.73 \%$ | $+0.45 \%$ |
|  |  |  |  |  |  |
| $-23.03 \%$ | $-30.35 \%$ | $-38.14 \%$ | $-8.90 \%$ | $-2.15 \%$ | $-0.84 \%$ |
| $-23.91 \%$ | $-31.28 \%$ | $-38.82 \%$ | $-9.45 \%$ | $-1.66 \%$ | $0.37 \%$ |
| $-24.17 \%$ | $-32.65 \%$ | $-40.74 \%$ | $-11.04 \%$ | $-3.05 \%$ | $-0.95 \%$ |
| $-22.55 \%$ | $-28.81 \%$ | $-37.01 \%$ | $-8.55 \%$ | $-2.11 \%$ | $-0.93 \%$ |
| $-22.58 \%$ | $-28.91 \%$ | $-37.08 \%$ | $-8.59 \%$ | $-2.13 \%$ | $-0.91 \%$ |
| $-24.34 \%$ | $-31.01 \%$ | $-37.64 \%$ | $-10.33 \%$ | $-3.18 \%$ | -- |
| $-22.76 \%$ | $-29.53 \%$ | $-37.68 \%$ | $-9.18 \%$ | $-2.64 \%$ | $-0.59 \%$ |
| $-22.72 \%$ | $-30.20 \%$ | $-38.85 \%$ | $-10.22 \%$ | $-2.97 \%$ | $-1.30 \%$ |
| $-24.50 \%$ | $-32.94 \%$ | $-39.89 \%$ | $-10.31 \%$ | $-2.56 \%$ | $0.12 \%$ |
| $-24.06 \%$ | $-31.02 \%$ | $-38.99 \%$ | $-9.59 \%$ | $-2.42 \%$ | -- |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

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## Risk / Return Analysis

## PSERS US Equity vs All Public Funds *

Five-Year Period Ending December 31, 2008


## Risk / Return Analysis

## PSERS US Equity vs All Public Funds *

Ten-Year Period Ending December 31, 2008


## US Equity Alpha Engines

## Composite Investment Performance vs Benchmarks *

For Periods Ending December 31, 2008

|  | Quarter | Fiscal YTD | One <br> Year | Three Years | Five <br> Years | Ten Years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short Duration Enhanced Composite | -29.76\% | -39.45\% | -49.01\% | -15.11\% | -6.59\% | -- |
| S\&P 500 Index | -21.94\% | -28.48\% | -37.00\% | -8.36\% | -2.19\% | -- |
| Variance | -7.82\% | -10.97\% | -12.01\% | -6.75\% | -4.40\% | -- |
| Options Enhanced Composite | -22.06\% | -28.56\% | -36.87\% | -7.78\% | -1.81\% | -- |
| S\&P 500 Index | -21.94\% | -28.48\% | -37.00\% | -8.36\% | -2.19\% | -- |
| Variance | -0.12\% | -0.08\% | +0.13\% | +0.58\% | +0.38\% | -- |
| Global Macro Composite ** | -3.40\% | -10.67\% | -6.25\% | 0.92\% | -- | -- |
| LIBOR | 0.71\% | 1.32\% | 2.93\% | 4.55\% | -- | -- |
| Variance | -4.11\% | -11.99\% | -9.18\% | -3.63\% | -- | -- |
| Currency | -1.71\% | -2.94\% | -2.59\% | -- | -- | -- |
| Other Portable Alpha Composite | -6.40\% | -16.17\% | -- | -- | -- | -- |
| LIBOR | 0.71\% | 1.32\% | -- | -- | -- | -- |
| Variance | -7.11\% | -17.49\% | -- | -- | -- | -- |
| Total Portable Alpha Composite | -28.28\% | -38.83\% | -46.12\% | -13.62\% | -5.46\% | -2.78\% |
| S\&P 500 Index | -21.94\% | -28.48\% | -37.00\% | -8.36\% | -2.19\% | -1.38\% |
| Variance | -6.34\% | -10.35\% | -9.12\% | -5.26\% | -3.27\% | -1.40\% |

** W/O Overlay
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## Performance Comparison - Non-US Equity *

## PSERS vs All Public Funds

For Periods Ending December 31, 2008


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## Performance Comparison - Non-US Equity *

## PSERS vs All Public Funds

## Calendar-Year Periods



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## Performance Comparison - Non-US Equity *

## PSERS vs Large Public Funds ${ }^{\wedge}$

For Periods Ending December 31, 2008

Large Public Funds

PSERS Non-US Equity Composite MSCI ACW x-US Index m Variance

Large Public Fund A Large Public Fund B Large Public Fund C Large Public Fund D Large Public Fund E Large Public Fund $F$ Large Public Fund G Large Public Fund H Large Public Fund I Large Public Fund J

| Quarter | Fiscal YTD | One <br> Year | Three Years | Five <br> Years | Ten Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
| -20.28\% | -36.29\% | -43.81\% | -5.88\% | 3.66\% | 3.79\% |
| -21.67\% | -37.51\% | -44.31\% | -6.86\% | 2.80\% | 2.17\% |
| +1.39\% | +1.22\% | +0.50\% | +0.98\% | +0.86\% | +1.62\% |
| -- | -- | -- | -- | -- | -- |
| -22.50\% | -40.17\% | -46.62\% | -8.08\% | 2.13\% | 4.23\% |
| -20.73\% | -37.41\% | -43.21\% | -6.62\% | 2.72\% | 2.81\% |
| -21.50\% | -38.03\% | -45.78\% | -10.50\% | 0.44\% | 0.64\% |
| -21.51\% | -38.04\% | -45.77\% | -10.48\% | 0.45\% | 0.65\% |
| -22.16\% | -39.69\% | -46.56\% | -8.58\% | 0.45\% | -- |
| -22.90\% | -40.09\% | -45.79\% | -7.38\% | 2.05\% | 2.73\% |
| -21.20\% | -38.92\% | -45.56\% | -7.43\% | 3.46\% | 2.15\% |
| -20.32\% | -37.75\% | -43.25\% | -5.81\% | 3.80\% | 3.77\% |
| -21.60\% | -38.70\% | -44.74\% | -6.67\% | 2.82\% | -- |

## Risk / Return Analysis

## PSERS Non-US Equity vs All Public Funds *

Five-Year Period Ending December 31, 2008


## Risk / Return Analysis

## PSERS Non-US Equity vs All Public Funds *

Ten-Year Period Ending December 31, 2008


## Performance Comparison - US Fixed Income *

## PSERS vs All Public Funds

For Periods Ending December 31, 2008


## Performance Comparison - US Fixed Income *

## PSERS vs All Public Funds

## Calendar-Year Periods



## Performance Comparison - US Fixed Income *

## PSERS vs Large Public Funds ${ }^{\wedge}$

For Periods Ending December 31, 2008

|  | Quarter | Fiscal YTD | One Year | Three <br> Years | Five Years | Ten Years |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Large Public Funds |  |  |  |  |  |  |
| PSERS US Fixed Composite | -4.96\% | -9.35\% | -7.85\% | 1.00\% | 2.53\% | 4.75\% |
| Policy Index ${ }^{\text {m }}$ | -4.98\% | -8.52\% | -6.08\% | 1.50\% | 2.39\% | 4.48\% |
| Variance | +0.02\% | -0.83\% | -1.77\% | -0.50\% | +0.14\% | +0.27\% |
| Large Public Fund A | 1.88\% | -3.39\% | -3.82\% | 2.78\% | 4.02\% | 5.54\% |
| Large Public Fund B | 0.91\% | -2.23\% | -2.02\% | 2.91\% | 3.33\% | -- |
| Large Public Fund C | -- | -- | -- | -- | -- | -- |
| Large Public Fund D | 1.78\% | 0.43\% | 2.02\% | 4.69\% | 4.05\% | 5.25\% |
| Large Public Fund E | 1.76\% | 0.37\% | 1.95\% | 4.66\% | 4.04\% | 5.29\% |
| Large Public Fund F | -7.13\% | -10.67\% | -10.26\% | 0.19\% | 1.95\% | -- |
| Large Public Fund G | 0.16\% | -3.28\% | -3.26\% | 2.68\% | 3.26\% | 5.00\% |
| Large Public Fund H | 7.55\% | 2.72\% | 1.66\% | 4.04\% | 3.89\% | 5.50\% |
| Large Public Fund I | -5.45\% | -9.03\% | -9.86\% | 0.01\% | 1.94\% | 4.45\% |
| Large Public Fund J | -0.01\% | -2.54\% | -0.45\% | 3.88\% | 3.97\% | -- |

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## Risk / Return Analysis

## PSERS US Fixed Income vs All Public Funds *

Five-Year Period Ending December 31, 2008


## Risk / Return Analysis

## PSERS US Fixed Income vs All Public Funds *

Ten-Year Period Ending December 31, 2008


## Global Fixed Income

## Composite Investment Performance vs Benchmark *

For Periods Ending December 31, 2008

Global Fixed Income Composite
Global Fixed Income Policy *
Variance

| Quarter | Fiscal <br> YTD | One <br> Year | Three <br> Years | Five <br> Years | Ten <br> Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $-0.37 \%$ | $-5.24 \%$ | $-3.08 \%$ | $3.76 \%$ | $3.44 \%$ | $4.34 \%$ |
| $4.58 \%$ | $0.40 \%$ | $3.78 \%$ | $6.52 \%$ | $4.75 \%$ | $5.02 \%$ |
| $-4.95 \%$ | $-5.64 \%$ | $-6.86 \%$ | $-2.76 \%$ | $-1.31 \%$ | $-0.68 \%$ |

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## Real Estate / Private Markets / Commodities

## Composite Investment Performance vs Benchmarks *

For Periods Ending December 31, 2008

PTRES Composite
Blended Policy Benchmark *
Variance

Private Real Estate Composite
NCREIF (Lagged)
Variance

Pvt Equity / Venture / Prvt Debt Composite
Venture Econ Index (Lagged)
Variance

Commodities Composite
DJ AIG Commodity Index
Variance

| Quarter | Fiscal <br> YTD | One <br> Year | Three <br> Years | Five <br> Years | Ten <br> Years |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $-34.72 \%$ | $-42.15 \%$ | $-49.52 \%$ | $-12.63 \%$ | $1.81 \%$ | $8.42 \%$ |
| $-32.38 \%$ | $-39.42 \%$ | $-47.73 \%$ | $-11.59 \%$ | $0.99 \%$ | $7.55 \%$ |
| $-2.34 \%$ | $-2.73 \%$ | $-1.79 \%$ | $-1.04 \%$ | $+0.82 \%$ | $+0.87 \%$ |

## Tab 2

Asset / Liability Analysis

## Investment Consulting Process

## Top-Down Approach



Result: Clear investment recommendations, communication of rationale, and alternatives considered

## Asset / Liability Analysis

## The Role of Asset Allocation

- Asset allocation is the process of selecting a policy portfolio that allocates assets among asset classes that have the potential to serve the financial objectives of the plan.
- Wilshire believes that the core mission of a defined benefit plan is to fund the benefits promised to participants.
- The role of asset allocation is to manage the risk to the core mission.
- The primary goal of asset allocation is to maximize the safety of promised benefits and minimize the cost of funding the benefits - Wilshire's Asset Liability Valuation (ALV) model provides a methodology for selecting a policy portfolio that achieves both of these goals.


## Asset / Liability Analysis

## Plan Statistics *

| (\$ Billions) | July 1 ${ }^{\text {st, }} 2007$ | July $\mathbf{1}^{\text {st, }} 2008$ |
| :---: | :---: | :---: |
| Liabilities |  |  |
| a. Participating employees | 33.303 | 35.286 |
| b. Participants with deferred benefits | 1.589 | 0.941 |
| c. Participants receiving benefits | 31.604 | 34.618 |
| d. Health Insurance Assets for Premium Assistance | $\underline{0.097}$ | $\underline{0.096}$ |
| e. Total Accrued Liability for Funding | 66.593 | 70.941 |
| Assets |  |  |
| f. Actuarial Value of Assets | 57.155 | 61.018 |
| g. Funded Status (f.le.) | 85.8\% | 86.0\% |
| h. Present Value of Future Benefit | 82.458 | 89.512 |
| i. Market Value of Assets | 67.438 | 62.569 |
| j. Present Value of Future Member Contribution | 8.431 | 9.090 |
| k. "Cost" (i. - h. - j.) | 6.589 | 17.853 |
| I. Present Value of Future Pay | 113.566 | 126.592 |
| m. Cost as Percentage of Pay (k. / l.) | 7.42\% | 14.10\% |
| Assumption |  |  |
| Expected Rate of Return | 8.50\% | 8.25\%^ |
| Inflation Rate | 3.25\% | 3.25\% |

## Asset / Liability Analysis

## Asset Allocation Process - Inputs

- Capital market expectations
- Expected return
- Expected risk
- Expected correlation
- Portfolio optimization
- Asset class constraints
- Efficient frontier analysis
- Model policy portfolios
- Asset allocation modeling
- Asset / liability simulation


## Asset Allocation

Wilshire's Asset Class Return Assumptions 2008 vs 2009

|  | 2008 | $\mathbf{2 0 0 9}$ | Difference |
| :--- | :---: | :---: | :---: |
|  |  |  |  |
| US Equity |  |  |  |
| Non-US Equity | $8.25 \%$ | $8.50 \%$ | $+0.25 \%$ |
| US Core Fixed Income | $8.50 \%$ | $8.70 \%$ | $+0.20 \%$ |
| TIPS | $5.00 \%$ | $4.00 \%$ | $-1.00 \%$ |
| Leveraged TIPS | $4.00 \%$ | $3.50 \%$ | $-0.50 \%$ |
| High Yield Fixed Income | $4.68 \%$ | $4.68 \%$ | -- |
| Global Fixed Income | $7.00 \%$ | $8.50 \%$ | $1.50 \%$ |
| Private Markets | $4.75 \%$ | $3.75 \%$ | $-1.00 \%$ |
| Real Estate | $11.25 \%$ | $11.00 \%$ | $-0.25 \%$ |
| Commodities | $5.91 \%$ | $7.14 \%$ | $1.23 \%$ |
| Cash | $5.25 \%$ | $3.50 \%$ | $-1.75 \%$ |
| Absolute Return | $3.00 \%$ | $2.00 \%$ | $-1.00 \%$ |

## Asset Allocation

## Wilshire’s Asset Class Assumptions

- Wilshire's asset class return, risk and correlation assumptions are developed based on 10year forward looking expected rates of return and historical risk and correlation, adjusted to incorporate recent trends.
- Return expectations represent a passive investment in the asset class (beta). They do not reflect value added from active management (alpha).

|  |  |  |  | $\begin{gathered} \infty \\ \stackrel{n}{1} \end{gathered}$ |  |  |  |  |  |  | ¢ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return (\%) | 8.50 | 8.70 | 4.00 | 3.50 | 4.68 | 8.50 | 3.75 | 11.00 | 7.14 | 3.50 | 2.00 | 8.00 |
| Risk (\%) | 16.00 | 17.25 | 5.00 | 6.00 | 11.88 | 10.00 | 10.00 | 21.75 | 14.30 | 13.00 | 1.25 | 8.00 |
| Correlations |  |  |  |  |  |  |  |  |  |  |  |  |
| US Equity | 1.00 |  |  |  |  |  |  |  |  |  |  |  |
| Non-US Equity | 0.83 | 1.00 |  |  |  |  |  |  |  |  |  |  |
| US Core Fixed Income | 0.29 | 0.04 | 1.00 |  |  |  |  |  |  |  |  |  |
| TIPS | -0.05 | 0.04 | 0.20 | 1.00 |  |  |  |  |  |  |  |  |
| Leveraged TIPS | -0.05 | 0.05 | 0.18 | 0.99 | 1.00 |  |  |  |  |  |  |  |
| High Yield Fixed Income | 0.48 | 0.37 | 0.28 | 0.01 | 0.01 | 1.00 |  |  |  |  |  |  |
| Global Fixed Income | -0.01 | 0.25 | 0.40 | 0.05 | 0.06 | 0.01 | 1.00 |  |  |  |  |  |
| Private Markets | 0.73 | 0.66 | 0.37 | 0.01 | 0.00 | 0.40 | 0.07 | 1.00 |  |  |  |  |
| Real Estate | 0.36 | 0.28 | 0.16 | 0.15 | 0.15 | 0.32 | 0.06 | 0.34 | 1.00 |  |  |  |
| Commodities | 0.00 | 0.22 | 0.00 | 0.20 | 0.21 | 0.08 | 0.15 | 0.04 | 0.21 | 1.00 |  |  |
| Cash | 0.00 | -0.09 | 0.20 | 0.15 | 0.05 | 0.00 | -0.10 | 0.00 | 0.00 | -0.05 | 1.00 |  |
| Absolute Return | 0.62 | 0.69 | 0.05 | 0.00 | -0.01 | 0.56 | 0.05 | 0.41 | 0.39 | 0.09 | 0.06 | 1.00 |

## Asset / Liability Analysis

## Background

## The Underfunded Status of Pension Funds

- Demographic shifts
- Aging baby boomers
- Plan membership - more retirees than active participants
- Retirees are living longer
- Pressure to continue to improve benefits
- Capital market opportunities
- Credit / liquidity challenges
- Availability of financing for private equity and real estate
- Consumer spending contraction
- Corporate earnings growth / outlook
- Single digit equity return expectations
- Low interest rate environment
- Low inflation environment
- Increased contribution requirements
- Budgetary shortfalls
- Expectations for slower long-term economic growth in developed countries


## Asset / Liability Analysis

## Historical Observations and Current Conditions

- PSERS funded status peaked in the March - June 2000 period on both a market value and an actuarial value basis.
- The combination of negative equity returns from March 2000 through March 2003 and pension legislation to improve benefits (multiplier change and COLA) in 2000 had a meaningful and negative impact on the funded status of PSERS.
- At June 30, 2008, the funded ratio based on the market value of assets was approximately $88 \%$, down from the $101 \%$ as of June 30, 2007. Based on the actuarial value of assets (five-year smoothing technique), the funded ratio as of June 30, 2007 was approximately $86 \%$, up from the 85.8 \% as of June 30, 2007.
- The current strategic asset allocation policy for PSERS is expected to generate a long-term return of $8.28 \%$. No expected alpha has been modeled in this analysis.
- The actuarial discount rate assumption was $8.25 \%$ for 2008 and $8.00 \%$ for 2009 and beyond.
- Wilshire uses the market value of assets for asset allocation policy analysis.


## Asset / Liability Analysis

Historical Perspective - Asset and Liability Growth
July 1994 Through July 2008


## Asset / Liability Analysis

Historical Perspective - Funded Ratios vs Employer Contributions July 1994 Through July 2008


## Asset / Liability Analysis

## Expected Conditions

- A ten-year planning horizon (January 2009 through January 2019) is used in the analysis.
- Seven alternative portfolios were tested to determine the simulated impact of asset allocation policy on future funding levels.
- Employee contributions are assumed to remain stable at approximately 7.30\% $7.50 \%$ of payroll.
- Over the next ten years, the projected market value of assets is expected to grow to approximately $\$ 60$ billion, based on the present allocation.
- Accrued liabilities are expected to grow to approximately $\$ 100$ billion over the next ten years.
- Based on the demographic profile of the PSERS membership, the inactive population is expected to grow steadily over the next ten years.


## Asset / Liability Analysis

## Expected Conditions

Membership Demographics


## Asset / Liability Analysis

## Expected Conditions

## Contribution Rates

——mployee Employer Total


## Asset / Liability Analysis

Expected Conditions
Asset and Liability Growth


## Asset / Liability Analysis

## Expected Conditions

Funded Ratios vs Employer Contributions


## Asset / Liability Analysis

## Actuarial and Liability Projection Assumptions

- Planning Horizon: 10 Years
- Funding Method: Entry Age Normal
- Start Date: Dec 31, 2008 (Wilshire liability estimates)
- Market Value of Assets (MVA) \$40.2 Billion
- Actuarial Value of Assets (AVA): \$48.4 Billion
- Current Accrued Liability (AL):
- Unfunded Liability (AL-AVA):
- Payroll: \$70.7 Billion \$22.3 Billion \$12.7 Billion
- Actuarial Discount Rate Assumption: 8.25\% in initial year, $8.00 \%$ in subsequent years
- Workforce Growth Rate: 0.00\%
- Initial Employee Contribution Rate as a Percent of Payroll: 7.32\%
- No Changes to the Benefit Formula or Benefit Enhancements


## Asset / Liability Analysis

## Plan Commitment

- Projected by Wilshire - from information provided by Buck Consultants in the actuarial valuation - the benefit commitment includes projections of future pay and service for the current participant population



## Asset / Liability Analysis

## Alternative Portfolios



* Current policy reflects a $30 \%$ hedge / Alternative policies are unhedged. Non-US Equity constrained to no greater than $55 \%$ of the total Public Equity allocation.


## Asset / Liability Analysis

Distribution of Additional Cost
$\square$ 1st Quartile $\square$ 2nd Quartile ■3rd Quartile ■4th Quartile


Additional Cost is the cost - as of January 1, 2009 - above assets and member contributions to fund the benefit commitment.

## Asset / Liability Analysis

Distribution of Annual Cost as a Percentage of Payroll
$\square$ 1st Quartile $\square$ 2nd Quartile ■3rd Quartile ■4th Quartile


## Efficient Frontier

## PSERS Policy Alternatives



## Asset / Liability Analysis

One Year Compound Annual Return
$\square$ 4th Quartile ■3rd Quartile $\square$ 2nd Quartile $\square$ 1st Quartile


## Asset / Liability Analysis

## Ten Year Compound Annual Return

■4th Quartile ■3rd Quartile $\square$ 2nd Quartile $\square$ 1st Quartile


## Asset / Liability Analysis

Distribution of Market Value of Assets - Year 10
$\square$ 4th Quartile ■3rd Quartile $\square$ 2nd Quartile $\square$ 1st Quartile


## Asset / Liability Analysis

## Funded Status - Year 10

$\square$ 4th Quartile $\square$ 3rd Quartile $\square$ 2nd Quartile $\square$ 1st Quartile ——Est. Jan 1, 2009 Funded Ratio


## Asset / Liability Analysis

## Critical Factors

## Plan Characteristics

- Plan liabilities are long-term. The duration of plan liabilities is approximately 9.7 years. Time is an ally to long-term investors.
- Over the next 10 years, the PSERS membership is expected to continue shifting to a mature retirement system with inactive members outnumbering active members.


## Historical and Current Funded Status

- In 1992, PSERS funded status was $87 \%$. By 1996, PSERS achieved fully funded status, both in market value and actuarial value terms.
- Funded surplus peaked in 2000 (135\% on a market value basis / 123\% on an actuarial value basis).
- Beginning in 2000, the combination of capital market conditions, a drop in contribution rates, and benefit enhancements reduced the funded status to a low of approximately $80 \%$ for both measures. The funded ratio is currently 88\% (based on market value of assets).
- Over the last fiscal year, the market value decreased by $\$ 4.8$ billion ( $\$ 67.4$ vs $\$ 62.6$ ) as liabilities increased by $\$ 4.3$ billion ( $\$ 66.6$ vs $\$ 70.9$ ).
Contributions - Historical and Current
- In 1993, the employer contribution rate was approximately $13 \%$ of payroll, this coincided with a funded ratio of $87 \%$.
- As funded status improved during the 1990's, employer contributions as a percent of payroll fell from 13\% to approximately $1 \%$ by 2000.


## Asset / Liability Analysis

## Asset Allocation Recommendations

- Public Equity
- Reduce the overall allocation from 42.5\% to 30.0\% of the total fund policy
- Maintain the market-weighted profile between US and non-US equity
- Eliminate the alpha transfer (overlay) component of US equity
> Convert to an absolute return element
- Fixed Income / Cash
- Increase the overall allocation from $22.0 \%$ to $29.5 \%$ of the total fund policy
$>$ Introduce a $5.0 \%$ dedicated cash allocation
- Expand the high yield / opportunistic credit exposure from $5.0 \%$ to $9.0 \%$ of the total fund policy
> Identify investment managers
- Reduce the core-oriented exposure from $8.0 \%$ to $7.5 \%$
- Leverage the TIPS exposure 2:1
- Reduce global fixed income from $4.0 \%$ to $3.0 \%$
- Alternative Investments
- Maintain the current private markets exposure at 18.0\% of total fund policy
- Reduce the real estate allocation from $12.5 \%$ to $11.0 \%$ of total fund policy
- Reduce the commodities policy from $5.0 \%$ to $4.0 \%$ of the total fund policy
- Introduce an absolute return element to the alternative investments strategy
$>$ Target at $7.5 \%$ of the total fund policy


## Appendix

The Mathematics of Asset / Liability Valuation

## The Mathematics of Asset / Liability Valuation

Inadequate long term asset returns should be a concern of any pension plan. We need a tool to measure how it affects a plan's abilities to pay promised benefits. With apologies, a bit of math will be involved...

- Assume you know for certain that you will have to pay exactly $\$ 100$ a year from now. Further assume you know that your investments will earn exactly 3\% during the year. You then can calculate exactly how much you need to have invested today to pay that $\$ 100$ a year from now using the following equation:

$$
\text { Required Assets * } 1.03 \text { = \$100 }
$$

- Dividing Both sides by 1.03 solves for Required Assets

$$
\text { Required Assets }=\$ 100 / 1.03=\$ 97.09
$$

- Outside of U.S. Treasuries, none of us know exactly how much any investment will earn in the future. Investing involves risk. Since funding a pension plan involves paying benefits over an extended period of time out of these assets, our goal should be to minimize the cost of providing those benefits and maximizing their safety.


## The Mathematics of Asset / Liability Valuation

- Let

$$
B_{1}, B_{2}, \ldots, B_{100}
$$

be the benefits the System will pay, over the next 100 years. Provided by the actuary, it is a point estimate of the pension commitment.

- The benefits include the actuary's estimates of wage and price inflation. Since future inflation is unknown, let

$$
I_{1}, I_{2}, \ldots, I_{100}
$$

represent that uncertainty over each of the next 100 years. The actual benefits paid will then be

$$
B_{1}\left(1+I_{1}\right), B_{2}\left(1+I_{1}\right)\left(1+I_{2}\right), \ldots, B_{100}\left(1+I_{1}\right)\left(1+I_{2}\right) \ldots\left(1+I_{100}\right)
$$

This series of promised benefits is the true liability of the system.

## The Mathematics of Asset / Liability Valuation

- Future asset returns in each year:

$$
R_{1}, R_{2}, \ldots, R_{100}
$$

are also unknown.

- Extending our equation of required assets to include multiple payments yields

$$
\text { Required Assets }=\frac{B_{1}\left(1+I_{1}\right)}{\left(1+R_{1}\right)}+\frac{B_{2}\left(1+I_{1}\right)\left(1+I_{2}\right)}{\left(1+R_{1}\right)\left(1+R_{2}\right)}+\ldots+\frac{B_{100}\left(1+I_{1}\right)\left(1+I_{2}\right) \ldots\left(1+I_{100}\right)}{\left(1+R_{1}\right)\left(1+R_{2}\right) \ldots\left(1+R_{100}\right)}
$$



Rather than a fixed number, Required Assets has a distribution. We can minimize its expected value (cost), and its standard deviation (risk).

## PSERB Resolution 2009-07

Re: Investment Policy Statement, Objectives, and Guidelines March 12, 2009

RESOLVED, that the Public School Employees' Retirement Board adopt the proposed changes to Exhibits B, C, and D of the Investment Policy Statement, Objectives, and Guidelines for the Public School Employees' Retirement Board as recommended by Alan H. Van Noord, Chief Investment Officer, and William G. Bensur, Jr., Managing Director, Wilshire Associates in their joint letter dated March 12, 2009.


[^0]:    * As Allocated
    ^ Policy as of January 1, 2009

[^1]:    * Net of Fees
    ^ MSCI ACW x-US Index, 30\% Hedged as of 3Q06

[^2]:    * Net of Fees
    ^ MSCI ACW x-US Index, 30\% Hedged as of 3Q06

[^3]:    * Net of Fees

    Over \$10 Billion
    ^44.44\% Barclays Universal, 27.78\% CS High Yield, 27.78\% Barclays US TIPS as of 2Q08

