## PENNSYLVANIA PUBLIC SCHOOL EMPLOYEES' RETIREMENT SYSTEM

# **B**UDGET **R**EPORT

HOUSE APPROPRIATIONS COMMITTEE

FISCAL YEAR 2015-2016

A COMPONENT UNIT OF THE COMMONWEALTH OF PENNST WAN

#### COMMONWEALTH OF PENNSYLVANIA PUBLIC SCHOOL EMPLOYEES' RETIREMENT BOARD



JAMES M. SANDO Vice Chairman

March 13, 2015

Members of the House Appropriations Committee

Dear Members:

On behalf of the Public School Employees' Retirement System (PSERS, System, or Fund), I am pleased to present the accompanying report on the financial, actuarial, and investment operations of PSERS and the budgetary recommendations for the 2015/16 fiscal year. Copies of this document and PSERS' Comprehensive Annual Financial Report for the fiscal year ended June 30, 2014 (FY2014) are available for download from PSERS' website at www.psers.state.pa.us/publications. Hard copies and CDs are also available upon request.

PSERS is responsible for administering a defined benefit pension plan for nearly 500,000 active, retired, and vested public school employees in the Commonwealth of Pennsylvania. PSERS also administers two post-employment health care programs, the Premium Assistance Program and the Health Options Program (HOP) for its annuitants.

Some key highlights about PSERS follow:

• PSERS continues to be prudent in its use of funds and managing its annual budget. PSERS' Budget Request and the Governor's Recommended Budget for FY2015/16 was \$43,777,000. Each year PSERS participates in an international benchmarking survey evaluating its benefit administration costs and service performance in comparison to other similar public pension funds. Based on the FY2013 survey, PSERS had a 22% lower pension administration cost per member than the average cost for its peer group while experiencing a 17% higher transactional volume per full time equivalent than its peers.

• Member contributions currently range from 5.25% to 10.30% of payroll depending on the class of membership of the employee and when they joined PSERS. Members are projected to contribute an average of 7.49% of their salary towards their retirement benefit in fiscal year 2015/16. Member contributions of approximately \$1.0 billion are expected in fiscal year 2015/16. In addition, Act 120 members hired after June 30, 2011, also share some of the investment risk via the shared risk program and will contribute at a higher contribution rate if the Fund underperforms the benchmark established by Act 120.

• The average annual pension benefit for PSERS' total member population (annuitant, survivor/beneficiaries, and disabled annuitants) as of June 30, 2014 is \$24,962 and the average age is 70.2 years. In FY2014, PSERS provided \$6.1 billion in pension and healthcare benefits to its members. Since approximately 90% was distributed to Commonwealth residents in calendar year 2014, a substantial portion of PSERS' \$6.1 billion annual pension disbursements remain in Pennsylvania, benefiting the economy of the Commonwealth.

• Investment earnings are the largest source of funding for PSERS. Income from PSERS' investment portfolio accounts for nearly 71% of total revenues over the 20-year period from FY1995 to FY2014. For the fiscal year ended June 30, 2014 PSERS' investment portfolio generated a rate of return of 14.91%. PSERS' return exceeded the investment earnings assumption of 7.50% and added \$7.1 billion in net investment income to the Fund. The most recent actuarial valuation as of June 30, 2014 reports that PSERS is 62.0% funded. Total plan net assets were \$53.3 billion as of June 30, 2014.

• For the calendar year ended December 31, 2014 PSERS earned 8.83% and added \$4.2 billion in net investment income. Total plan net assets were \$51.7 billion. Additional detailed investment performance information is located on the Investment Program page of PSERS' website.

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#### **Investment Management Fees and Indexing**

• On March 3, 2015, Governor Wolf presented his proposed budget. In his remarks the Governor raised the issue of eliminating wasteful expenditures on Wall Street managers and increasing the use of index funds to create savings for PSERS. To date, PSERS has not met with the Governor or the Administration on this proposal. PSERS remains open to reviewing all concepts for potential cost savings at the System. In particular, PSERS staff welcomes the opportunity to meet with the Governor and his Administration to gain a more detailed understanding of his proposal for PSERS' investment manager fees and indexing.

• While PSERS is supportive of identifying potential cost savings, it is imperative that the investment management fee and indexing concept is studied thoroughly before any action is taken to prevent any negative impact on the System or the Commonwealth and school employers. As fiduciaries and investment experts, PSERS' Board and staff are aware of both investment return expectations and investment manager fees. PSERS also has other obligations to balance when investing PSERS' assets which include monitoring investment risk and diversification, and cash flow needs as the System continues to be underfunded by the Commonwealth and school employers.

• PSERS remains open and transparent regarding investment management fees paid and the value PSERS received for those fees. To the extent that any active manager is not performing up to expectations, they are terminated. PSERS is continually evaluating and managing its investment portfolio based on market conditions. For example, 15 years ago the Fund was primarily active in the implementation of its U.S. equity allocation. Today, PSERS almost entirely manages that allocation internally using passive indexes.

• PSERS' philosophy is to use indexes in those asset classes where the investment staff does not believe they can find active managers who can beat the passive indexes on a net of fee basis. As of December 31, 2014, PSERS had over \$10 billion in exposure, or approximately 20% of its portfolio, to passive indexes managed internally by PSERS' investment staff.

• Over the last 15 fiscal years PSERS earned a net profit of an additional \$11.46 billion over and above what PSERS would have earned if the investment staff had just passively indexed the investment portfolio simply to save on fees.

#### Update on Employer Contribution Rate and Funding Issue

• On March 3, 2015, Governor Wolf in his remarks proposed a \$3 billion cash infusion that would have an immediate effect on the unfunded liability of the System, and save the Commonwealth and school districts nearly \$8 billion over the next 24 years. Governor Wolf also suggested that all future Commonwealth contributions be placed into a restricted account to improve controls over the funding stream.

• Act 120 of 2010 is working as expected and has increased funding to the System by steadily increasing the employer contributions towards meeting the annual required contribution amount. It has significantly reduced benefit costs for all new members joining the System and has shifted some of the investment risk to new members. As of June 30, 2014 approximately 38,000 or 14% of PSERS active membership is under the new reduced benefit structure of Act 120. The employer annual benefit cost for new members joining the System is less than 3%. As the Act 120 membership grows, the annual savings from the lower Act 120 benefit cost structure will allow an increasing amount of employer contributions to pay down PSERS' existing unfunded liability. An estimated \$103 million is expected in annual savings during FY2015/16 from the reduced cost of the Act 120 benefit tiers.

House Appropriations Committee March 13, 2015 Page 3

• Pension reform enacted under Act 120 of 2010 is well underway. The rate collars continue to gradually increase the employer contribution rate closer to the actuarially required rate. The employer contribution rate for FY2015/16, set by PSERS' Board in December 2014, is 25.84% or the equivalent of approximately \$3.45 billion in contributions. The rate collars established under Act 120 of 2010 remain in effect for a fifth year and continue to suppress the pension rate and underfund the System. FY2015/16 would be the last fiscal year, based on current actuarial projections, the rate collars will be in place as the FY2016/17 employer contribution rate is projected to increase by less than the Act 120 rate collar.

• The employer contribution rate continues to increase to the actuarially-required level necessary to begin making payments on the principal and pay down existing debt for prior service. The majority of the employer contribution rate for FY2015/16 represents the cost of interest on the unfunded liability.

While difficult budget issues remain for both the Commonwealth and school employers, a number of funding projections have improved over the past fiscal year, including:

- Total employer contribution dollars through FY2047 are projected to decrease by \$13.7 billion due to PSERS strong FY2014 investment performance and lower employer payroll.
- The pension debt, or the unfunded accrued liability (UAL) as of June 30, 2014, is \$500 million less than projected one year ago due to PSERS' strong FY2014 investment performance and lower employer payroll. It was projected at \$35.6 billion but decreased to \$35.1 billion.
- The peak UAL dollar amount projected for FY2018 is over \$2 billion less than what was projected last fiscal year. The peak amount decreased from \$45.1 billion to \$42.9 billion.
- The annual employer cost of benefits for current service (the employer normal cost) continues to decrease. It decreased from 8.66% in FY2012/13 to 8.38% in FY2015/16, as more new members join the system under the reduced benefit cost structure of Act 120 of 2010. It is projected to be less than 3% once all members are under the Act 120 benefit structure.

In closing, PSERS will continue to cooperate with the General Assembly in its role as a technical expert in providing fact-based information to support efforts in determining effective pension policy. And, as in the past, PSERS will assist in drafting technically correct provisions while remaining policy neutral on legislative proposals. PSERS looks forward to working with you on this critical appropriation issue during the current legislative session. Please contact PSERS Executive Office, if you have any questions or would like additional information.

Respectfully,

melen L. Vrafen

Melva S. Vogler Chairman of the Board

## Pennsylvania Public School Employees' Retirement System

(A Component Unit of the Commonwealth of Pennsylvania)

5 North 5th Street Harrisburg, Pennsylvania 17101-1905

## FY2015/16 Budget Report House Appropriations Committee March 23, 2015

Melva S. Vogler Chairman Board of Trustees

James M. Sando Vice Chairman Board of Trustees

Jeffrey B. Clay *Executive Director* 

Report prepared by the Public School Employees' Retirement System Office of Financial Management staff

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# SECTION 1 - PSERS OVERVIEW

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### **Overview**

Established on July 18, 1917, with operations commencing in 1919, the Pennsylvania Public School Employees' Retirement System (PSERS, System or Fund) provides retirement benefits to public school employees of the Commonwealth of Pennsylvania.

As of June 30, 2014, the System had approximately 263,000 active members. The annuitant membership was comprised of approximately 214,000 retirees and beneficiaries who received average monthly pension benefit payments of over \$450 million including healthcare premium assistance. The average yearly pension benefit paid to annuitants was \$24,962. PSERS had 789 participating employers on June 30, 2014.

As reported in the latest Pension and Investments survey, published February 9, 2015, PSERS is the 30th largest plan among United States corporate and public pension plans, and the 20th largest state-sponsored defined benefit public pension fund in the nation. PSERS' total plan net assets as of December 31, 2014 were approximately \$51.7 billion.

During calendar year 2014, PSERS pension disbursements to retirees totaled \$6.1 billion. Of this amount, 90% was distributed to Pennsylvania residents representing PSERS' significant impact on the Commonwealth's economy.



### **Mission Statement**

The Board of Trustees and the employees of the Public School Employees' Retirement System serve the members and stakeholders of the System by:

- Providing timely and accurate payment of benefits,
- · Maintaining a financially sound System,
- Prudently investing the assets of the System,
- Clearly communicating members' and employers' rights and responsibilities, and
- Effectively managing the resources of the System.



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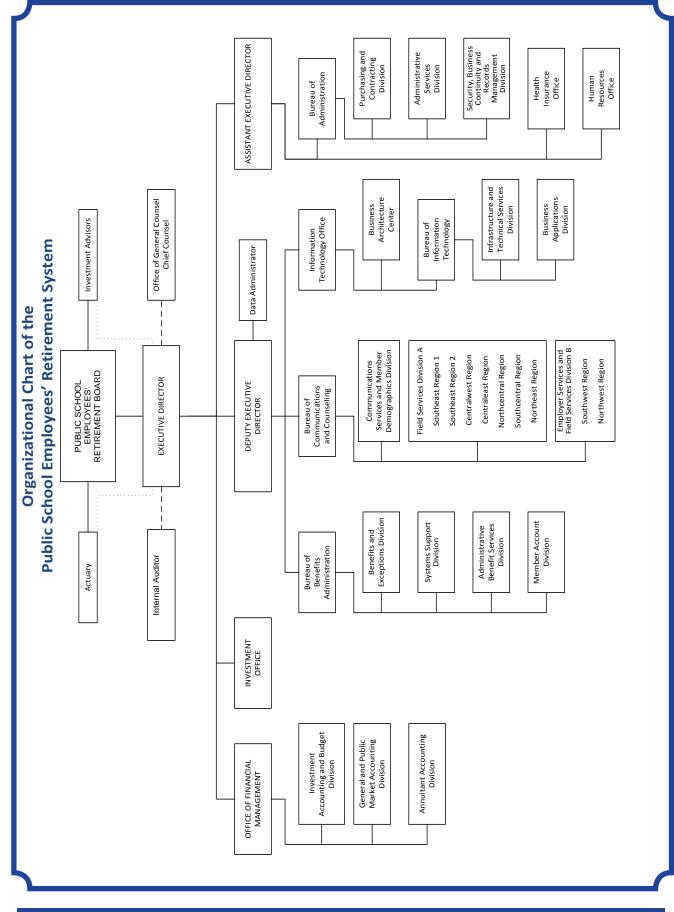
Pedro A. Rivera Acting Secretary of Education

Ambassador Martin J. Silverstein

**PSERS Board Members as of February 10, 2015** 



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## Organizational Structure of the Public School Employees' Retirement System

### **Executive Office**

This office is responsible for the overall management of the Public School Employees' Retirement System (PSERS) to achieve the primary objectives of the Fund as established by the Board of Trustees (Board). Reporting directly to the Executive Director is the Deputy Executive Director, Assistant Executive Director, Chief Investment Officer, Chief Financial Officer, Internal Auditor, Press Secretary, Board Liaison, and Legislative Liaison. The Executive Director serves as chief executive officer responsible for the establishment, installation, and maintenance of modern management techniques to provide an efficient control of funds for and services to the active members and annuitants of the System.

The Executive Office monitors the operation of the investment portfolio and evaluates portfolio performance for consideration by the Board, certifies expenditures of the Fund and measures performance of professional individuals or firms with whom the Board contracts for specialized services. The Executive Office also apprises the Board of any development that will in any way affect the System and its operation.

#### **Investment Office**

This office is responsible for the investment activities of the System. In compliance with the investment policy established by the Board, PSERS' investment assets are allocated to numerous outside professional investment advisors and internal investment professionals.

#### **Chief Counsel's Office**

This office provides legal services through a team of professional personnel under the Governor's Office of General Counsel. The legal staff is responsible for representing the System in all administrative hearings and other litigation matters and providing counsel in a wide variety of matters including the interpretation of the Retirement Code, form and legality of all System contracts, corporate governance issues and the structure and implementation of the System's varied financial investments.

#### **Internal Auditor's Office**

This office performs systematic reviews of the various activities of PSERS, testing for compliance with applicable laws, policies and procedures. The Internal Auditor makes recommendations on the improvement of the System's internal control system.

#### **Office of Financial Management**

This office is directed by the Chief Financial Officer and has responsibility for planning, organizing and directing a complete accounting and financial reporting system in conformance with accounting principles generally accepted in the United States of America. Oversight is provided for new systems development and maintenance of existing systems, and ensuring appropriate accounting controls. The office is the liaison for other state and federal agencies, reporting units, financial consultants, actuaries, and investment advisors for all accounting, treasury operations, taxation, actuarial and budgetary matters. The office is organized into three divisions: General and Public Market Accounting Division, Annuitant Accounting Division, and Investment Accounting and Budget Division.

#### **General and Public Markets Accounting Division**

This division has the responsibility of recording all financial transactions for the pension and health care operations of the System. It maintains PSERS' General Ledger and prepares interim financial statements and is responsible for overseeing the preparation of PSERS' Comprehensive Annual Financial Report. It bills and collects contributions due to the Fund from its employers. It provides accounts receivable services to the System for member debts. It also interacts with the other units in the Office of Financial Management to assure that the basic financial statements of the System include all financial activity monitored and controlled by those areas. This division is responsible for directing and administering the Foreign Cash Overdraft and Foreign Tax Reclaim Collection programs as part of PSERS' investment activities. Working with the assistance of a third-party application service provider, it has the responsibility for monitoring the overall internal control structure for public market investments thereby assuring adequate custody of all Public Market investment assets.

#### **Annuitant Accounting Division**

This division is responsible for the mission-critical annuitant payroll and disbursement function. The division also has the responsibility of monitoring and recording post-employment healthcare transactions. It reconciles and monitors the financial activities of the third party administrator of the Health Options Program.

#### **Investment Accounting and Budget Division**

This division serves as intermediary with the custodian bank, the State Treasury Department, brokers, investment managers, the investment evaluator, and investment consultants. The division processes, audits and approves investment expenses, prepares monthly investment financial reports and processes all investment funding allocations. Working with the assistance of a third-party application service provider, it has the responsibility for monitoring the overall internal control structure for investments thereby assuring adequate custody of all non-Public Market investment assets.

## **Organizational Structure (continued)**

The division is also responsible for directing and administering the Class Action Revenue Recovery program as part of PSERS' investment activities. It also supports PSERS' Investment Office and the Board in achieving investment objectives and monitoring compliance with investment policy. Additionally, the division is responsible for developing and monitoring the System's annual budget.

## **Deputy Executive Director**

The Deputy Executive Director directly oversees the benefit programs for all active and retired members of the System, the development and implementation of the member and employer communications programs and the member counseling programs, and the maintenance of agency policies, procedures, and benefit related data. Additionally, this position oversees business and information technology strategic planning, policy development, and implementation.

| Benefits Processed (Major P  | rocesses) |        |
|--|-----------|--------|
| Calendar Year  | 2013      | 2014   |
| Initial Retirements (1-Step)   | 11,081    | 9,687  |
| Initial Retirements (2-Step)   | 1,230     | 1,056  |
| Final Retirements (2nd Step of 2-Step)   | 1,308     | 793    |
| Purchases of Service and Corrections for<br>Previously Unreported Service and/or |           |        |
| <b>Contributions not Withheld</b>  | 18,951    | 19,515 |
| Refunds  | 4,728     | 4,278  |
| Deaths   | 6,035     | 8,147  |
| Account Verification - non retirements   | 10,211    | 8,672  |
| TOTAL  | 53,544    | 52,148 |
|  |           |        |
| Percent of Retirement Paid as 1 Step   | 90%       | 90%    |

#### **Bureau of Benefits Administration**

The Bureau of Benefits Administration maintains account data, determines membership and benefits eligibility, and calculates benefits for Pennsylvania public school employees. This bureau provides these functions for all benefits provided by PSERS, except the PSERS Health Options and Premium Assistance Programs.

#### **Benefits and Exceptions Division**

This division is responsible for the timely and accurate processing of benefits, including all regular and disability retirements, post-retirement adjustments, death benefits, account valuations, domestic relations orders, and worker's compensation calculations.

#### Systems Support Division

The Systems Support Division provides key analytical services to the bureau and to other bureaus within the organization including specific services such as research, analysis, recommendations for action, and implementation support related to PSERS' information systems, data, or business or management processes.

#### Administrative Benefit Services Division

This division provides administrative support services to the bureau and manages the first level of the member appeals process. Additionally, the division provides quality assurance for data integrity and benefit calculations.

#### **Member Account Division**

The Member Account Division ensures that member account data is accurate and complete throughout the entire lifecycle of the member and serves the needs of our members, agency staff, employers, and PSERS actuaries. This critical data is used, among other things, to determine eligibility

> for, calculate, and pay benefits for PSERS members and as input in the determination of employer contribution rates and actuarial assumptions. As part of maintaining member accounts, in addition to maintaining and verifying the accuracy of account data, this division processes multiple service elections, purchases of service, account adjustments, and refunds of contributions and interest.

> **Bureau of Communications and Counseling** The bureau provides services to educate and inform annuitants, members, employers, staff and the public about the benefit related programs and services provided by PSERS, as well as the rights and duties of employers and members in relation to those benefits. Information communicated spans from very detailed and fact-specific explanations and instructions to more general explanations and educational materials.

## Communications Services and Member Demographics Division

This division handles general inquiries primarily via telephone and other electronic mediums about the many benefits and processes of PSERS as well as specific inquiries related to a member's account and the functions related to the initial entry of a member into the retirement system. The division also provides for the production and publication of newsletters, handbooks, pamphlets, mass communications to the membership, and agency websites, and ensures that outgoing member and employer letters are written to ensure ease of comprehension and compliance with agency standards.

### **Organizational Structure (continued)**

| Other Member Services (       | Major)  |         |
|-------------------------------|---------|---------|
| Calendar Year                 | 2013    | 2014    |
| Estimates                     | 25,370  | 25,106  |
| Phone Calls Answered          | 267,804 | 264,505 |
| E-mails Received              | 16,164  | 14,328  |
| E-mails Sent                  | 12,298  | 12,786  |
| General Information Sessions  | 201     | 198     |
| General Information Attendees | 13,665  | 10,849  |
| Exit Counseling Sessions      | 983     | 919     |
| Exit Counseling Attendees     | 8,962   | 7,694   |

#### Field Services Division A

This division is responsible for the majority of PSERS' regional offices defined as Division A to provide comprehensive services to both active and retired PSERS' members and their associated affiliates in PSERS' regional offices located throughout the Commonwealth of Pennsylvania. This includes the calculation of retirement benefit estimates, benefit counseling sessions with members to explain estimated retirement benefits, retirement options, death and survivor benefits, and other benefits issues, to assist members in understanding their retirement related decisions, and to respond to a variety of requests and inquiries regarding member accounts.

#### **Employer Services and Field Services Division B**

This division provides comprehensive services to employers, including technical training and workshops on PSERS' complex business rules and on the use and operation of the web-based reporting system used by employers to communicate member data to PSERS. The division is also responsible for PSERS' regional offices defined as Division B to provide comprehensive services to both active and retired PSERS' members and their associated affiliates in PSERS' regional offices located throughout the Commonwealth of Pennsylvania.

#### Information Technology Office

This office oversees the Bureau of Information Technology and the Business Architecture Center. It is responsible for strategic information technology planning and policy development, ensuring that information technology plans, projects and policies are aligned with, in support of, and prioritized according to agency needs and requirements as well as those Commonwealth needs and requirements that are consistent with agency needs, and for communicating such to the agency's Information Technology staff. Large information technology contracts and projects are managed by this office. This bureau is responsible for understanding, analyzing, documenting, and improving PSERS' processes, information systems, and the relationships among these components so that PSERS is able to: conduct its business

consistently and according to established rules; understand each component, its relationship to each of the other components and to PSERS' mission, vision, values and goals; fully, yet quickly analyze and understand the impact of potential change to one or more of these components on the others; more effectively identify inefficient, duplicate, or suspect processes, technologies; account for its processes, information systems and technologies.

#### **Business Architecture Center**

This center serves as the repository for PSERS'

business knowledge and makes that knowledge available and understandable to agency processing and technology staff. The center receives and responds to data queries from agency staff and investigates system, data, or process problems. This center includes staff who collect, analyze, and document PSERS' processes, information systems and data, and perform detailed impact analysis as and when change is proposed. Additionally, staff in this unit coordinate, lead, and track projects and confirm that changes have been applied correctly. They look for opportunities for improvement, lead the development of business requirements, and serve as liaisons between PSERS' end-users and Information Technology staff.

#### **Bureau of Information Technology**

This bureau is responsible for planning, coordinating, administering, and implementing information technology resources in accordance with the agency's strategic plans, goals, objectives, and priorities as communicated by PSERS' Chief Information Officer, and for providing operational support for those technologies and initiatives.

#### Infrastructure and Technical Services Division

This division is responsible for administering those information technology resources that collectively provide the fundamental hardware, software, security, network components and services required to support PSERS' various applications.

#### **Business Applications Division**

This division provides consultative, technical, and operational support in the planning, design, specification, configuration, development, implementation, interfacing, operation, support, and troubleshooting of PSERS' business applications.

### **Organizational Structure (continued)**

## **Assistant Executive Director**

This position reports to the Executive Director and may provide assistance to the Executive Director on agency-wide projects. The position administers the Health Options and Premium Assistance Programs in addition to the facilities, human resources, and procurement activities necessary to support, secure and optimize agency operations. Organizational units overseen by the Assistant Executive Director include the Bureau of Administration, the Human Resources Office, and the Health Insurance Office.

#### **Bureau of Administration**

This bureau provides facilities, purchasing and contracting, policies and procedures, business continuity, records management, automotive, mail, imaging, and other administrative services necessary to support agency functions.

#### **Purchasing and Contracting Division**

This division procures materials, supplies, and services needed to support organizational goals and develops, monitors, processes and evaluates contract usage in the agency.

#### **Administrative Services Division**

This division manages building and grounds for the agency both at headquarters and at the regional locations, provides mail, imaging services, asset management and other administrative services to the agency.

## Security, Business Continuity, and Records Management Division

This division develops and implements those policies, programs and procedures necessary to ensure that PSERS' technology, and capital resources are secure and to ensure that PSERS is prepared to quickly recover and continue critical operations in the event of a disaster. The division also maintains office safety and health programs and is responsible for managing PSERS' electronic data records, imaged records, paper records and film/fiche records.

#### Human Resources Office

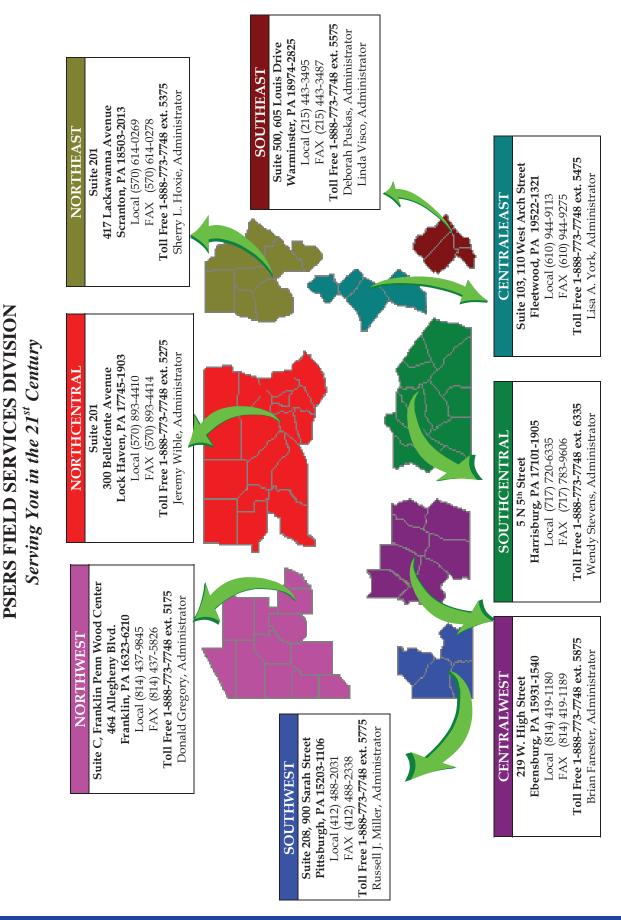
This office is responsible for supporting management and staff to facilitate the accomplishment of the agency's mission. It administers all human resources programs and ensures compliance with labor law and Commonwealth regulations. Programs include position classification, labor relations, recruitment and placement, employee benefits, employee compensation and pay, training and staff development, time and attendance, performance management, organizational development and support, employee transactions, Equal Employment Opportunities and other miscellaneous programs.

#### **Health Insurance Office**

This office is responsible for all aspects of the PSERS' Health Options Program (HOP) and administering the PSERS annuitant health insurance premium assistance benefits. HOP is a voluntary statewide plan that provides group health insurance coverage for school retirees, their spouses, and eligible dependents.

#### **PSERS Regional Offices**

There are eight PSERS Regional Offices strategically located throughout the Commonwealth. The offices provide services to both active and retired PSERS members and 789 employers. Among these services are regularly scheduled retirement counseling meetings and other informational presentations on various topics relating to retirement benefits and programs.



Public School Employees' Retirement System of Pennsylvania

**PSERS REGIONAL OFFICES** 

### Section 1 - PSERS Overview

## Member Demographics and Financial Information

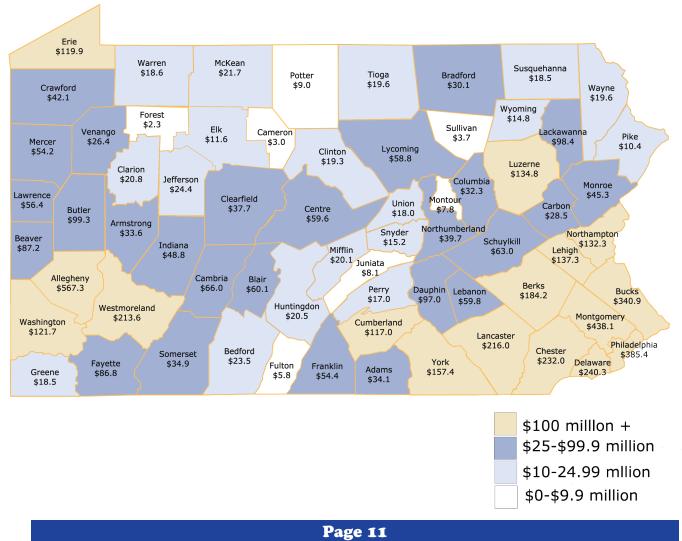
#### Economic Impact of Pension Benefits on Pennsylvania

In calendar year 2014, PSERS pension disbursements to retirees totaled approximately \$6.1 billion. Of this amount, approximately 90%, or \$5.5 billion, went directly into state and local economies. Pension benefits received by retirees are re-invested in local communities, and support thousands of jobs.

The map below shows PSERS pension benefit disbursements by county for calendar year 2014.

| Top 10 Counties Based on amount of<br>Disbursements to Retirees from PSERS<br>(Millions) |         |  |  |  |  |
|--|---------|--|--|--|--|
| Allegheny  | \$567.3 |  |  |  |  |
| Montgomery   | \$438.1 |  |  |  |  |
| Philadelphia   | \$385.4 |  |  |  |  |
| Bucks  | \$340.9 |  |  |  |  |
| Delaware   | \$240.3 |  |  |  |  |
| Chester  | \$232.0 |  |  |  |  |
| Lancaster  | \$216.0 |  |  |  |  |
| Westmoreland   | \$213.6 |  |  |  |  |
| Berks  | \$184.2 |  |  |  |  |
| York   | \$157.4 |  |  |  |  |

## Public School Employees' Retirement System Total Pension Benefit Disbursement by County for CY 2014 (millions)



## Member Demographics and Financial Information (continued)

|  |                          |                            | Members by Typ   | e   |                                       |  |
|--|--------------------------|----------------------------|--|---|---------------------------------------|--|
| Fiscal Year<br>ended<br><u>June 30</u> | Active<br><u>Members</u> | Inactive<br><u>Members</u> | Annuitants,<br>Beneficiaries,<br>and Survivor<br><u>Annuitants</u> | Total<br>Active/Retired<br><u>Members</u> | Ratio of<br>Active/<br><u>Retired</u> | Total Inactive,<br>Active &<br>Survivor<br><u>Annuitants</u> |
| 2014                                   | 263,312                  | 132,564                    | 213,900  | 477,212                                   | 1.23 to 1                             | 609,776  |
| 2013                                   | 267,428                  | 128,650                    | 209,204  | 476,632                                   | 1.28                                  | 605,282  |
| 2012                                   | 273,504                  | 122,286                    | 202,015  | 475,519                                   | 1.35                                  | 597,805  |
| 2011                                   | 279,152                  | 115,102                    | 194,622  | 473,774                                   | 1.43                                  | 588,846  |
| 2010                                   | 282,041                  | 111,931                    | 184,934  | 466,975                                   | 1.53                                  | 578,906  |
| 2009                                   | 279,701                  | 103,805                    | 177,963  | 457,664                                   | 1.57                                  | 561,469  |
| 2008                                   | 272,690                  | 100,803                    | 173,540  | 446,230                                   | 1.57                                  | 547,033  |
| 2007                                   | 264,023                  | 109,186                    | 168,026  | 432,049                                   | 1.57                                  | 541,235  |
| 2006                                   | 263,350                  | 94,071                     | 161,813  | 425,163                                   | 1.62                                  | 519,234  |
| 2005                                   | 255,465                  | 58,720                     | 156,519  | 411,984                                   | 1.63                                  | 470,704  |
| Aver                                   | age ratio of anr         | nuitants to active         | e members (Public  | Funds)                                    | 1.55*                                 |  |

\*Based on the January 2015 Public Fund Survey prepared by the National Association of State Retirement Administrators (NASRA).

| Profile of PSERS' Annuitants, Beneficiaries, and Survivor Annuitants |                  |                                     |                  |                  |  |  |  |
|--|------------------|-------------------------------------|------------------|------------------|--|--|--|
| Type of Member   | Number of M      | Number of Members Average Annual Be |                  |                  |  |  |  |
|  | <u>6/30/2013</u> | <u>6/30/2014</u>                    | <u>6/30/2013</u> | <u>6/30/2014</u> |  |  |  |
| Normal/Early Retirees  | 189,170          | 194,886                             | \$25,746         | \$25,889         |  |  |  |
| Survivor Annuitants  | 11,469           | 10,144                              | 10,394           | 12,625           |  |  |  |
| Disability Retirees  | 8,565            | 8,870                               | 18,384           | 18,723           |  |  |  |
| Total  | 209,204          | 213,900                             | \$24,603         | \$24,962         |  |  |  |

| Age and Service Profile of All Active Members |                      |               |  |
|---|----------------------|---------------|--|
|   | <u>June 30, 2013</u> | June 30, 2014 |  |
| Average Age                                   | 44.8 years           | 44.8 years    |  |
| Average Years of PSERS Service                | 10.8 years           | 11.0 years    |  |
| Average Annual Compensation                   | \$47,030             | \$47,931      |  |
|   |                      |               |  |

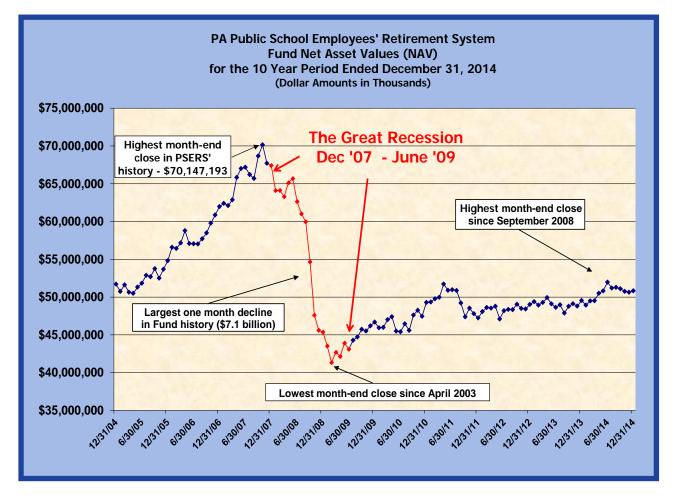
| Class T-E Members              |               |               |  |  |
|--------------------------------|---------------|---------------|--|--|
|                                | June 30, 2013 | June 30, 2014 |  |  |
| Number of Members              | 22,405        | 32,638        |  |  |
| Average Age                    | 35.9 years    | 36.6 years    |  |  |
| Average Years of PSERS Service | 0.7 years     | 1.0 years     |  |  |
| Average Annual Compensation    | \$22,573      | \$24,016      |  |  |
|                                |               |               |  |  |

| Class T-F Members              |               |               |  |  |
|--------------------------------|---------------|---------------|--|--|
|                                | June 30, 2013 | June 30, 2014 |  |  |
| Number of Members              | 3,496         | 5,391         |  |  |
| Average Age                    | 35.3 years    | 35.6 years    |  |  |
| Average Years of PSERS Service | 0.9 years     | 1.3 years     |  |  |
| Average Annual Compensation    | \$30,532      | \$33,035      |  |  |

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## Member Demographics and Financial Information (continued)

| PSERS Pension Plan Changes in Fiduciary Net Position<br>10 Year Cumulative Summary-Calendar Year<br>(Dollar Amounts in Millions) |      |                        |           |                   |
|--|------|------------------------|-----------|-------------------|
|  |      | Cumulative 1           | l0 Year T | otal              |
|  | Janu | <u>ary 1, 2005 - I</u> | Decembe   | <u>r 31, 2014</u> |
| Balance of Net Position (01/01/05)   |      |                        | \$        | 51,993            |
| Member Contributions   | \$   | 9,257                  |           |                   |
| Employer Contributions   |      | 9,454                  |           |                   |
| Net Investment Income  |      | 31,359                 |           |                   |
| Total Deductions - Benefits & Expenses   |      | <u>(50,666)</u>        |           |                   |
| Net Decrease   |      |                        | \$        | (596)             |
| Balance of Net Position (12/31/14)   |      |                        | \$        | <u>51,397</u>     |



The above chart illustrates the changes to PSERS' Net Asset Values for the past ten years. Since the Great Recession recent asset growth has been slow even as the employer contributions have risen, in accordance with Act 120, due to the benefit payments that have also increased.

## Member Demographics and Financial Information (continued)

| PSERS Pension Plan Changes in Fiduciary Net Position<br>10 Year Cumulative Summary-Fiscal Year<br>(Dollar Amounts in Millions) |    |                        |                       |                       |
|--|----|------------------------|-----------------------|-----------------------|
|  |    | Cumulative 1           |                       |                       |
| Balance of Net Position (07/01/04)   | 2  | <u>July 1, 2004 - </u> | <u>June 30,</u><br>\$ | <u>2014</u><br>48,340 |
| Member Contributions   | \$ | 9,168                  | Ψ                     | -0,5-0                |
| Employer Contributions   |    | 8,454                  |                       |                       |
| Net Investment Income  |    | 36,399                 |                       |                       |
| Total Deductions - Benefits & Expenses   |    | <u>(49,381)</u>        |                       |                       |
| Net Increase   |    |                        | \$                    | 4,640                 |
| Balance of Net Position (6/30/14)  |    |                        | \$                    | <u>52,980</u>         |

| Cash Flow<br>Fiscal Years Ended in June 30<br>(Dollar Amounts in Millions) |             |             |    |             |    |             |  |  |  |
|--|-------------|-------------|----|-------------|----|-------------|--|--|--|
|  | Projected · |             |    |             |    |             |  |  |  |
|  |             | <u>2014</u> |    | <u>2015</u> |    | <u>2016</u> |  |  |  |
| Member Contributions   | \$          | 967         | \$ | 979         | \$ | 1,006       |  |  |  |
| Employer Contributions   | _           | 1,992       |    | 2,792       |    | 3,462       |  |  |  |
| Total Contributions  | \$          | 2,959       | \$ | 3,771       | \$ | 4,468       |  |  |  |
| Less:  |             |             |    |             |    |             |  |  |  |
| Pension Benefits   | _           | 6,029       | _  | 6,451       | _  | 6,720       |  |  |  |
| Negative Cash Flow   | \$          | -3,070      | \$ | -2,680      | \$ | -2,252      |  |  |  |
|  |             |             |    |             |    |             |  |  |  |
| Beginning of Year Total Assets   | \$          | 49,016      | \$ | 52,992      | \$ | 54,220      |  |  |  |
| Negative Cash Flow (NCF) as a % of Total Assets                            |             | -6.3%       |    | -5.1%       |    | -4.2%       |  |  |  |
| Average NCF as a % of Total Assets (Public Funds)                          |             | -2.7%*      |    |             |    |             |  |  |  |

\*Based on the January 2015 Public Fund Survey prepared by NASRA.

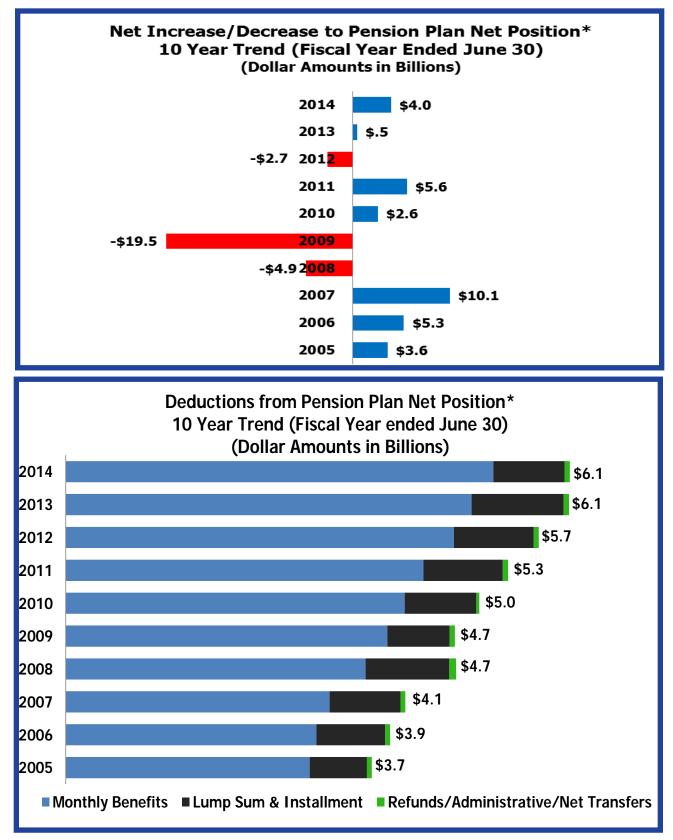
#### Negative Cash Flow (NCF)

Using data from the table at the top of the page, the last 10 years of contributions and benefit payments resulted in a NCF of -\$31.8 billion during that time period. For the fiscal year ended June 2014, PSERS' NCF percentage is -6.3% which is more than twice the public fund average. PSERS' projected NCF percentage of -4.2% will remain above the public fund average through FY2015/16 because, in accordance with Act 120, the employer contributions will remain below the actuary's recommended level, and PSERS' funded ratio is below the public fund average.

As a result of the large negative cash flow, PSERS has to sell a portion of its investments each year to fund benefit

payments. Consequently, even during years when PSERS meets its investment return assumption, the Fund's assets will grow very slowly until employer contribution rates increase to the level recommended by PSERS' actuary. In FY2017/18 contributions will be sufficient to begin to pay down the unfunded liability.

## Member Demographics and Financial Information (continued)



\*Does not include PSERS Postemployment Healthcare Plan Net Assets.

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## Statement of Fiduciary Net Position December 31, 2014

(Dollar Amounts in Thousands)

| (Dol                                       | lar Amounts in            | a In | iousands)             |     | 2014                      |         |    |            |
|--|---------------------------|------|-----------------------|-----|---------------------------|---------|----|------------|
|  | Postemployment Healthcare |      |                       |     |                           |         |    |            |
|  | Pension                   |      | Premium<br>Assistance |     | Health Options<br>Program |         |    | Totals     |
| Assets:                                    |                           |      |                       |     |                           |         |    |            |
| Receivables:                               |                           |      |                       |     |                           |         |    |            |
| Members                                    | \$ 294,31                 | 9    | \$ 3,8                | 856 | \$                        | 36      | \$ | 298,211    |
| Employers                                  | 484,12                    | 1    | 28,4                  | 64  |                           | -       |    | 512,585    |
| Investment income                          | 140,22                    | 8    |                       | 31  |                           | 16      |    | 140,275    |
| Investment proceeds                        | 531,13                    | 3    |                       | -   |                           | -       |    | 531,133    |
| CMS Part D and prescriptions               |                           | -    |                       | -   |                           | 42,396  |    | 42,396     |
| Interfund                                  | 1,63                      | 4    |                       | -   |                           | -       |    | 1,634      |
| Miscellaneous                              | 40                        | 9    | 1,1                   | 92  |                           | -       |    | 1,601      |
| Total Receivables                          | 1,451,84                  | 4    | 33,5                  | 543 |                           | 42,448  |    | 1,527,835  |
| Investments, at fair value:                |                           |      |                       |     |                           |         |    |            |
| Short-term                                 | 3,240,06                  | 5    | 81,9                  | 90  |                           | 197,709 |    | 3,519,764  |
| Fixed income                               | 5,563,56                  | 8    |                       | -   |                           | -       |    | 5,563,568  |
| Common and preferred stock                 | 10,500,49                 | 0    |                       | -   |                           | -       |    | 10,500,490 |
| Collective trust funds                     | 12,559,59                 | 7    |                       | -   |                           | -       |    | 12,559,597 |
| Real estate                                | 6,643,59                  | 1    |                       | -   |                           | -       |    | 6,643,591  |
| Alternative investments                    | 11,975,76                 | 3    |                       | -   |                           | -       |    | 11,975,763 |
| Total Investments                          | 50,483,07                 | 4    | 81,9                  | 990 |                           | 197,709 |    | 50,762,773 |
| Securities lending collateral pool         | 594,50                    | 1    |                       | -   |                           | -       |    | 594,501    |
| Capital assets (net of accumulated         |                           |      |                       |     |                           |         |    |            |
| depreciation \$25,116)                     | 22,81                     | 5    |                       | -   |                           | -       |    | 22,815     |
| Total Assets                               | 52,552,23                 | 4    | 115,5                 | 533 |                           | 240,157 |    | 52,907,924 |
| Liabilities:                               |                           |      |                       |     |                           |         |    |            |
| Accounts payable and accrued expenses      | 101,73                    | 6    | 3                     | 305 |                           | 1,763   |    | 103,804    |
| Benefits payable                           | 193,63                    | 4    |                       | -   |                           | 22,244  |    | 215,878    |
| Participant premium advances               |                           | -    |                       | -   |                           | 23,252  |    | 23,252     |
| Investment purchases and other liabilities | 265,37                    | 3    |                       | -   |                           | -       |    | 265,373    |
| Obligations under securities lending       | 594,50                    | 1    |                       | -   |                           | -       |    | 594,501    |
| Interfund payable                          |                           | -    | 1,6                   | 534 |                           | -       |    | 1,634      |
| Total Liabilities                          | 1,155,24                  | 4    | 1,9                   | 939 |                           | 47,259  |    | 1,204,442  |
| Net position restricted for pension and    |                           |      |                       |     |                           |         |    |            |
| postemployment healthcare benefits         | \$ 51,396,99              | 0    | \$ 113,5              | 594 | \$                        | 192,898 | \$ | 51,703,482 |

## Statement of Changes in Fiduciary Net Position Six Months Ended December 31, 2014

(Dollar Amounts in Thousands)

|  |    | 2014        |                           |                       |    |                           |    |            |
|--|----|-------------|---------------------------|-----------------------|----|---------------------------|----|------------|
| -  |    |             | Postemployment Healthcare |                       |    |                           |    |            |
| _  |    | Pension     |                           | Premium<br>Assistance |    | Health Options<br>Program |    | Totals     |
| Additions:   |    |             |                           |                       |    |                           |    |            |
| Contributions:                                     |    |             |                           |                       |    |                           |    |            |
| Members  | \$ | 457,335     | \$                        | -                     | \$ | -                         | \$ | 457,335    |
| Employers  |    | 1,201,070   |                           | 55,457                |    | -                         |    | 1,256,527  |
| Total contributions                                |    | 1,658,405   |                           | 55,457                |    | -                         |    | 1,713,862  |
| Participant premiums                               |    | -           |                           | -                     |    | 136,439                   |    | 136,439    |
| Centers for Medicare & Medicaid Services premium   | ns | -           |                           | -                     |    | 33,214                    |    | 33,214     |
| Investment income:                                 |    |             |                           |                       |    |                           |    |            |
| From investing activities:                         |    |             |                           |                       |    |                           |    |            |
| Net appreciation (depreciation) in fair            |    |             |                           |                       |    |                           |    |            |
| value of investments                               |    | (687,676)   |                           | (99)                  |    | -                         |    | (687,775   |
| Short-term   |    | 5,010       |                           | 199                   |    | 91                        |    | 5,300      |
| Fixed income                                       |    | 88,265      |                           | -                     |    | -                         |    | 88,265     |
| Common and preferred stock                         |    | 113,620     |                           | -                     |    | -                         |    | 113,620    |
| Collective trust funds                             |    | 650         |                           | -                     |    | -                         |    | 650        |
| Real estate  |    | 184,434     |                           | -                     |    | -                         |    | 184,434    |
| Alternative investments                            |    | 257,573     |                           | -                     |    | -                         |    | 257,573    |
| Total investment activity income (loss)            |    | (38,124)    |                           | 100                   |    | 91                        |    | (37,933    |
| Investment expenses                                |    | (223,835)   |                           | -                     |    | -                         |    | (223,835   |
| Net income (loss) from investing activities        |    | (261,959)   |                           | 100                   |    | 91                        |    | (261,768   |
| From securities lending activities:                |    |             |                           |                       |    |                           |    |            |
| Securities lending income                          |    | 5,608       |                           | -                     |    | -                         |    | 5,608      |
| Securities lending expense                         |    | (550)       |                           | -                     |    | -                         |    | (550       |
| Net income from securities lending activities      |    | 5,058       |                           | -                     |    | -                         |    | 5,058      |
| Total net investment income (loss)                 |    | (256,901)   |                           | 100                   |    | 91                        |    | (256,710   |
| Total Additions                                    |    | 1,401,504   |                           | 55,557                |    | 169,744                   |    | 1,626,805  |
| Deductions:  |    |             |                           |                       |    |                           |    |            |
| Benefits   |    | 2,954,456   |                           | 52,996                |    | 132,869                   |    | 3,140,321  |
| Refunds of contributions                           |    | 9,668       |                           | -                     |    | -                         |    | 9,668      |
| Net transfer to State Employees' Retirement System | 1  | 215         |                           | -                     |    | -                         |    | 215        |
| Administrative expenses                            |    | 20,290      |                           | 1,027                 |    | 13,726                    |    | 35,043     |
| Total Deductions                                   |    | 2,984,629   |                           | 54,023                |    | 146,595                   |    | 3,185,247  |
| Net increase (decrease)                            |    | (1,583,125) |                           | 1,534                 |    | 23,149                    |    | (1,558,442 |
| Net position restricted for pension and            |    |             |                           |                       |    |                           |    |            |
| postemployment healthcare benefits:                |    |             |                           |                       |    |                           |    |            |
| Balance, beginning of year                         |    | 52,980,115  |                           | 112,060               |    | 169,749                   |    | 53,261,924 |
| Balance, end of period                             | \$ | 51,396,990  | \$                        | 113,594               | \$ | 192,898                   | \$ | 51,703,482 |

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## The Actuarial Process and Pension Plan Funding

**P**SERS is a defined benefit plan, meaning benefits are based on members' service and salary history. The following information highlights the actuarial process and funding for PSERS.

#### **Actuarial Process**

The actuarial process presumes that there will be a systematic flow of contributions at a specified level to pay for plan benefits and that the flow of contributions, together with investment earnings, will be sufficient to meet all benefit and expense requirements of the plan. Actuarial cost methods for funding PSERS pension plan are defined in the Public School Employees' Retirement Code. The actuary for the pension plan reviews economic and demographic experience annually and over five-year periods. The actuary's periodic valuations test the validity of the underlying actuarial assumptions versus the actual experience of the plan. That experience is also used as a basis for formulating actuarial assumptions about what will occur in the future with respect to salary growth, investment returns, and demographic factors such as rates of retirement and death.

Effective with the June 30, 2011 actuarial valuation, PSERS adopted several new demographic and economic assumptions as a result of the Five-year Experience Study completed by PSERS' actuary. PSERS' investment rate of return assumption was changed from 8.00% to 7.50%, the Salary Growth Assumption was changed from 6.00% to 5.50%, and new mortality tables were adopted.

#### Funding

The plan is funded through three sources: (1) employer contributions; (2) member contributions; and, (3) investment earnings. As depicted in the chart at the bottom of the page, for the twenty-year period ended June 30, 2014 investment earnings provided 71% of PSERS' funding followed by 15% from members. Employers contributed 14%, the smallest of the three sources.

#### **Employer Contributions**

The Retirement Code vests PSERS' Board with the authority to establish the employer contribution rate (ECR). The Board, in consultation with the actuary, establishes the employer contribution rate annually, as part of the annual actuarial valuation. The employer contribution rate, which is expressed as a percentage of payroll, is composed of two items: (1) the pension contribution; and, (2) the contribution for health care premium assistance.

The total employer contribution rate for the fiscal year ended June 30, 2014 was 16.93%, including 0.93% for healthcare premium assistance. The total employer contribution rate

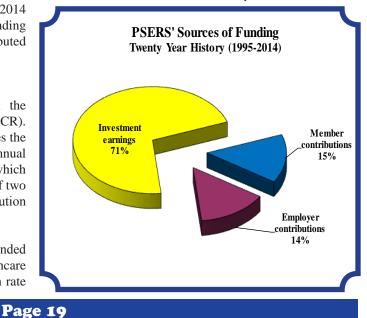
for the fiscal year ending June 30, 2015 is 21.4%. This rate consists of a 20.5% pension rate (FY2013/14 pension rate of 16.0% plus the Act 120 4.50% collar) plus the healthcare premium assistance contribution of 0.90%. The FY2015/16 employer contribution rate is 25.84%. This rate consists of a 25.0% pension rate (FY2014/15 pension rate of 20.5% plus the Act 120 4.50% collar) plus the healthcare premium assistance contribution of 0.84%. The Board of Trustees certified this rate, which was calculated in accordance with the provisions of Act 120 of 2010, at their December 2014 meeting. Without the Act 120 collar the total employer contribution rate would be 28.66% in FY2015/16.

For the fiscal year ended June 30, 2014, PSERS' employer contributions totaled \$2.110 billion, which includes \$118 million for healthcare premium assistance. For the fiscal year ending June 30, 2015 the estimate for employer contributions is \$2.885 billion, reflective of the 21.4% contribution rate. The contribution rate for the fiscal year ending June 30, 2016 is 25.84% resulting in an employer contribution estimate of \$3.456 billion.

#### **Member Contributions**

Members of the Public School Employees' Retirement System who, prior to Act 9 of 2001, contributed to the Retirement Fund at the rate of 6.25% of their gross compensation, began contributing 7.50% in January of 2002, if they elected the higher retirement benefits. Members who contributed at the rate of 5.25% began contributing 6.50% if they elected the higher retirement benefits under Act 9 0f 2001. The average contribution rate payable by the members for the current year (FY2014/15) is 7.46%.

In accordance with Act 120 of 2010, any employee who becomes a member after June 30, 2011 is a Class T-E member or, alternatively, can elect to become a Class T-F member. The base contribution rate for Class T-E members is 7.50% of compensation. The base contribution rate for Class T-F members is 10.30% of compensation.



## The Actuarial Process and Pension Plan Funding (continued)

Class T-E and Class T-F members are subject to a "shared risk" employee contribution rate. The member contribution rate will stay within the specified range alloted for Class T-E or Class T-F, but could increase or decrease every three years starting July 1, 2015 depending on investment performance. Members now share a portion of the investment risk of the Fund giving PSERS a defined contribution element. As a result of the Fund's 8.66% three year return through June 30, 2014 exceeding the investment performance hurdle mandated by Act 120, the member rate will not change. The next investment performance measurement period for Class T-E and T-F members will end on June 30, 2017.

PSERS members contributed \$967 million for pension contributions for FY2014. Total member contributions are estimated to be \$979 million for the fiscal year ending June 30, 2015 and \$1.006 billion for the fiscal year ending June 30, 2016.

#### **Investment Returns**

The investment rates of return (net of fees) for the fiscal years ended June 30, 2014 and June 30, 2013 were 14.91% and 7.96%, respectively. The annualized rates of investment return for the three, five and ten-year periods ended June 30, 2014 were 8.66%, 12.09% and 7.28% respectively. The investment rates of return for the one, three, five and ten-year periods ended December 31, 2014 were 8.83%, 9.61%, 9.43% and 6.35%, respectively. Over the past 25 years ended December 31, 2014, the Fund earned an estimated annualized rate of return of 8.46% which exceeded the Fund's long term investment rate of return assumption during that time period.

PSERS' investments continue to positively impact the funding situation at the System. Due to PSERS' strong investment performance and lower employer payroll, over the past fiscal year a number of pension funding projections have improved, including:

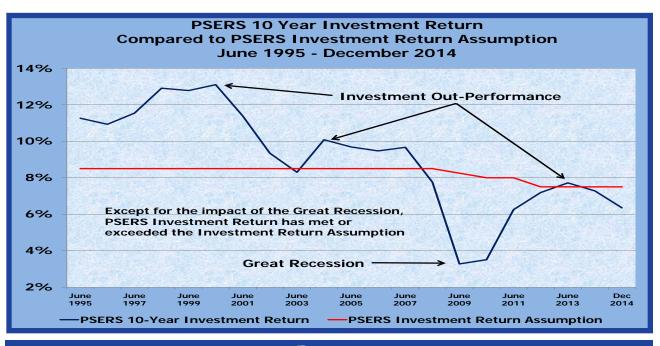
• Total employer contribution dollars through FY2047 are projected to decrease by \$13.7 billion.

• The pension debt or the unfunded accrued liability (UAL) at June 30, 2014 is \$500 million less than projected one year ago.

• The peak UAL dollar amount projected for FY2018 is \$2 billion less than what was projected last fiscal year.

• The annual employer cost for benefits for current service (the employer normal cost) continues to decrease. It decreased from 8.66% in FY 2012/13 to 8.38% in FY2015/16 as more new members join the system under the reduced benefit structure of Act 120 of 2010.

PSERS' ten-year return, as shown in the chart at the bottom of the page, has exceeded the actuarial investment rate of return for 13 of the last 20 years. Throughout much of the 1990s and 2000s PSERS' investment performance exceeded its investment rate of return assumption. This outstanding investment performance resulted in declining employer contribution rates and/or contribution rates lower than the annual normal cost of benefits for most of those two decades. Due to negative returns during the Great Recession, which resulted in the largest decrease in stock market performance since the Great Depression, PSERS recent ten-year return has been below the assumed rate of return.



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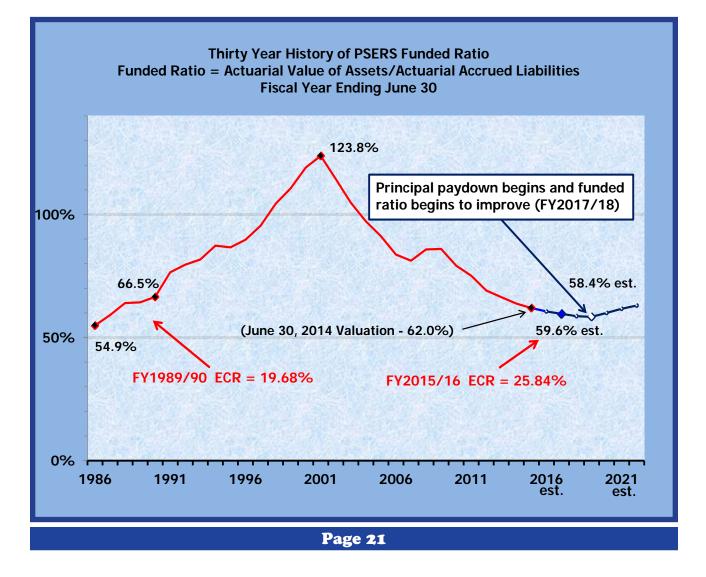
## The Actuarial Process and Pension Plan Funding (continued)

#### **Funded Status**

PSERS' funded status is measured by comparing the actuarial value of assets with the accrued liability. The accrued liability is the present value of benefits accumulated to date for both active and retired members.

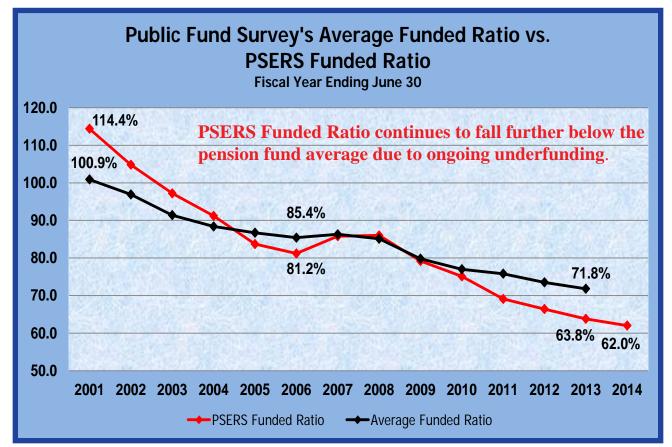
#### **Key Facts**

- Funded Status: 62.0% as of June 30, 2014
- Funded Status: 63.8% as of June 30, 2013
- The decrease in FY2014 is primarily due to the actuarial value of assets loss that occurred during the year as a result of the 10 year asset smoothing used for actuarial valuation purposes and the continued underfunding of PSERS by its employers. As a result of Act 120, employers underfunded PSERS by \$2.0 billion in FY2014.
- The decrease in the funded status since 2000 is the result of several factors including: the unfavorable investment markets from FY2001 to FY2003 and FY2008 to FY2009; funding changes enacted in Act 38 of 2002 and Act 40 of 2003 which resulted in employers underfunding PSERS; the adoption of new demographic and economics assumptions in FY2008, FY2009 and FY2011; funding collars in Act 120 of 2010 which have continued the employer underfunding of the system; and, actuarial liability losses.
- A thirty-year history and seven-year projection of PSERS' funded status is shown below.



## The Actuarial Process and Pension Plan Funding

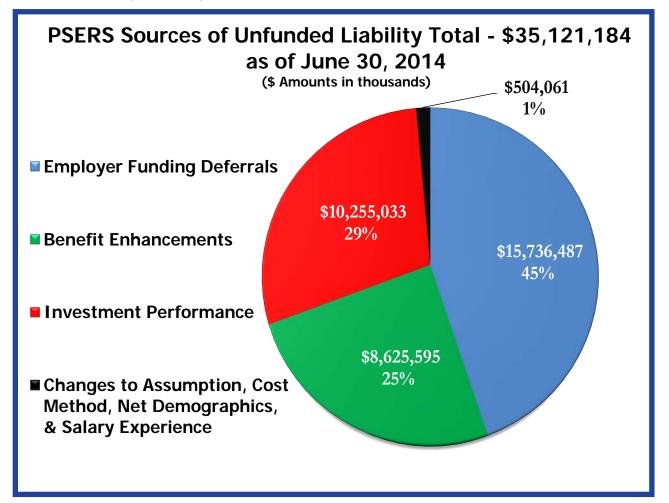
(continued)



A comparison of PSERS funded ratio to the public fund average funded ratio based on the January 2015 Public Fund Survey prepared by the National Association of State Retirement Administrators (NASRA) is charted above. A lower than average funded ratio is an important factor because it signifies a smaller than average asset base. A smaller asset base means a greater percentage of the investment returns are being used to pay benefits, and results in a very slow growth of assets.

Besides market performance, other factors that affect a plan's funding level include contributions made relative to those that are required; changes in benefit levels; changes in actuarial assumptions, and rates of employee salary growth (*Public Fund Survey*, January 2015).

## The Actuarial Process and Pension Plan Funding (continued)



#### Sources of Unfunded Liability

The System's total funded ratio (for Pensions and Health Insurance combined) is 62.0% as of June 30, 2014. This funded ratio is based on an actuarial value of assets of \$57.34 billion and an accrued liability of \$92.46 billion which equates to a \$35.12 billion unfunded liability. The pie-chart above depicts the sources of the unfunded liability. The largest sources of unfunded liability in order of magnitude are employer funding deferrals (45%), investment performance (29%), and benefit enhancements (25%), which include Act 9, cost of living increases and early retirement incentives. As a result of the Act 120 contribution rate collars, employer funding deferrals will continue to increase the unfunded liability for several years.

For many years PSERS' outstanding investment performance, which exceeded the investment return assumption, compensated for unfunded benefit enhancements and employer funding deferrals. The Great Recession eliminated the previous investment out-performance and reduced PSERS' long-term investment performance which, as of December 31, 2014, is now below its return assumption of 7.50%. Without the investment out-performance to compensate, the employer funding deferrals and benefit enhancements have significantly increased PSERS' unfunded liability. Seventy percent of PSERS' June 30, 2014 unfunded liability is due to employer funding deferrals and benefit enhancements.

## The Actuarial Process and Pension Plan Funding (continued)

#### GASB Pension Accounting and Financial Reporting Project (Pension Project)

In June 2012, the Governmental Accounting Standards Board (GASB) approved a pair of related Statements that reflect substantial changes to the accounting and financial reporting of pensions by state and local governments and pension plans. Statement No. 67, *Financial Reporting for Pension Plans*, addresses financial reporting for state and local government pension plans. Statement No. 68, *Accounting and Financial Reporting for Pensions*, establishes new accounting and financial reporting requirements for governments that provide their employees with pensions.

Statement No. 67 replaced the requirements of Statement No. 25, *Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans,* for most public employee pension plans. Statement No. 68 replaces the requirements of Statement No. 27, *Accounting for Pensions by State and Local Governmental Employers,* for most government employers. The new statements also replace the requirements of Statement No. 50, *Pension Disclosures,* for those governments and pension plans.

Statement No. 67 provides public employee pension plans such as PSERS guidance for financial reporting. Statement No. 67 significantly changed related financial reporting through note disclosures and new required supplementary information (RSI) schedules. These changes are necessary for government employers to comply with Statement No. 68.

PSERS adopted Statement No. 67 for the fiscal year ended June 30, 2014. An analysis of the major differences between Statement No. 67 and Statement No. 25 can be found in the Management's Discussion and Analysis, notes to the financial statements, and RSI found in the Financial Section of PSERS' Comprehensive Annual Financial Report. PSERS will also post three schedules as recommended by the American Institute of Certified Public Accountants (AICPA) to the Employer page of PSERS' website. These three schedules, the Schedule of Employer Allocations, the Schedule of Pension Amounts by Employer, and Amortization Schedules of Deferred Inflows and Outflows will further assist employers in implementing Statement No. 68.

Beginning in 2013, PSERS began an outreach effort to its employers. This mainly consisted of speaking at various conferences held by the Pennsylvania Association of School Business Officials (PASBO), Pennsylvania School Boards Association (PSBA), and the Pennsylvania Institute of Certified Public Accountants (PICPA). Additionally, PSERS has published articles in its Employer Bulletin, beginning with Volume 4 of 2014. These articles will continue with each Employer Bulletin issue through July of 2015.

### **Employer Contribution Rate**

**P**SERS undergoes an annual independent actuarial valuation to calculate the actuarial assets and liabilities of the pension fund. Based on the actuarial valuation process, the actuary develops the recommended Employer Contribution Rate (ECR) that determines the employer contributions to the pension plan and healthcare premium assistance. The valuation process also measures the progress of the pension system towards funding pensions for its active and retired members.

#### **Employer Contribution Rate Statistics**

- Highest historical ECR (FY2014/15) 21.40%
- Lowest historical ECR (FY2001/02) 1.09%
- Ten yr. avg. ECR (2005/06 to 2014/15) 9.28%
- Twenty yr. avg. ECR (1995/96 to 2014/15) 7.34%
- Thirty yr. avg. ECR (1985/86 to 2014/15) 10.59%
- Adopted ECR (FY2015/16) 25.84%

## Act 120 of 2010

#### **Progress on Funding Issue**

PSERS is in the 4th year of a multi-year phase in of Act 120 of 2010. Act 120 provided historic pension reform and made dramatic progress toward addressing funding issues at PSERS. The legislation included actuarial and funding

changes to PSERS and benefit reductions for individuals who became new members of PSERS on or after July 1, 2011. Members hired since the passage of Act 120 now total over 38,000 and account for 14% of the total active membership.

## Impact of Benefit Cuts for New Members on or after July 1, 2011

For school employees who became new members of PSERS on or after July 1, 2011, there are two new classes; Class T-E and T-F.

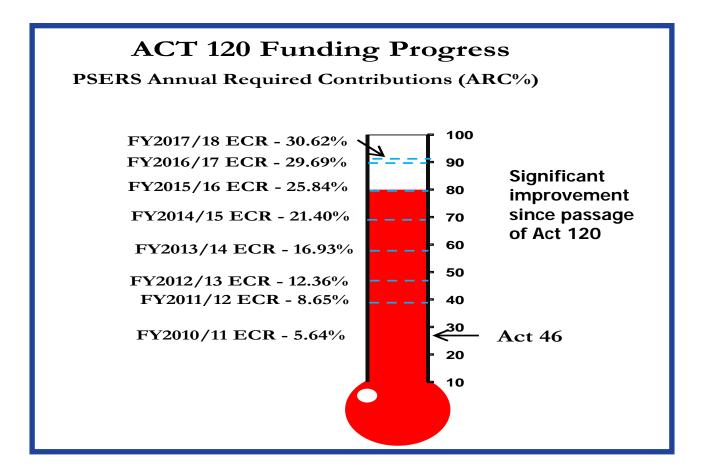
#### **Class T-E**

- Pension multiplier is 2%
- Effective July 1, 2011 employee contribution base rate is 7.5% (base rate) with "shared risk" contribution levels between 7.5% and 9.5%

#### Class T-F

- Pension multiplier is 2.5%
- Effective July 1, 2011 employee contribution base rate is 10.3% (base rate) with "shared risk" contribution levels between 10.3% and 12.3%

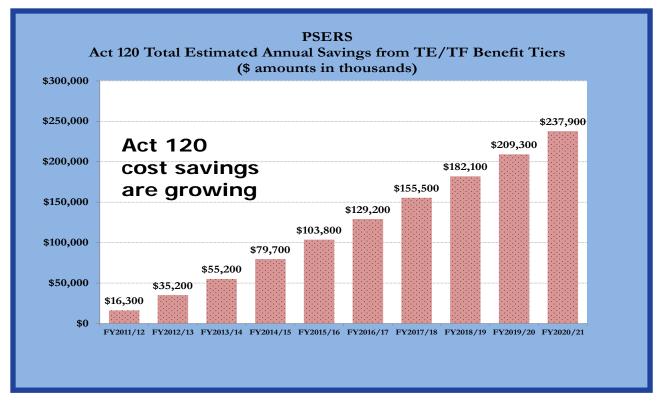
As depicted in the thermometer chart below, the gradual rate increases under Act 120 are moving PSERS toward the 100% Annual Required Contribution (ARC) goal.



Page 25

## **Employer Contribution Rate**

(continued)



Class T-E and T-F members share some of the risk when investments underperform. As a result of the Fund's 8.66% three year return through June 30, 2014 exceeding the investment performance hurdle mandated by Act 120, the member rate will not change. The next three year investment performance measurement period for T-E/T-F members that could increase the member rate by .5% ends June 30, 2017.

The total estimated savings of the T-E/T-F Benefit Tiers is illustrated in the chart at the top of the page. As the number of T-E/T-F members grows, the savings from the low T-E/T-F cost structures also increases and allows a greater portion of employer contributions to go towards paying the unfunded liability.

As of June 30, 2014, 5,391 or 14.2% of new members elected Class T-F and 32,638 or 85.8% of new members remained in Class T-E. As indicated, Class T-F members maintain the higher 2.5% pension multiplier but contribute at a higher member contribution rate than Class T-E members.

#### Section 1 - PSERS Overview

# Employer Contribution Rate (continued)

#### **Funding/Actuarial Changes Summary**

#### **Funding Changes - Employer Contributions**

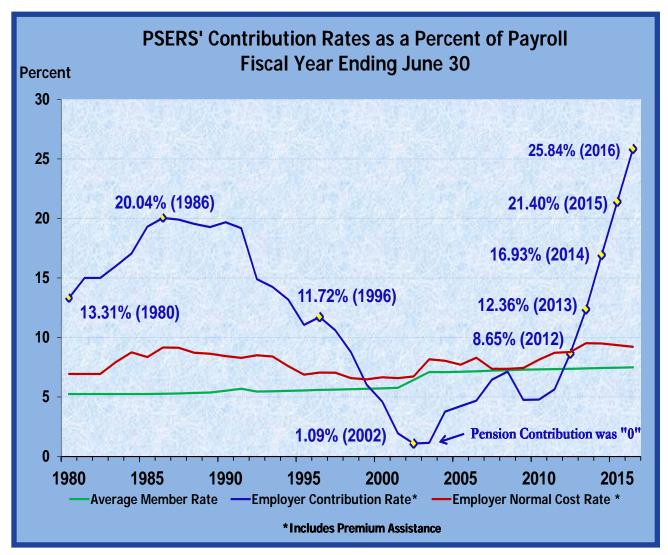
Act 120 of 2010 also suppressed the employer contribution rate by using rate caps in future years to keep the rate from rising too high, too fast for budgetary purposes.

The rate caps have limited the amount the pension component of the employer contribution rate could increase over the prior year's rate as follows:

- FY2011/12 not more than 3.0% plus the premium assistance contribution rate
- FY2012/13 not more than 3.5% plus the premium assistance contribution rate
- FY2013/14 and thereafter not more than 4.5% plus the premium assistance contribution rate

The rate cap remains at 4.5% until the rate cap no longer applies, i.e. the rise in the employer contribution rate is less than the rate cap in effect at that time.

After the rate caps are no longer necessary, the actuary's recommended rate will be utilized. Based on the current projection, the rate cap will not be needed for FY2016/17. PSERS' average member rate, employer contribution rate and normal cost for the past thirty-five years are presented in the graph on the bottom of the page. The "employer normal cost" is the amount needed from the school employers to fund the benefits earned by the active members for that year.

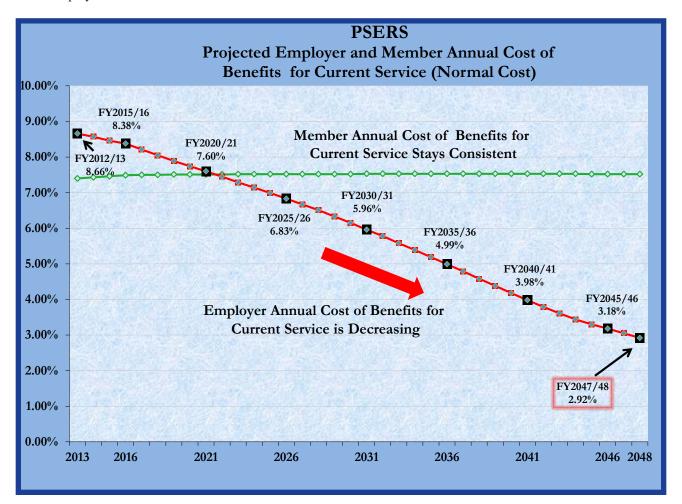


## Employer Contribution Rate (continued)

#### Act 120 Employer Costs

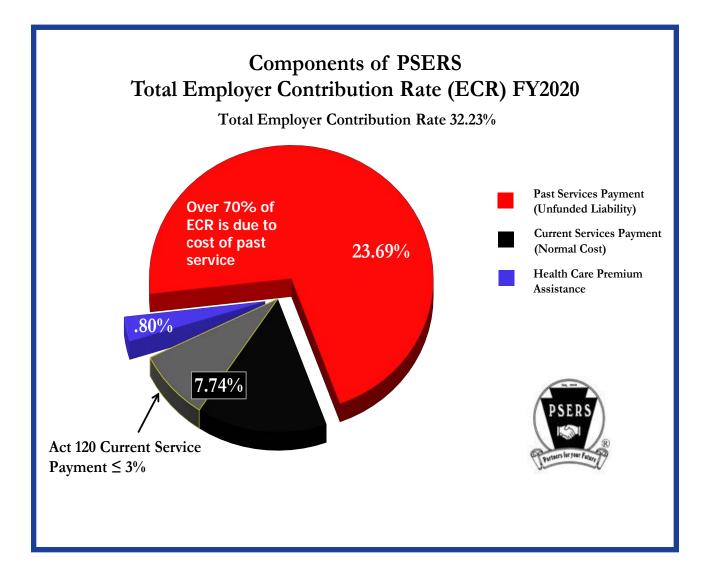
The cost structure of PSERS' new members under Act 120 is low and the shared risk provisions shift a portion of the investment risk to active members giving PSERS a defined contribution element. Essentially, Act 120 provides the members with a defined benefit plan, which is both adequate and secure, and provides the employers with a low cost employee pension benefit funded primarily by the members who have also assumed some of the investment risk.

As the chart below depicts, the employer normal cost decreases over time as Act 120 members replace retiring pre-Act 120 members. The employer normal cost of Act 120 members is less than 3% of payroll which is over 65% less than the normal cost for pre-Act 120 members. This represents a significant cost reduction for the employers. As illustrated in the chart below, the employer normal cost is projected to be 2.92% in FY2047/48 when nearly all active employees will be Act 120 members.



# Employer Contribution Rate (continued)

The chart below displays the components of PSERS' projected employer contribution rate in FY2019/20 when it is expected to peak at 32.23%. At that point in time, the majority of the rate, over 70%, is dedicated toward paying the cost of past service.



#### Section 1 - PSERS Overview

## **Employer Contribution Rate**

|                                     |   | ( <b>c</b> 0 | ontinued)                          |  |  |   |   |  |  |
|-------------------------------------|---|--------------|------------------------------------|--|--|---|---|--|--|
|                                     | Comparison of Projected Employer Retirement Contributions |              |                                    |  |  |   |   |  |  |
|                                     | Pre-Act 120 vs. Act 120                                   |              |                                    |  |  |   |   |  |  |
|                                     | (A)   |              | (B)                                | (C)  | (D)=(A)*(B)  | (E)=(C)-(D)                                       | (E)*56%   | (E)*44%  | % of GASB's                                  |
| Fiscal<br>Year<br>Ending<br>June 30 | Appropriation<br>Payroll<br>(in thousands)                |              | Employer<br>Contributions<br>Rates | Pre-Act 120<br>Employer<br>Contributions<br>(in thousands) | Act 120<br>Employer<br>Contributions<br>(in thousands) | Budgetary<br>Amount<br>Deferred<br>(in thousands) | (56%)<br>State Share<br>of Deferral<br>(in thousands) | (44%)<br>School Share<br>of Deferral<br>(in thousands) | Annual<br>Required<br>Contributions<br>(ARC) |
| 2013                                | \$12,836,000  | *            | 12.36%                             | \$3,781,486  | \$1,586,530  | \$2,194,956                                       | \$1,229,175   | \$965,781  | 46   |
| 2014                                | \$13,174,000  | *            | 16.93%                             | \$4,257,837  | \$2,230,358  | \$2,027,479                                       | \$1,135,388   | \$892,091  | 58   |
| 2015                                | \$13,482,000  |              | 21.40%                             | \$4,560,961  | \$2,885,148  | \$1,675,813                                       | \$938,455   | \$737,358  | 71   |
| 2016                                | \$13,375,000  |              | 25.84%                             | \$4,479,288  | \$3,456,100  | \$1,023,188                                       | \$572,985   | \$450,203  | 81   |
| 2017                                | \$13,739,290  |              | 29.69%                             | \$4,528,470  | \$4,079,195  | \$449,275   | \$251,594   | \$197,681  | 90   |
| 2018                                | \$14,097,299  |              | 30.62%                             | \$4,547,789  | \$4,316,593  | \$231,196   | \$129,470   | \$101,726  | 91   |
|                                     | <b>Cumulative To</b>                                      | tal B        | Budgetary Defe                     | rral   |  | \$7,601,907                                       | \$4,257,067   | \$3,344,840  |  |

Updated for most recent actual payroll.

#### Act 120 Budgetary Deferral

As indicated previously, the funding and actuarial provisions of Act 120 have provided the Commonwealth and school employers a multi-year period to appropriate funds for PSERS' unfunded liability. Act 120 will defer a total of \$7.6 billion in employer contributions from FY2012/13 through FY2017/18 as seen in the table at the top of the page. If Act 120 was not in place, the employer contribution rate would have spiked to 33.83% in FY2014/15 under previous law. That is an approximately \$1.7 billion dollar difference between the 33.83% Pre-Act 120 employer rate and the 21.40% employer rate that went into effect July 1, 2014. The FY2013/14 employer contribution rate of 16.93% also resulted in a \$2.0 billion reduction in employer contributions over the Pre-Act 120 contribution rate of 32.32%.

#### **PSERS Annual Required Contributions**

The schedule of employer contributions below shows historical trend information for the Annual Required Contribution (ARC) for pensions, and the percentage of the ARC contributed to the pension system. In addition, the Comparison of Employer Retirement Contributions table at the top of this page reflects projected ARC percentages through FY2017/18.

| Schedule of Employer Contributions<br>(\$ Amounts in Thousands) |  |                                    |                                  |  |  |  |
|---|--|------------------------------------|----------------------------------|--|--|--|
| Fiscal<br>Year<br>Ended<br>June 30                              | Annual<br>Required<br>Contribution (ARC) | Actual<br>Employer<br>Contribution | ARC<br>Percentage<br>Contributed |  |  |  |
| 2014  | \$3,410,373                              | \$1,986,384 *                      | 58%                              |  |  |  |
| 2013  | \$3,110,429                              | \$1,434,815 *                      | 46%                              |  |  |  |
| 2012  | \$2,629,244                              | \$1,001,140 *                      | 38%                              |  |  |  |
| 2011  | \$2,436,602                              | \$647,000 *                        | 27%                              |  |  |  |
| 2010  | \$1,928,278                              | \$527,212 *                        | 27%                              |  |  |  |
| 2009  | \$1,761,295                              | \$503,227 *                        | 29%                              |  |  |  |
| 2008  | \$1,852,238                              | \$753,532                          | 41%                              |  |  |  |
| 2007  | \$1,708,821                              | \$659,545                          | 39%                              |  |  |  |
| 2006  | \$1,328,373                              | \$456,878                          | 34%                              |  |  |  |
| 2005  | \$945,107                                | \$431,556                          | 46%                              |  |  |  |
| 2004  | \$321,901                                | \$321,901                          | 100%                             |  |  |  |

\*Net of purchase of service contributions

#### Section 1 - PSERS Overview

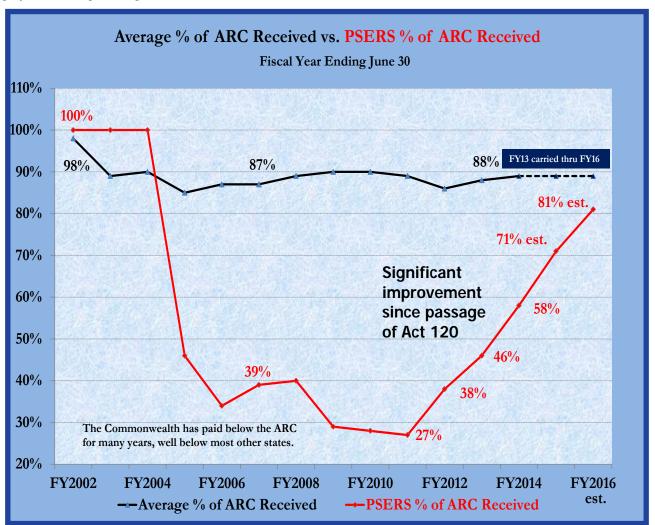
## Employer Contribution Rate (continued)

As a consequence of the structural deficit in the Commonwealth's budget, the Commonwealth and school employers have not made the required annual payments to PSERS for the past ten years. Taxpayers, as a result, have benefited significantly from employer pension funding deferrals. However, bond rating agencies have already reduced Pennsylvania's bond rating five times and the pension funding gap was noted as one of the reasons for the decrease. If Pennsylvania does not continue to increase its contributions as provided in Act 120, the underfunding could further negatively impact bond ratings and increase PSERS' unfunded liability under GASB 67.

PSERS' Board certified an employer contribution rate of 25.84% for FY2015/16 in compliance with Act 120. As a result, PSERS' ARC percentage is projected to increase from 71% in the FY2014/15 to 81% in FY2015/16. PSERS' projected ARC percentage of 71% for FY2014/15 is well

below the average ARC percentage of 89% for public funds based on the January 2015 Public Fund Survey prepared by NASRA.

The FY2015/16 contribution rate of 25.84% includes a portion to fund interest on the unfunded liability of the System. This will be the fourth consecutive year PSERS' employer contribution rate includes a portion to pay for some of the interest costs on the unfunded liability. As depicted in the chart below, the gradual rate increases under Act 120 are moving PSERS toward the 100% ARC goal. Rate increases implemented so far have moved the ARC from 27% to 81%. The funding provisions of Act 120 are working. Future projected contribution rate increases will raise PSERS' ARC percentage to nearly 90% by FY2016/17 which is slightly above the current average ARC of 89% for major public plans (NASRA). The chart at the bottom of the page shows a comparison of PSERS' percentage of ARC received to the average ARC received for large public pension plans.



## Employer Contribution Rate (continued)

## Projected Impact to PSERS from \$3 Billion Cash Infusion

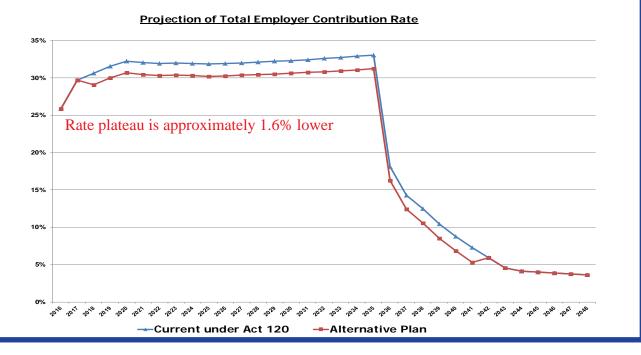
The Governor's Budget proposal includes a \$3 billion cash infusion that would have an immediate effect on the unfunded liability of the System. Not only would the System's funded ratio improve but also the employer contribution rate plateau would be reduced by 1.6%. As shown in the table below, this funding would save the Commonwealth and school districts nearly \$8 billion over the next 24 years.

| Pension Funding<br>With Impact of \$3 Billion Cash Infusion<br>As of June 30, 2014 Actuarial Valuation |                  |              |        |             |              |             |
|--|------------------|--------------|--------|-------------|--------------|-------------|
| Funding Reform   | Projected        | Employer     | Funded | Funded      | Unfunded     | Unfunded    |
|  | Savings          | Contribution | Ratio  | Ratio       | Accrued      | Accrued     |
|  | through          | Rate Plateau | Lowest | Lowest      | Liability    | Liability   |
|  | FY2048           | Level        | Level  | Level       | Peak Level   | Peak Level  |
|  | (\$000s omitted) | (%)          | (%)    | Fiscal Year | (\$millions) | Fiscal Year |
| Current Law (June 30, 2014 Valuation)  | N/A              | 32.00        | 58.4   | 2018        | 42,871       | 2018        |
| Current Law w/\$3.0 Billion Cash Infusion  | 7,915,144        | 30.40        | 60.2   | 2018        | 39,620       | 2018        |



**Alternative Funding Assumptions:** 

- One-time contribution of \$3,000,000,000 is made as of 2/1/2016 and the lump sum amount is amortized over 24 years, beginning with FY2018.



#### Section 1 - PSERS Overview

## Employer Contribution Rate (continued)

#### **Next Steps**

As noted, the Commonwealth and school employers have benefited over the past 10 years due to PSERS' very low ARC. Act 120 has significantly reduced the employer's normal cost for future new members via benefit reductions to new members, but a significant unfunded liability for service already rendered by active members still remains to be paid.

Act 120 has provided both the Commonwealth and the school employers with a multi-year time horizon to gradually increase contributions to PSERS in a more budgetarily feasible manner than the contribution rate spike under previous law. The process is now an appropriation challenge to meet the gradual funding increases provided for in Act 120 and bring the ARC percentage to a healthy level and in line with other public pension funds.

The funding issue confronting PSERS represents the greatest challenge the System has faced in its history. While Act 120 of 2010 provided historic pension reform and made dramatic progress toward addressing the funding issue at PSERS, difficult budget issues remain for both the Commonwealth and school employers.

PSERS has long stated that three events must occur to resolve the funding issue at the System: (1) pension reform must take place, (2) PSERS' investments must perform as required, and (3) a large cash infusion must be obtained to pay off the existing debt (unfunded liability) that has already been incurred but not yet paid.

Two of those items have occurred and have begun to help resolve the funding issue. Significant pension reform was enacted in 2010 and PSERS' investments have performed as required.

Act 120 of 2010 has already provided significant pension reform. Act 120 reformed the benefit structure and actuarial and funding methodologies at PSERS. The Act 120 benefit reductions are projected to save over \$24.6 billion. Currently, the annual employer benefit cost for new members is less than 3.00% of payroll, which leaves very little to cut for additional meaningful benefit reform to occur.

Even with the recent increase in the employer contribution rates, an additional cash infusion and/or still higher employer contribution rates are necessary to pay down the "principal" of the existing debt in the System. Although there has been much discussion of additional pension reform as a solution to the funding issue, the impact of further benefit reductions for new members will only have a marginal impact on projected employer contribution rates. The primary question that needs to be addressed is how to pay for the higher employer contribution rates needed to reach the funding levels recommended by PSERS' actuary and begin to pay off the existing debt.

The Governor's Budget includes a \$3 billion cash infusion to PSERS in FY2015/16 which would immediately improve PSERS' unfunded liability and lower the employer contribution rate plateau by 1.6%. In addition, based on current actuarial projections, in FY2016/17 the Act 120 rate collars would no longer be needed and future contribution rates begin to level off which will reduce budgetary pressure on the Commonwealth in FY2017/18 and beyond.



## Section 1 - PSERS Overview

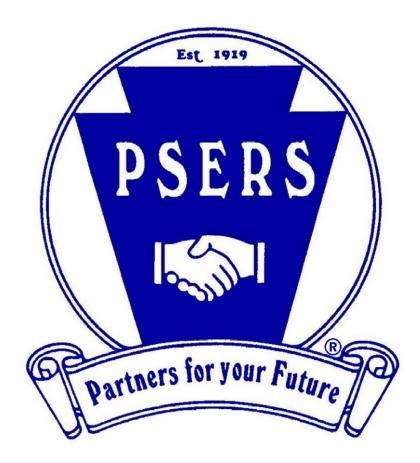
# Consultants' Fees (\$100,000 and Over)

The following benefit, investment, information technology and financial professional service firms were under contract to provide services to PSERS during the fiscal year ended June 30, 2014.

| <u>Firm</u>                                     | Services Provided  | <u>Consultant Fee</u> |
|---|--|-----------------------|
|   |  |                       |
| CoreSource, Inc.                                | Postemployment healthcare benefits administration and claims adjudication                      | \$ 17,827,860 *       |
| ViTech Systems Group, Inc.                      | Pension administration system services   | \$ 5,852,332 *        |
| Rx Solutions, Inc.                              | Administration of postemployment healthcare benefits and prescription drug plan                | \$ 4,548,820 *        |
| The Segal Company, Inc.                         | Actuarial services and consulting for the Health Options<br>Program and prescription drug plan | \$ 2,579,589 *        |
| Portfolio Advisors, LLC                         | Private market consulting  | \$ 1,606,832          |
| Aksia LLC                                       | Hedge fund investment consulting   | \$ 700,000            |
| Financial Control Systems, Inc.                 | Investment accounting application service provider   | \$ 633,750            |
| Independent Pharmaceutical<br>Consultants, Inc. | Pharmacy benefit consulting services   | \$ 513,149 *          |
| Hewitt EnnisKnupp                               | General investment consulting  | \$ 410,764            |
| Buck Consultants LLC                            | Pension benefit actuarial services   | \$ 378,286 *          |
| Courtland Partners, Ltd.                        | Real estate investment consulting  | \$ 260,000            |
| Glass, Lewis & Co., LLC                         | Proxy voting   | \$ 169,949            |
| Wilshire Associates                             | General investment consulting  | \$ 164,904            |

\* Amounts as reported in PSERS' Comprehensive Annual Financial Report.





## **Legislation Information**

## **PSERS Related Legislation Enacted during the Year 2014**

Other than the authorization of PSERS' Administrative Budget for FY 2014-15, no legislation affecting the operations or the membership of the Public School Employees' Retirement System was enacted during calendar year 2014.



# SECTION 2 - PSERS FY2015/16 BUDGET





## Section 2 - FY2015/16 Budget

Public School Employees' Retirement System Fiscal Year 2015/16 Administrative Budget

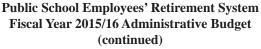
|  |    | Budget<br>2013/2014 |    | Budget<br><u>2014/2015</u> |    | overnor's<br>Budget<br>nmendation<br><u>015/2016</u> |
|--|----|---------------------|----|----------------------------|----|--|
| Total Personnel Services                             | \$ | 23,613,000          | \$ | 24,339,000                 | \$ | 26,188,000   |
| Operating Expenses                                   |    |                     |    |                            |    |  |
| Travel   | \$ | 134,600             | \$ | 145,300                    | \$ | 144,000  |
| Training & Conference Registration                   | φ  | 123,500             | φ  | 143,300                    | Φ  | 144,000  |
| Telecomm - Recurring                                 |    | 417,000             |    | 388,000                    |    | 383,500  |
| Telecomm - Non-Recurring                             |    |                     |    |                            |    |  |
| •  |    | 11,000              |    | 11,000                     |    | 11,300   |
| Telecomm - Voice Hardware less than \$5,000          |    | 2,100               |    | 3,000                      |    | 3,000  |
| Electricity  |    | 41,700              |    | 44,000                     |    | 44,500   |
| Consultant Services - Non EDP                        |    | 722,000             |    | 800,600                    |    | 795,600  |
| Consulting - Maint & Support - (post implementation) |    | 75,000              |    | 49,000                     |    | 30,000   |
| Consulting - Security                                |    | -                   |    | -                          |    | 65,000   |
| Consulting - General IT Support                      |    | 275,500             |    | 218,000                    |    | 160,000  |
| Consulting - Outsourced Infrastructure Svcs (DPH)    |    | 2,030,000           |    | 2,130,000                  |    | 2,130,000  |
| Legal Services/Fees                                  |    | 58,000              |    | 48,000                     |    | -  |
| Specialized Services                                 |    | 420,400             |    | 394,200                    |    | 404,300  |
| Other Specialized Services                           |    | 241,300             |    | 128,200                    |    | 221,500  |
| Advertising  |    | 10,000              |    | 10,000                     |    | 10,000   |
| Medical, Mental, & Dental Services                   |    | 2,500               |    | 4,500                      |    | 4,100  |
| Software Licensing - Maintenance                     |    | 1,030,900           |    | 1,075,200                  |    | 1,099,500  |
| Hardware Server - Maintenance                        |    | 1,000               |    | 1,000                      |    | 1,000  |
| Hardware Network - Maintenance                       |    | 13,000              |    | 22,000                     |    | 21,500   |
| Hardware Periph - Maintenance                        |    | 20,000              |    | 10,000                     |    | -  |
| Hardware Desktop - Maintenance                       |    | 4,000               |    | 3,000                      |    | 3,000  |
| Contracted Maintenance Non EDP                       |    | 187,800             |    | 155,300                    |    | 184,900  |
| Telecomm Data Services                               |    | 60,000              |    | 85,000                     |    | 38,200   |
| Contracted Repairs - Non EDP                         |    | 16,400              |    | 15,500                     |    | 19,000   |
| Real Estate Rental                                   |    | 1,777,000           |    | 1,885,400                  |    | 1,998,200  |
| Vehicle Rental                                       |    | 1,700               |    | 1,700                      |    | 1,600  |
| Office Equipment Rental                              |    | 286,400             |    | 318,500                    |    | 305,200  |
| Other Rentals  |    | 35,500              |    | 35,300                     |    | 34,800   |
| Office Supplies                                      |    | 211,900             |    | 211,800                    |    | 221,000  |
| Educational Supplies (Books)                         |    | 11,300              |    | 11,200                     |    | 11,000   |
| Medical Supplies                                     |    | 100                 |    | 5,300                      |    | 5,300  |
| Software License non-recurring less than \$5,000     |    | 55,250              |    | 9,000                      |    | 18,500   |
| Hardware Desktop less than \$5,000                   |    | 139,900             |    | 93,900                     |    | 66,000   |
| Furniture and Fixtures                               |    | 35,500              |    | 41,500                     |    | 44,500   |

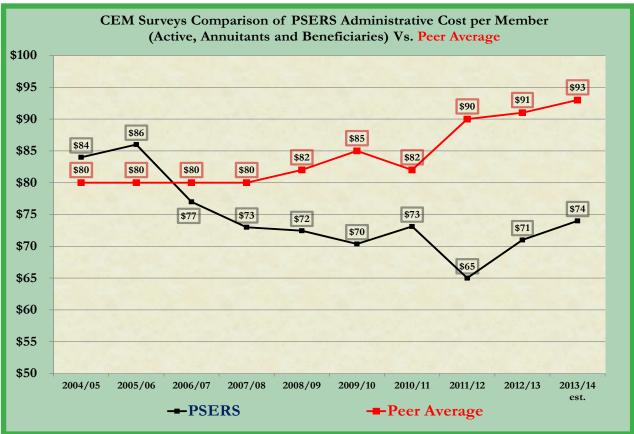
## Section 2 - FY2015/16 Budget

#### Public School Employees' Retirement System Fiscal Year 2015/16 Administrative Budget (continued)

|   |           | Budget<br>2013/2014 |           | Budget<br><u>2014/2015</u> | Reco      | overnor's<br>Budget<br>nmendation<br>015/2016 |
|---|-----------|---------------------|-----------|----------------------------|-----------|---|
| Other Equipment                                     |           | 2,600               |           | 13,000                     |           | 2,000   |
| Motorized Equipment Supplies                        |           | 22,000              |           | 23,000                     |           | 21,000  |
| Postage   |           | 1,138,200           |           | 1,051,700                  |           | 1,051,300                                     |
| Freight   |           | 5,400               |           | 7,000                      |           | 5,000   |
| Printing  |           | 270,600             |           | 246,700                    |           | 237,700                                       |
| Subscriptions                                       |           | 137,350             |           | 137,200                    |           | 178,800                                       |
| Membership Dues                                     |           | 32,800              |           | 35,200                     |           | 34,000  |
| Conference Expense                                  |           | 51,000              |           | 51,000                     |           | 50,000  |
| Insurance, Surety & Fidelity Bonds                  |           | 23,000              |           | 23,000                     |           | 23,000  |
| Other Operational Expenses                          |           | 1,783,800           |           | 1,707,800                  |           | <u>1,787,000</u>                              |
| Total Operating Expenses                            | \$        | 11,919,000          | \$        | 11,772,000                 | \$        | 12,011,000                                    |
|   |           |                     |           |                            |           |   |
| Fixed Assets  |           |                     |           |                            |           |   |
| Automobiles   | \$        | -                   | \$        | 20,000                     | \$        | 20,000  |
| Software License non-recurring greater than \$5,000 |           | 30,000              |           | 58,000                     |           | 58,000  |
| Software License recurring greater than \$5,000     |           | 6,127,000           |           | 5,500,000                  |           | <u>5,500,000</u>                              |
| Total Fixed Assets                                  | \$        | 6,157,000           | \$        | 5,578,000                  | \$        | 5,578,000                                     |
|   |           |                     |           |                            |           |   |
| Total Administrative Budget                         | <u>\$</u> | 41,689,000          | <u>\$</u> | 41,689,000                 | <u>\$</u> | 43,777,000                                    |

#### Section 2 - FY2015/16 Budget





#### Administrative Cost per Member

PSERS participates in an international benchmarking survey evaluating its costs and service performance in comparison to other similar public pension funds. Based on the most recent survey, PSERS had a 22% lower pension administration cost per member than the average cost for its peer group. The System has accomplished this without significantly increasing the size of its staff.

PSERS continues to be prudent in its use of funds and managing its annual budget. In FY2013/2014, PSERS replaced individual desktop printers with shared Multi-Function Devices, saving the agency money on printing supplies. As of September 1, 2013, all new retirees are required to receive their monthly annuities by electronic funds transfer, saving PSERS their postage and Treasury processing fees each month. Working with its actuary, PSERS has utilized interactive models to bring a portion of its actuarial analysis inhouse. This led to a meaningful reduction in actuarial fees in FY2013/2014 despite a large number of pension funding requests from the General Assembly. Other reductions were made to overtime, training, and electricity, all part of PSERS' ongoing efforts to control costs and improve operational efficiency.



## Directed Commissions Recapture Program (unaudited)

Directed Commissions Recapture is a program whereby a portion of commissions incurred by PSERS through investment trading activity is returned to PSERS. These funds can be used for the administration of the Fund or can be reinvested back into the asset allocation through a transfer to the PSERS Retirement Account. Expenditures paid from the Directed Commissions Recapture Program Budget have the same PSERS' internal approval process as any other expenditure made by the Fund.

#### Directed Commissions Recapture Program -Directed Commissions Appropriation #6012700000

|                   | Actual Expenditures<br><u>FY2013/14</u> | Available<br><u>FY2014/15</u> | PSERS' Budget<br><u>2015/2016</u> |
|-------------------|---|-------------------------------|-----------------------------------|
| Budgetary Reserve | -                                       | <u>\$2,000,000</u>            | <u>\$2,000,000</u>                |
| Total             | -                                       | <u>\$2,000,000</u>            | <u>\$2,000,000</u>                |



# **SECTION 3 - INVESTMENT INFORMATION**

| Investment Policy, Objectives and Performance     | Tab 11 |
|---|--------|
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| Investment Program Summary                        | Tab 13 |
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| Public Market Emerging Investment Manager Program | Tab 16 |



### **Investment Policy**

The Public School Employees' Retirement Board of Trustees (the Board) is responsible for, among other things, the formulation of an Investment Policy (the Policy) for the Public School Employees' Retirement System (the System). As articulated in the Public School Employees' Retirement Code 24 Pa. C.S. §8521(a), the Board and PSERS' Staff delegated with investment authority must act in a manner consistent with the Prudent Investor Standard, which requires "the exercise of that degree of judgment, skill and care under the circumstances then prevailing which persons of prudence, discretion and intelligence who are familiar with such matters exercise in the management of their own affairs not in regard to speculation, but in regard to the permanent disposition of the fund, considering the probable income to be derived therefrom as well as the probable safety of their capital." The Prudent Investor Standard recognizes modern portfolio theory and guides investment and management decisions respecting individual assets so that the trade-offs between risk and return for each asset are considered in the context of an overall investment strategy.

The System's Investment Policy Statement, Objectives, and Guidelines (the Policy), which is available at <u>www.</u> <u>psers.state.pa.us</u>, reflects the many implications of the Prudent Person Standard. The Board reviews the Policy at least annually, and may make more frequent changes as necessary. The Policy establishes clear criteria for the management of the assets by or on behalf of the Board. For example:

- The Board, PSERS' staff, investment consultants, and investment managers are assigned appropriate responsibilities and made to clearly understand the objectives and policies of the Board and the System;
- Allocation plans are prepared to guide the investment of the System's assets;
- Guidelines are established for each investment category so that asset quality, diversification, and return can be monitored;
- Investment managers are given guidance and limitations on the investment of the System's assets; and,
- The Board has created a meaningful basis for evaluating the investment performance of individual investment managers, as well as for evaluating overall success in meeting its objectives.

### **General Investment Objectives**

The System seeks to provide benefits to its members through a carefully planned and well-executed investment program. The System has a return objective of meeting or exceeding the targeted actuarial rate of return of 7.5% over the long-term. The Policy also identifies the following general investment objectives and constraints:

#### **Return Objectives**

- The assets of the System shall be invested to maximize the returns for the level of risk taken; and
- The System shall strive to achieve a return that exceeds the Policy Index.

#### **Risk Objectives**

- The assets of the System shall be diversified to minimize the risk of losses within any one asset class, investment type, industry or sector distribution, maturity date, or geographic location; and
- The System's assets shall be invested so that the probability of investment losses (as measured by the Policy Index) in excess of 15% in any one year is no greater than 2.5% (or two standard deviations below the expected return).

#### Constraints

- The System shall maintain adequate liquidity to meet required benefit payments to the System's beneficiaries;
- The System's assets shall be invested in a manner that is consistent with the System's long-term investment horizon; and,
- As a tax-exempt investor, the System's assets may be invested without distinction between returns generated from income and returns generated from capital gains.

#### Section 3 - Investment Information

## Investment Performance Net of Fees (for the period ended June 30, 2014) Annualized Total Returns(%)

| (101 the period chucd sume c                            | , ,         |               |              |             |
|---|-------------|---------------|--------------|-------------|
| Asset Class   | One<br>Year | Three<br>Year | Five<br>Year | Ten<br>Year |
| PSERS U.S. Equities                                     | 25.27       | 16.52         | 19.95        | 7.99        |
| U.S. Equity Policy Index (1)                            | 24.55       | 15.77         | 18.73        | 8.07        |
| PSERS Non-U.S. Equities                                 | 18.14       | 6.01          | 12.32        | 9.20        |
| Non-U.S. Equity Policy Index (2)                        | 21.10       | 5.54          | 11.29        | 8.20        |
| PSERS Private Markets (3)                               | 14.27       | 11.33         | 14.90        | 13.70       |
| Thomson ONE Median Return, Vintage Year Weighted        | 8.34        | 5.14          | 7.60         | 5.78        |
| PSERS Real Estate (3)                                   | 16.44       | 10.91         | 7.90         | 6.06        |
| Blended Real Estate Index (4)                           | 11.13       | 10.21         | 8.75         | 8.63        |
| PSERS Fixed Income Portfolios                           | 9.86        | 7.21          | 10.71        | 7.46        |
| Fixed Income Policy Index (5)                           | 6.52        | 4.34          | 7.83         | 6.50        |
| PSERS Absolute Return                                   | 6.31        | 4.33          | 8.24         | N/A         |
| Absolute Return Policy Index (6)                        | 7.50        | 7.50          | 7.70         | N/A         |
| PSERS Risk Parity                                       | 23.95       | 12.95         | N/A          | N/A         |
| Risk Parity Policy Index (7)                            | 16.45       | 4.23          | N/A          | N/A         |
| PSERS Master Limited Partnerships                       | 35.97       | 28.46         | 33.01        | N/A         |
| S&P MLP Index   | 24.87       | 20.32         | 26.99        | N/A         |
| PSERS Commodities                                       | 10.29       | -4.59         | 3.94         | N/A         |
| Commodity Policy Index (8)                              | 8.21        | -5.16         | 1.99         | N/A         |
| PSERS Cash  | 0.26        | 0.25          | 0.28         | N/A         |
| BofA Merrill Lynch U.S. Treasury Bill 0 - 3 Month Index | 0.03        | 0.05          | 0.08         | N/A         |
| PSERS Total Fund (9)                                    | 14.91       | 8.66          | 12.09        | 7.28        |
| Policy Index  | 12.05       | 6.14          | 9.20         | 5.81        |

1. MSCI USA Investable Market Index effective April 1, 2009; previously was the Dow Jones Wilshire 5000 Index.

2. MSCI All Country World (ACW) ex. USA Investable Market Index effective July 1, 2008; previously was the MSCI ACW ex. U.S. Index. The benchmark was 30% hedged to the U.S. dollar from July 1, 2006 to March 31, 2009; otherwise, the benchmark is unhedged.

3. Returns reported on a one-quarter lag, except for publicly traded real estate investments.

4. Comprised of 100% Blended Benchmark (NCREIF-CEVA for Value Added and Opportunistic; NCREIF-ODCE for Core) since October 1, 2013, reported on a one-quarter lag. Between July 1, 2010 and September 30, 2013 the NTFI Index was used. Between April 1, 2010 and June 30, 2010, the NCREIF Index was used. Previously, returns presented were a blend of the FTSE EPRA/NAREIT Global Real Estate Index and the NCREIF Index. Returns reported on a one-quarter lag, except for publicly traded real estate security investments.

5. Returns presented are a blend of the Barclays Capital U.S. Aggregate Index (17.2%), Barclays Capital Global Aggregate GDP Weighted Dev x U.S. (Unhedged) Index (3.5%), Barclays Capital Emerging Mkt 10% Country Cap Index (6.9%), Barclays Capital U.S. Treasury Long Index (10.3%), Barclays Capital U.S. High Yield Index (20.7%), and Barclays Capital U.S. TIPS Index (41.4%) effective July 1, 2013. Prior to July 1, 2013, the blend was Barclays Capital U.S. Universal Index (24.7%), JP Morgan GBI EM Global Diversified Index (9.4%), Barclays Capital U.S. High Yield Index (28.2%), Barclays Capital Multiverse Index (14.1%), and Blended Policy (Net Levered TIPS) (23.6%).

6. Policy index is based on the assumed actuarial rate of return for the Fund which was 8.0% from July 1, 2009 through June 30, 2011. The assumed rate changed to 7.5% on July 1, 2011.

 Returns presented are a blend of the MSCI ACW Index (\$Net) (35%); Barclays Capital U.S. Treasury Index (75%); Barclays Capital World Inflation Linked Bond Index Hedged (120%); Bloomberg Commodity Index (Total Return) (15%); Bloomberg Commodity Gold Index (5%); and 3-Month LIBOR (-150%).

8. Returns presented are a blend of the Bloomberg Commodity Gold Index (33.3%) and the Bloomberg Commodity Index (66.7%). On July 1, 2014, the indices names were changed from DJ/UBS to Bloomberg. The returns have been adjusted for leverage.

9. Over the past 25 years ended June 30, 2014, the Fund earned an annualized rate of return of 8.70 percent which remained above the Fund's assumed actuarial rate of return during that time period.

#### Section 3 - Investment Information

### **Investment Performance**

#### **Net of Fees**

(for the period ended December 31, 2014) Annualized Total Returns(%)

| Asset Class   | One<br>Year | Three<br>Year | Five<br>Year | Ten<br>Year |
|---|-------------|---------------|--------------|-------------|
| PSERS U.S. Equities                                     | 11.71       | 20.09         | 15.82        | 7.62        |
| U.S. Equity Policy Index (1)                            | 11.94       | 19.73         | 15.01        | 7.74        |
| PSERS Non-U.S. Equities                                 | 5.09        | 12.99         | 7.72         | 7.71        |
| Non-U.S. Equity Policy Index (2)                        | 5.81        | 12.95         | 6.84         | 6.71        |
| PSERS Private Markets (3)                               | 10.38       | 12.12         | 12.37        | 12.91       |
| Thomson ONE Median Return, Vintage Year Weighted        | 5.84        | 5.67          | 6.85         | 5.83        |
| PSERS Real Estate (3)                                   | 17.23       | 12.65         | 10.87        | 5.53        |
| Blended Real Estate Index (4)                           | 14.95       | 11.49         | 11.32        | 8.48        |
| PSERS Fixed Income Portfolios                           | 10.32       | 6.32          | 8.48         | 6.88        |
| Fixed Income Policy Index (5)                           | 5.19        | 3.27          | 5.43         | 5.83        |
| PSERS Absolute Return                                   | 3.09        | 3.55          | 6.70         | N/A         |
| Absolute Return Policy Index (6)                        | 5.61        | 6.86          | 7.27         | N/A         |
| PSERS Risk Parity                                       | 10.15       | 7.65          | N/A          | N/A         |
| Risk Parity Policy Index (7)                            | 10.41       | 4.76          | N/A          | N/A         |
| PSERS Master Limited Partnerships                       | 16.30       | 21.70         | 24.54        | N/A         |
| S&P MLP Index   | 7.66        | 13.60         | 17.79        | N/A         |
| PSERS Commodities                                       | -10.59      | -7.11         | -3.15        | N/A         |
| Commodity Policy Index (8)                              | -12.05      | -7.94         | -4.60        | N/A         |
| PSERS Cash  | 0.19        | 0.24          | 0.25         | N/A         |
| BofA Merrill Lynch U.S. Treasury Bill 0 - 3 Month Index | 0.03        | 0.05          | 0.07         | N/A         |
| PSERS Total Fund (9)                                    | 8.83        | 9.61          | 9.43         | 6.35        |
| Policy Index  | 6.66        | 7.04          | 6.88         | 4.96        |

1. MSCI USA Investable Market Index effective April 1, 2009; previously was the Dow Jones Wilshire 5000 Index.

2. MSCI All Country World (ACW) ex. USA Investable Market Index effective July 1, 2008; previously was the MSCI ACW ex. U.S. Index. The benchmark was 30% hedged to the U.S. dollar from July 1, 2006 to March 31, 2009; otherwise, the benchmark is unhedged.

3. Returns reported on a one-quarter lag, except for publicly traded real estate security investments.

4. Comprised of 100% Blended Benchmark (NCREIF-CEVA for Value Added and Opportunistic; NCREIF-ODCE for Core) since October 1, 2013, reported on a one-quarter lag. Between July 1, 2010 and September 30, 2013 the NTFI Index was used. Between April 1, 2010 and June 30, 2010, the NCREIF Index was used. Previously, returns presented were a blend of the FTSE EPRA/NAREIT Global Real Estate Index and the NCREIF Index. Returns reported on a one-quarter lag, except for publicly traded real estate security investments.

<sup>9.</sup> Over the past 25 years ended December 31, 2014, the Fund earned an estimated annualized rate of return of 8.46 percent which remained above the Fund's assumed actuarial rate of return during that time period.



<sup>5.</sup> Returns presented are a blend of the Barclays Capital U.S. Aggregate Index (17.2%), Barclays Capital Global Aggregate GDP Weighted Dev x U.S. (Unhedged) Index (3.5%), Barclays Capital Emerging Mkt 10% Country Cap Index (6.9%), Barclays Capital U.S. Treasury Long Index (10.3%), Barclays Capital U.S. High Yield Index (20.7%), and Barclays Capital U.S. TIPS Index (41.4%) effective July 1, 2013. Prior to July 1, 2013, the blend was Barclays Capital U.S. Universal Index (24.7%), JP Morgan GBI EM Global Diversified Index (9.4%), Barclays Capital U.S. High Yield Index (28.2%), Barclays Capital Multiverse Index (14.1%), and Blended Policy (Net Levered TIPS) (23.6%).

<sup>6.</sup> Three month LIBOR +3.50% effective July 1, 2014. Previously, was based on the assumed actuarial rate of return for the Fund which was 8.0% from July 1, 2009 through June 30, 2011. The assumed rate changed to 7.5% on July 1, 2011 and was used as the Absolute Return Policy Index through June 30, 2014.

Effective July 1, 2014 returns presented are a blend of MSCI ACW Index (\$Net) (50%); Barclays Capital U.S. Treasury Index (75%); Barclays Capital World Inflation Linked Bond Index Hedged (55%); Bloomberg Commodity Index (Total Return) (15%); Bloomberg Gold Subindex (5%); and 3-Month LIBOR (-100%). The weights to these indices have varied in previous quarters. The returns have been adjusted for volatility.

<sup>8.</sup> Returns presented are a blend of the Bloomberg Commodity Gold Index (33.3%) and the Bloomberg Commodity Index (66.7%). On July 1, 2014, the indices names were changed from DJ/UBS to Bloomberg. The returns have been adjusted for leverage.



## Asset Allocation (as of December 31, 2014)

The Board reviews the long-term asset allocation targets of the System at least annually. In establishing the asset allocation plan, the Board will consult with its actuary, consultants, investment staff, and other sources of information it deems appropriate in formulating this allocation. The purpose of the asset allocation is to meet the long-term financial needs and investment objectives of the System.

The following represents PSERS' asset allocation as of December 31, 2014 (unaudited):

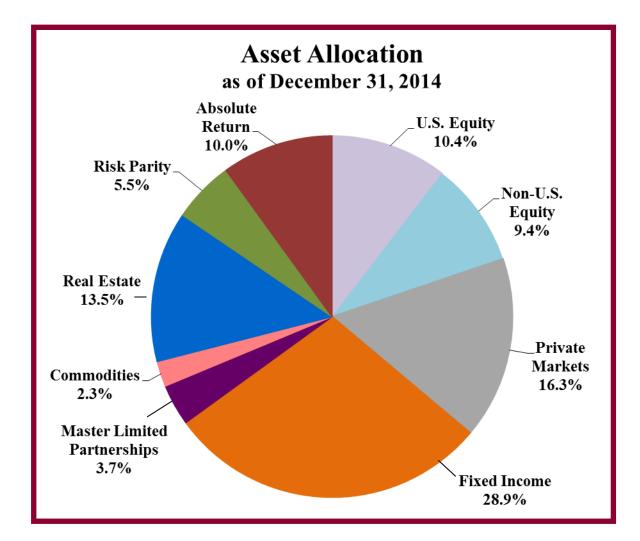
| Asset Class                       | Market<br>Value<br><u>(in millions)</u> | Percentage<br><u>of Total</u> | Target<br><u>Allocation %</u> | Target<br>Allocation<br><u>Range</u> |
|-----------------------------------|---|-------------------------------|-------------------------------|--------------------------------------|
| Global Public Market Equity:      |   |                               |                               |                                      |
| U.S. Equity                       | \$ 5,294.2                              | 10.4 %                        | 10.4 %                        |                                      |
| Non-U.S. Equity                   | 4,770.7                                 | 9.4                           | <u>11.1</u>                   |                                      |
| Total Global Public Market Equity | \$ 10,064.9                             | 19.8 %                        | 21.5 %                        |                                      |
| Private Markets                   | 8,295.1                                 | <u>16.3</u>                   | _17.0                         |                                      |
| Total Equity                      | \$ 18,360.0                             | 36.1 %                        | 38.5 %                        | $\pm 10\%$                           |
|                                   |   |                               |                               |                                      |
| Fixed Income**                    | \$ 14,688.2 *                           | 28.9 %                        | 23.0 %                        | $\pm 10\%$                           |
|                                   |   |                               |                               |                                      |
| Master Limited Partnerships       | 1,879.4                                 | 3.7 %                         | 4.0 %                         |                                      |
| Commodities**                     | 1,156.5                                 | 2.3                           | 4.0                           |                                      |
| Real Estate                       | 6,858.5                                 | 13.5                          | 13.5                          |                                      |
| Total Real Asset Exposure         | \$ 9,894.4                              | 19.5 %                        | 21.5 %                        | $\pm 10\%$                           |
|                                   |   |                               |                               |                                      |
| Risk Parity**                     | \$ 2,803.3                              | 5.5 %                         | 7.0 %                         | ± 5%                                 |
|                                   |   |                               |                               |                                      |
| Absolute Return                   | \$ 5,076.6                              | 10.0 %                        | 10.0 %                        | ± 4%                                 |
|                                   |   |                               |                               |                                      |
| Totals                            | <u>\$ 50,822.5</u>                      | <u>100.0</u> %                | <u>100.0</u> %                |                                      |

\* Cash is included in the Fixed Income asset class. Cash represents the total short-term investment fund (STIF) managed by PSERS in the PSERS Proprietary Fund. Cash is unitized and the managers in the various asset classes are allocated units of STIF. For purposes of this schedule, units of STIF are not included in the various asset classes. For example, a U.S. Equity manager may manage \$200 million, but if that manager has \$10 million in STIF, \$190 million would be included in U.S. Equity and \$10 million would be included in Cash. Cash also includes a \$1.5 billion receivable from the secondary sale of 20 Private Equity partnership interests.

\*\*PSERS uses financing to achieve increased economic exposure to diversifying asset classes to manage the overall portfolio risk while maintaining an allocation designed to achieve the long-term return goals of the System. Increased economic exposure is generally achieved through the use of either derivative positions or higher volatility funds. As of December 31, 2014, PSERS had increased economic exposure of \$6.0 billion related to the following asset classes: Fixed Income (\$4.3 billion); Risk Parity (\$0.7 billion) and Commodities (\$1.0 billion). The target allocation to financing was netted against the following target allocations: Fixed Income (9%), Risk Parity (1%), and Commodities (2%).

## Asset Allocation (as of December 31, 2014) (continued)

The following chart illustrates PSERS' asset allocation as of December 31, 2014:



## Asset Allocation (as of December 31, 2014) (continued)

## Number of Investment Managers and Portfolios

#### Public Market Asset Classes (ex. Real Estate)

PSERS' public market asset classes, excluding Real Estate, used 62 external investment managers who were responsible for 75 portfolios, and 9 internal portfolio managers who were responsible for 13 portfolios. There were 5 external public market investment managers with portfolios in multiple asset classes. A further breakdown of the external and internal portfolio managers is shown in the table below.

#### **Private Markets and Real Estate**

PSERS' private markets and real estate (public and private markets) asset classes used 107 active external general partners to invest in 256 limited partnership interests of various private market real estate, private debt, private equity, and venture capital funds. Additionally, PSERS' internal staff manages a portfolio of privately-placed co-investment and secondary investments consisting of both private equity and real estate. PSERS has 2 internal real estate investment managers who are responsible for 1 public market real estate asset managers who oversee the direct management of 5 separate real estate accounts.

## Public Market Asset Classes (excluding Public Market Real Estate)

|                              | Portfolio Managers | Portfolios/Accounts |
|------------------------------|--------------------|---------------------|
| U.S. Equity Investments:     |                    |                     |
| External*                    | 2                  | 2                   |
| Internal                     | 2                  | 3                   |
| Non-U.S. Equity Investments: |                    |                     |
| External                     | 9                  | 10                  |
| Internal                     | 2                  | 3                   |
| Fixed Income Investments:    |                    |                     |
| External*                    | 25                 | 35                  |
| Internal**                   | 2                  | 3                   |
| Commodities:                 |                    |                     |
| External                     | 4                  | 4                   |
| Internal                     | 1                  | 2                   |
| Master Limited Partnerships: |                    |                     |
| External                     | 3                  | 3                   |
| Risk Parity:                 |                    |                     |
| External                     | 3                  | 3                   |
| Internal                     | 1                  | 1                   |
| Absolute Return:             |                    |                     |
| External*                    | 15                 | 16                  |
| Cash:                        |                    |                     |
| Internal**                   | 1                  | 1                   |
| Securities Lending:          |                    |                     |
| External                     | 1                  | 2                   |
|                              |                    |                     |
| Total                        | 71                 | 89                  |
| Total External*              | 62                 | 75                  |
| Total Internal               | 9                  | 13                  |

\*The Public Market Emerging Investment Manager Program consisted of 5 portfolio managers. There were 1 U.S. Equity,

4 Fixed Income portfolios, and 1 Absolute Return portfolio in the Program.

\*\*PSERS managed \$279.7 million for the System's healthcare account.



## Summary of PSERS' Equity Investments (as of December 31, 2014)

Public Market Global Equity Exposure is one of eight asset classes that PSERS uses to diversify the investments of the Fund. PSERS' investment plan diversifies equity investments and balances equity management styles. PSERS contracts with external investment managers and hires internal portfolio managers to manage equity portfolios.

#### Policy

Equities are utilized by the Fund primarily because their expected large return premiums versus inflation will, if realized, help preserve and enhance the real value of the Fund over long periods of time. The Public Market Global Equity Exposure asset class is to be managed on a total return basis.

Equity investments consist almost entirely of publicly-traded securities listed on major world-wide stock exchanges or derivatives such as swaps or listed futures that replicate the performance of equity indexes such as the S&P 500 Index. Swaps and futures are employed by PSERS to equitize cash and portable alpha portfolios.

PSERS' Asset Allocation targets an eventual allocation of 21.5% of assets to Global Public Market Equity Exposure.

#### Market Value as of December 31, 2014:

- U.S.: \$5,294.2 million, or 10.4% of the Fund's total market value.
- Non-U.S.: \$4,770.7 million, or 9.4% of the Fund's total market value.
- Total: \$10,064.9 million, or 19.8% of the Fund's total market value.

**Number of External Investment Managers:** PSERS had contracts with two external investment managers responsible for various U.S. Equity portfolios (including one Public Market Emerging Manager Program manager) and contracts with 9 external investment managers responsible for various Non-U.S. Equity portfolios.

#### Number of Internal Portfolio Managers:

- U.S.: PSERS had two employees managing various U.S. Equity portfolios.
- Non-U.S.: PSERS had two employees managing various Non-U.S. Equity portfolios.

#### **Types of Investment Portfolios at December 31, 2014:**

- U.S.: 81.2% large capitalization stock strategies, and 18.8% medium/small capitalization stock strategies.
  - 95.4% passively-managed portfolios and 4.6% activelymanaged stock selection portfolios.
  - 95.4% was managed by internal portfolio managers and 4.6% was managed by external investment managers.
- Non-U.S.: 71.4% large capitalization stock strategies, 15.0% small capitalization strategies, and 13.6% emerging market stock strategies.
  - 45.8% passively-managed portfolios (managed internally) and 54.2% actively-managed portfolios (managed externally).

## Summary of PSERS' U.S. Equity Portfolios (unaudited) (as of December 31, 2014)

|   | ket Value<br><u>millions)</u> | % of U. S.<br><u>Equities</u> | % of<br><u>Total Fund</u> |
|---|-------------------------------|-------------------------------|---------------------------|
| Passively Managed Portfolios                  |                               |                               |                           |
| PSERS S&P 400 Index Fund                      | \$<br>370.1                   | 7.0%                          | 0.7%                      |
| PSERS S&P 500 Index Fund                      | 4,300.3                       | 81.2%                         | 8.5%                      |
| PSERS S&P 600 Index Fund                      | 379.6                         | 7.2%                          | 0.7%                      |
| Other   | 1.3                           | 0.0%                          | 0.0%                      |
| Total Passively Managed U.S. Equity           | \$<br><u>5,051.3</u>          | <u>95.4%</u>                  | <u> </u>                  |
|   |                               |                               |                           |
|   |                               |                               |                           |
| Actively Managed Mid and Small Cap Portfolios |                               |                               |                           |
| A.H. Lisanti Capital Growth, LLC              | \$<br>72.7                    | 1.4%                          | 0.1%                      |
| First Pacific Advisors, Inc.                  | 170.2                         | 3.2%                          | 0.3%                      |
|   |                               |                               |                           |
| Total Actively Managed Mid and                |                               |                               |                           |
| Small Cap U.S. Equity                         | \$<br>242.9                   | 4.6%                          | 0.5%                      |
|   |                               |                               |                           |
| Total U.S. Equity                             | \$<br><u>5,294.2</u>          | <u>100.0%</u>                 | <u>    10.4%</u>          |

Numbers may not add due to rounding.

## Section 3 - Investment Information

## Summary of PSERS' Non-U.S. Equity Portfolios (unaudited) (as of December 31, 2014)

|   | ket Value<br>millions) | % of<br>Non-U. S.<br><u>Equities</u> | % of<br><u>Total Fund</u> |
|---|------------------------|--------------------------------------|---------------------------|
| Passively Managed Portfolios                    |                        | _                                    |                           |
| PSERS ACWI x-US Index Fund                      | \$<br>1,828.4          | 38.3%                                | 3.6%                      |
| PSERS Emerging Markets Equity Index             | 356.9                  | 7.5%                                 | 0.7%                      |
|   |                        |                                      |                           |
| Total Passively Managed Non-U.S. Equity         | \$<br><u>2,185.3</u>   | 45.8%                                | <u>    4.3%</u>           |
|   |                        |                                      |                           |
| Actively Managed Developed Large Cap Portfolios |                        |                                      |                           |
| Baillie Gifford Overseas Ltd.                   | \$<br>524.2            | 11.0%                                | 1.0%                      |
| BlackRock Financial Management, Inc.            | 499.5                  | 10.5%                                | 1.0%                      |
| Marathon Asset Management Limited               | 537.9                  | 11.3%                                | 1.1%                      |
| Pareto Investment Management, Ltd.              | <u>    15.3</u> a      | 0.3%                                 | 0.0%                      |
|   |                        |                                      |                           |
| Total Actively Managed Developed                |                        |                                      |                           |
| Large Cap Non-U.S. Equity                       | \$<br><u>1,576.9</u>   | <u>33.1%</u>                         | <u> </u>                  |
|   |                        |                                      |                           |
| Actively Managed Emerging Market Portfolios     |                        |                                      |                           |
| Wasatch Advisors, Inc.                          | \$<br>291.3            | 6.1%                                 | 0.6%                      |
| Other   | 0.4                    | 0.0%                                 | 0.0%                      |
|   |                        |                                      |                           |
| Total Actively Managed Emerging Market          |                        |                                      |                           |
| Non-U.S. Equity                                 | \$<br><u>    291.7</u> | <u> </u>                             | <u> </u>                  |
| Actively Managed Developed Small Cap Portfolios |                        |                                      |                           |
| Acadian Asset Management                        | \$<br>180.1            | 3.8%                                 | 0.4%                      |
| Batterymarch Financial Mgmt., Inc.              | 73.0                   | 1.5%                                 | 0.1%                      |
| Oberweis Asset Management, Inc.                 | 135.9                  | 2.8%                                 | 0.3%                      |
| Pyramis Global Advisors                         | 128.3                  | 2.7%                                 | 0.2%                      |
| Wasatch Advisors, Inc.                          | <u>    199.5</u>       | 4.2%                                 | 0.4%                      |
|   |                        |                                      |                           |
| Total Actively Managed Developed                |                        |                                      |                           |
| Small Cap Non-U.S. Equity                       | \$<br><u> </u>         | <u>    15.0%</u>                     | <u>    1.4%</u>           |
|   |                        |                                      |                           |
| Total Non-U.S. Equity                           | \$<br><u>4,770.7</u>   | <u>100.0%</u>                        | <u> </u>                  |

a - The Market Value represents the cumulative net gain on unsettled foreign exchange contracts.

Numbers may not add due to rounding.

## Summary of PSERS' Private Market Investments (as of December 31, 2014)

Private Market investments represent one of eight asset classes that PSERS uses to diversify the investments of the Fund. The primary vehicle used to invest funds in this asset class is the limited partnership. Individual management groups selected by PSERS form these partnerships for the purpose of investing in and managing private equity and unlisted-subordinated debt positions on behalf of PSERS and other limited partners. PSERS' Asset Allocation currently targets an allocation of 17.0% to Private Market investments. Private Market Investment sub-asset class explanations are as follows:

**Private Equity** involves investments in private companies which normally do not have technology risk associated with traditional venture capital investments. It has evolved to include the financing of more mature, profitable companies that do not have access to, or qualify for, public equity and debt funding. Private Equity strategies include:

- <u>Buyouts</u> Investment strategy is to acquire the assets of a publicly or privately held company. A subset of this category is the leveraged buyout, where financing enables companies to be acquired through the use of borrowed funds. Typically, the assets of target companies serve as collateral for loans originated in the transaction.
- <u>Secondary Partnerships</u> An investment strategy to acquire interests in established limited partnerships. Secondary investing can often be lucrative due to the fact that the partnerships are purchased at significant discounts to net asset value and the timing of the purchase frequently occurs as the acquired partnerships begin to realize profits.

**Venture Capital** is considered the financing of young, relatively small, rapidly growing companies. In traditional venture capital investments, companies have a 5-10 year investment horizon and develop technology for a particular market, such as pharmaceuticals, software, medical products, etc. Venture capital strategies are typically classified as follows:

- <u>Seed</u> An investment strategy that involves companies that are still in the conceptual stage of growth. Seed stage investing involves product viability risk.
- <u>*Early Stage*</u> An investment strategy involving financing portfolio companies for product development and initial marketing, manufacturing and sales activities. Typically, early stage

companies have been formed, but revenues have not been realized. Early stage investment involves risks associated with defining competitive markets, developing production and marketing channels.

- <u>Later Stage</u> An investment strategy involving financing portfolio companies for rapid expansion. Risk at this stage revolves around capturing market share while increasing production and delivery capabilities and building sales volume.
- <u>Balanced</u> An investment strategy including a variety of portfolio company development stages (Seed, Early, Later, etc.).

**Private Debt** involves investments in the secured and/ or unsecured debt obligations of private and/or public companies. This debt is typically acquired through directly negotiated or competitively bid transactions. Owners of these debt instruments typically take either an active or passive role in the management of the firm. Private Debt strategies are typically classified as follows:

- <u>Mezzanine</u> Investments in unsecured or junior debt securities with equity enhancements such as warrants or nominally priced equity.
- <u>Distressed Debt</u> Investments in the debt obligations of under-performing companies that are in need of operating or financial restructuring, and are either in or out of bankruptcy.
- <u>Structured Products</u> Investments in the debt tranche of a security that is generally leveraged and backed by a diversified pool of assets. Assets include bank debt, investment grade debt, non-investment grade debt, or mortgages.

**PSERS Private Market Internal Program** consists of co-investments made alongside of General Partners with whom PSERS has a strong relationship. These relationships aid in the generation of deal flow for investments and also serve as additional due diligence for the evaluation of General Partners. The investments have the potential for higher returns as they have low or no fees and no carry. This program also provides PSERS with the ability to buy secondary interests in funds from other Limited Partners usually at a discount to net asset value.

#### Policy

For the Private Market investments program, PSERS' longterm investment objective is to achieve a risk-adjusted total return, net of fees, that exceeds market returns for similar investments, or benchmark returns furnished by Thomson ONE on a vintage year weighted basis.

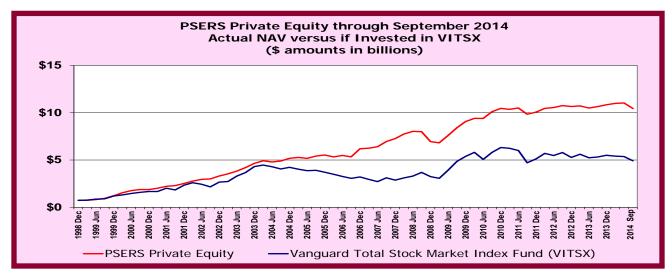
## Summary of PSERS' Private Market Investments (as of December 31, 2014) (continued)

## Public Equity vs. Private Equity

A reguments have been made that Private Equity is just an expensive form of investing in public equities and can be replicated by passively managed public equity indexes. While disagreeing with that statement, PSERS would strongly agree that Private Equity is not an asset class for individuals or smaller institutional investors. Individuals and small institutional investors typically lack the expertise, ability to diversify managers, and, most importantly, access to top quartile managers. A lack of access means that returns relative to passively managed public market indexes will most likely not justify the incremental costs associated with investing in this asset class. PSERS has enjoyed success in Private Equity due to having a strong, internal management team, excellent consulting relationships, and, most importantly, access to top quartile managers.

Why is Private Equity an area where potentially attractive excess returns can be achieved? The answer in a word is inefficiency. Private markets provide the opportunity to negotiate and set a price between the owner of a business and the buyer/investor in a private fashion. There is a very large private economy that exists that is in need of operating expertise, capital to grow their business, an exit out of the family business where the next generation does not want to be involved, etc. In public market equities, there are thousands of buyers and sellers setting the prices of these securities every day with a significant amount of disclosure into the finances of these companies. No such mechanism exists in the private markets. Thus, private markets provide fertile grounds for investing.

PSERS has been investing in Private Equity since the mid 1980's. While this is an expensive asset class in which to invest, PSERS has had significant success. To measure this success, PSERS modeled what the returns would have been if, instead of investing in Private Equity, the cash that flows into/out of Private Equity investments were made into/ out of a very low cost mutual fund that seeks to replicate the U.S. equity market. PSERS chose the Vanguard To-tal Stock Market Index Fund (VITSX) due to its low cost (currently 0.02%) and its success at closely matching the returns of the overall U.S. stock market. Below is a chart of the performance of PSERS Private Equity program versus the performance of the Vanguard Total Stock Market Index Fund from December 1998 through September 2014:



As illustrated above, PSERS has been able to generate in excess of \$5 billion in incremental value versus the passive, low cost index approach to equity investing.

Program, the Vanguard Total Stock Market Index Fund (VITSX), the Vanguard 500 Index Fund Admiral Shares (VFIAX), and PSERS Internally-Managed S&P 500 Index Portfolio (PSERS 500) (VITSX, VFIAX, and PSERS 500 with dividends reinvested):

Below are the more recent total returns for the past 10 years (through September 30, 2014) for PSERS Private Equity

|  | 10 Year, Net of Fee Return<br>(Sep 2004 - Sep 2014) |
|--|---|
| PSERS Private Equity Program                   | 13.68%  |
| Vanguard Total Stock Market Index (VITSX)      | 8.66%   |
| Vanguard 500 Index Fund Admiral Shares (VFIAX) | 8.08%   |
| PSERS Internally-Managed S&P 500 Index Fund    | 8.44%   |



## Summary of PSERS' Private Market Investments (as of December 31, 2014) (continued)

**Market Value as of December 31, 2014:** \$8,295.1 million, or 16.3% of the Fund's total market value. Sub-asset class market values (unaudited) and fund percentages were as follows:

|                    | Total<br>Commitment<br><u>(in millions)</u> |                 | Market<br>Value<br><u>(in millions)</u> |                | Percent<br>Allocation to<br><u>Total Fund</u> |  |
|--------------------|---|-----------------|---|----------------|---|--|
| Private<br>Equity  | \$  | 14,844.3        | \$                                      | 6,245.8        | 12.3%   |  |
| Venture<br>Capital |   | 2,372.1         |   | 840.6          | 1.6   |  |
| Private<br>Debt    |   | 3,987.0         |   | 1,208.7        |   |  |
| Totals             | \$  | <u>21,203.4</u> | \$                                      | <u>8,295.1</u> | <u>16.3%</u>                                  |  |

An objective of PSERS' Private Market Investments Program is to maintain investment diversification by industry, geographic location, and investment strategy. Diversification levels as of December 31, 2014 are as follows:

<u>Industry Diversification</u> (by number of companies in each industry)

| Secondary Funds | 35.7% |
|-----------------|-------|
| Services        | 12.0% |
| Industrial      | 11.0% |
| Computer        | 8.1%  |
| Financial       | 7.6%  |
| Medical         | 6.8%  |
| Consumer        | 4.7%  |
| Energy          | 4.3%  |
| Communication   | 4.0%  |
| Transportation  | 2.7%  |
| Real Estate     | 2.5%  |
| Other           | 0.6%  |

**Number of External Investment Managers:** PSERS' Private Equity program has committed a total of \$14.8 billion to 100 partnerships through December 31, 2014. Six of these partnerships are located in Pennsylvania. Thirty-three of the 36 international investment partnerships are included within the private equity sector. The international investments serve to increase the diversification of this asset class while providing the opportunity of increasing total returns.

<u>Geographical Diversity</u> (by percentage of companies located in each state)

| International  | 30.7% |
|----------------|-------|
| New York       | 18.3% |
| California     | 12.7% |
| Texas          | 5.0%  |
| Massachusetts  | 4.2%  |
| Pennsylvania   | 2.8%  |
| Illinois       | 2.5%  |
| Connecticut    | 2.3%  |
| New Jersey     | 2.3%  |
| Florida        | 2.2%  |
| North Carolina | 1.7%  |
| Maryland       | 1.4%  |
| Virginia       | 1.2%  |
| Ohio           | 1.1%  |
| Other          | 11.6% |

PSERS' Venture Capital program consists of 35 partnerships with committed capital totaling \$2.4 billion through December 31, 2014. A significant number of the venture capital partnerships, 17 out of 35, are located in Pennsylvania. One of the 36 international partnerships is included within the venture capital sector.

PSERS' Private Debt program has committed \$4.0 billion to 25 partnerships through December 31, 2014. The Private Debt program was initiated in 2000 by re-allocating \$1.0 billion from the Fixed Income allocation to take advantage of the attractive market conditions within the mezzanine and distressed debt sectors. Three partnerships are located in Pennsylvania, and two of the 36 international partnerships are included within the private debt sector.

**Number of In-House Co-Investments:** PSERS' Private Market Internal Program consists of 16 investments with committed capital totaling \$195 million through December 31, 2014. PSERS' Private Market Internal Program was initiated in 2012 and consists of co-investments and secondary fund investments where PSERS is already a Limited Partner. One investment is located in Pennsylvania and six of the 16 investments are international.

**Number of Internal Portfolio Managers:** PSERS had three employees managing Private Market portfolios.

| Partnership Name Vintage Capital Capital |   |   |   |  |  |  |  |
|--|---|---|---|--|--|--|--|
| 0  | -   | -   | Distributions*  |  |  |  |  |
|  |   |   | \$ 45,555,324   |  |  |  |  |
|  |   |   | 105,310,843   |  |  |  |  |
|  |   |   | 1,307,219   |  |  |  |  |
|  |   |   | 151,200,845   |  |  |  |  |
|  |   |   | 137,723,403   |  |  |  |  |
|  |   |   | 5,827,814   |  |  |  |  |
|  |   |   | 5,027,014   |  |  |  |  |
|  |   |   | 271,797,962   |  |  |  |  |
|  |   |   | 147,389,568   |  |  |  |  |
|  |   |   | 32,382,247  |  |  |  |  |
|  |   | 100,074,007   | 52,562,247  |  |  |  |  |
|  |   | 91 089 506  | 138,050,630   |  |  |  |  |
|  |   |   | 107,579,376   |  |  |  |  |
|  |   |   | 107,579,570   |  |  |  |  |
|  | , ,   |   | 166,298,691   |  |  |  |  |
|  |   |   | 135,785,536   |  |  |  |  |
|  | , ,   |   | 605,119,344   |  |  |  |  |
|  |   |   | 148,242,066   |  |  |  |  |
|  |   |   | 207,368,150   |  |  |  |  |
|  |   |   | -   |  |  |  |  |
|  | , ,   | 198 859 899   | 133,698,911   |  |  |  |  |
|  |   |   | 635,511   |  |  |  |  |
|  |   | , ,   |   |  |  |  |  |
|  |   |   | 48,862,186  |  |  |  |  |
|  |   |   | 91,234,269  |  |  |  |  |
|  |   |   | 172,512,147   |  |  |  |  |
|  |   |   | -   |  |  |  |  |
|  |   |   | 1,007,065   |  |  |  |  |
|  |   |   | 175,694,498   |  |  |  |  |
|  |   |   | 13,434,540  |  |  |  |  |
|  |   |   | 95,804,666  |  |  |  |  |
|  |   |   | 132,613,798   |  |  |  |  |
|  |   | -   |   |  |  |  |  |
|  |   | 152,889,340   | 202,329,836   |  |  |  |  |
|  |   |   | 232,458,081   |  |  |  |  |
|  |   |   | 252,050,230   |  |  |  |  |
| 2013                                     | 25,000,000  | 5,394,884   | -   |  |  |  |  |
|  |   |   | 4,559,068   |  |  |  |  |
|  | , ,   |   | 658,328,029   |  |  |  |  |
|  |   |   | 15,338,534  |  |  |  |  |
|  |   |   | 4,919   |  |  |  |  |
|  | Vintage      1996      1997      2007      2012      2004      2007      2012      2013      2007      2013      2007      2011      2007      2011      2007      2014      2007      2014      2007      2014      1998      1998      2001      2003      2004      2005      2008      2011      2003      2013      2004      2005      2004      2013      2004      2005      2011      2006      2011      2006      2011      2006      2011      2008      2014      2008      2013      2014      2008      2013      2014 | Year      Committed        1996      \$ 40,000,000        2007      200,000,000        2012      100,000,000        2004      100,000,000        2007      242,000,000        2012      100,000,000        2013      100,000,000        2013      100,000,000        2005      122,500,000        2007      300,000,000        2011      200,000,000        2012      100,000,000        2013      100,000,000        2007      300,000,000        2011      200,000,000        2012      100,000,000        2014      60,000,000        2015      242,000,000        2001      363,000,000        2005      242,000,000        2008      363,000,000        2011      100,000,000        2007      200,000,000        2013      75,000,000        2011      100,000,000        2012      100,000,000        2013      75,000,000        2014      150,000,000        < | YearCommittedDrawn1996\$40,000,000\$39,291,2872007200,000,000212,591,0382012100,000,00083,775,5872007242,000,000288,419,8222012100,000,00057,500,0002013100,000,00016,250,0002005122,500,000139,970,4242007300,000,000291,337,2702011200,000,000186,674,8072014100,000,0002001103,750,00093,191,399201460,000,00031,592,686199884,714,90681,276,972199879,622,62475,089,0142001363,000,000312,831,9302005242,000,000249,204,2322008363,000,000378,736,1812011100,000,000198,859,8992011100,000,000101,386,1112006130,000,000141,321,654201375,000,00084,387,7682004100,000,000141,321,6542015130,000,000141,321,6542016181,500,000201,849,50152011121,000,000201,849,50152011100,000,000152,887,3782006181,500,000211,539,0862011100,000,000211,539,0862014150,000,000211,539,0862015150,000,00023,371,3262005150,000,00023,371,3262006300,000,000293,371,326 <tr< td=""></tr<> |  |  |  |  |

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments.

### Summary of PSERS' Active Private Market Investments Committed, Drawn, and Distributed (unaudited) (as of December 31, 2014) (continued)

| Partnership Name                                  | Vintage     | Capital          | Capital       |                |
|---|-------------|------------------|---------------|----------------|
| Private Equity (continued):                       | <u>Year</u> | <u>Committed</u> | Drawn         | Distributions* |
| Evergreen Pacific Partners II, L.P.               | 2008        | \$ 80,954,545    | \$ 61,722,733 | \$ 22,810,218  |
| Evergreen Pacific Partners, L.P.                  | 2005        | 50,000,000       | 37,284,430    | 5,291,302      |
| First Reserve Fund XI, L.P.                       | 2006        | 200,000,000      | 213,209,232   | 117,065,025    |
| First Reserve Fund XII, L.P.                      | 2008        | 250,000,000      | 258,290,074   | 95,641,350     |
| GoldPoint Partners Co-Investment V, L.P.          | 2013        | 50,000,000       | 19,865,091    | 2,504,075      |
| Greenwich Street Capital Partners II              | 1998        | 200,000,000      | 215,035,127   | 211,623,188    |
| HgCapital 7 A, L.P.                               | 2013        | 116,857,500      | 33,265,995    | -              |
| Incline Equity Partners III (PSERS), L.P.         | 2011        | 65,000,000       | 21,957,082    | 1,239,468      |
| Irving Place Capital Partners II L.P.             | 2000        | 300,000,000      | 283,564,188   | 455,029,417    |
| Irving Place Capital Partners III L.P.            | 2006        | 150,000,000      | 136,790,154   | 77,792,585     |
| KRG Capital Fund II (PA) L.P.                     | 2001        | 100,000,000      | 79,647,554    | 115,274,688    |
| Landmark Equity Partners IV, L.P.                 | 1994        | 10,533,687       | 10,254,032    | 15,353,655     |
| Landmark Equity Partners XIII, L.P.               | 2006        | 100,000,000      | 95,379,863    | 77,023,032     |
| Landmark Equity Partners XIV, L.P.                | 2008        | 150,000,000      | 131,783,625   | 80,622,525     |
| Landmark Mezzanine Partners                       | 1995        | 75,000,000       | 59,171,340    | 106,589,453    |
| Lexington Capital Partners I, L.P.                | 1996        | 50,000,000       | 49,613,120    | 62,882,209     |
| Lindsay Goldberg & Bessemer L.P.                  | 2002        | 300,000,000      | 312,797,567   | 719,167,486    |
| Milestone Partners II, L.P.                       | 2004        | 29,890,000       | 27,844,247    | 42,050,676     |
| Milestone Partners III, L.P.                      | 2008        | 60,000,000       | 57,691,761    | 17,395,683     |
| Milestone Partners IV, L.P.                       | 2011        | 70,000,000       | 45,878,605    | 513,701        |
| Morgan Stanley Dean Witter Cap. Partners IV, L.P. | 1998        | 300,000,000      | 236,925,618   | 477,873,353    |
| Morgan Stanley PE Asia Fund IV, L.P.              | 2013        | 100,000,000      | 38,090,112    | -              |
| New Mountain Partners III L.P.                    | 2007        | 300,000,000      | 289,740,969   | 102,416,117    |
| New Mountain Partners IV, L.P.                    | 2013        | 100,000,000      | 14,929,142    | -              |
| New Mountain Partners. L.P.                       | 2000        | 192,509,033      | 161,121,249   | 238,834,977    |
| New York Life Capital Partners I, L.P.            | 1999        | 200,000,000      | 204,885,726   | 225,216,660    |
| New York Life Capital Partners II, L.P.           | 2001        | 200,000,000      | 194,550,318   | 509,244,873    |
| New York Life Capital Partners III-A, L.P.        | 2005        | 200,000,000      | 216,588,342   | 84,026,868     |
| New York Life Capital Partners IV-A. L.P.         | 2008        | 100,000,000      | 105,889,105   | 84,776,978     |
| NGP Natural Resources X, L.P.                     | 2012        | 100,000,000      | 72,833,505    | 10,483,612     |
| NGP Natural Resources XI, L.P.                    | 2014        | 100,000,000      | 564,960       | -              |
| Odyssey Investment Partners Fund V, L.P.          | 2014        | 100,000,000      | 1,125,707     | -              |
| Orchid Asia V, L.P.                               | 2011        | 40,000,000       | 33,497,194    | 20,602,156     |
| Orchid Asia VI, L.P.                              | 2014        | 75,000,000       | 1,765,996     | -              |
| PAI Europe IV-B2, L.P.                            | 2005        | 121,000,000      | 129,935,514   | 172,570,055    |
| PAI Europe V, L.P.                                | 2007        | 121,000,000      | 125,416,062   | 38,561,892     |
| PAI Europe VI, L.P.                               | 2013        | 121,000,000      | 29,341,375    | -              |
| Palladium Equity Partners II-A, L.P.              | 2000        | 57,750,000       | 62,404,592    | 77,590,826     |
| Palladium Equity Partners IV, L.P.                | 2014        | 75,000,000       | 19,394,410    | 580,018        |
| Partners Group Secondary 2008, L.P.               | 2007        | 181,500,000      | 178,083,194   | 122,722,285    |

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments.

(continued)

| Partnership Name<br>Private Equity (continued):    | Vintage<br><u>Year</u> | Capital<br><u>Committed</u> | Capital<br><u>Drawn</u> | Distributions*    |
|--|------------------------|-----------------------------|-------------------------|-------------------|
| Partners Group Secondary 2011 (USD), L.P. Inc.     | 2011                   | \$ 100,000,000              | \$ 52,199,851           | \$ 11,253,302     |
| Permira IV, L.P.                                   | 2006                   | 151,250,000                 | 160,992,120             | 124,602,329       |
| Platinum Equity Capital Partners-A II, L.P.        | 2007                   | 300,000,000                 | 277,602,228             | 308,388,766       |
| Platinum Equity Capital Partners-A III, L.P.       | 2012                   | 200,000,000                 | 70,547,849              | 54,753,988        |
| Platinum Equity Capital Partners-A, L.P.           | 2004                   | 125,000,000                 | 97,387,205              | 247,394,758       |
| PNC Equity Partners II, L.P.                       | 2007                   | 68,065,386                  | 58,571,287              | 52,077,801        |
| PNC Equity Partners, L.P.                          | 2001                   | 43,154,458                  | 39,619,636              | 77,106,929        |
| PSERS Private Equity Internal Program              | 2012                   | 54,432,390                  | 37,484,497              | 12,246,673        |
| PSERS Private Equity Internal Program              | 2013                   | 67,159,129                  | 54,262,362              | 562,390           |
| PSERS Private Equity Internal Program              | 2014                   | 73,545,715                  | 51,195,040              | 388,223           |
| Quadrangle Capital Partners, L.P.                  | 2001                   | 270,422,415                 | 225,438,094             | 377,588,897       |
| StepStone International Investors III L.P.         | 2007                   | 121,000,000                 | 135,663,385             | 73,620,981        |
| Sterling Capital Partners, L.P.                    | 2002                   | 75,000,000                  | 84,218,317              | 148,372,825       |
| Strategic Feeder, L.P.                             | 2001                   | 200,000,000                 | 193,702,086             | 301,262,321       |
| Strategic Partners Fund II, L.P.                   | 2003                   | 300,000,000                 | 263,918,027             | 460,718,871       |
| Strategic Partners Fund III-B, L.P.                | 2005                   | 200,000,000                 | 216,856,813             | 205,494,633       |
| Strategic Partners Fund IV, L.P.                   | 2008                   | 100,000,000                 | 92,820,310              | 113,389,049       |
| Strategic Partners Fund V, L.P.                    | 2011                   | 150,000,000                 | 106,232,901             | 56,898,525        |
| Strategic Partners Fund VI, L.P.                   | 2014                   | 150,000,000                 | 28,684,740              | 592,684           |
| Trilantic Capital Partners IV L.P.                 | 2007                   | 76,752,676                  | 75,944,527              | 77,264,734        |
| Trilantic Capital Partners V (North America), L.P. | 2013                   | 100,000,000                 | 32,882,454              | 92,138            |
| U.S. Equity Partners II                            | 2001                   | 300,000,000                 | 222,540,895             | 221,400,105       |
| Sub Total Private Equity                           |                        | \$ 14,553,447,797           | \$ 12,009,726,444       | \$ 11,954,346,634 |
|  |                        |                             |                         |                   |
|  | Vintage                | Capital                     | Capital                 |                   |

| Investment (1):  | Vintage<br><u>Year</u> | Capital<br>mmitted | Capital<br>Drawn |          | Distributions* |
|--|------------------------|--------------------|------------------|----------|----------------|
| Investment (1).  | 1641                   | mmitteu            | Diawi            | <u>.</u> | Distributions. |
| Bay City Capital V, L.P.   | 2007                   | \$<br>18,906,000   | \$               | -        | \$-            |
| Birchmere Ventures III TSIB, L.P.                                  | 2005                   | 13,333,333         |                  | -        | -              |
| CHV Health Ventures Account I & II, L.P.                           | 2003                   | 10,916,667         |                  | -        | -              |
| Guggenheim Technology Ventures I, L.P.                             | 2008                   | 25,000,000         |                  | -        | -              |
| Invesco Partnership Fund IV, L.P.                                  | 2004                   | 25,000,000         |                  | -        | -              |
| McCoy Invetsments, L.P.  | 2007                   | 25,000,000         |                  | -        | -              |
| NB Crossroads Fund XVIII - Institutional Asset<br>Allocation, L.P. | 2006                   | 25,000,000         |                  | -        | -              |

(1) The Tobacco Settlement Fund, in accordance with the Commonwealth 2014-2015 Budget, transferred these investments to PSERS on December 31, 2014.

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments. Numbers may not add due to rounding.

#### Summary of PSERS' Active Private Market Investments Committed, Drawn, and Distributed (unaudited) (as of December 31, 2014) (continued)

|  | (contint               | icu)                        |                         |                   |
|--|------------------------|-----------------------------|-------------------------|-------------------|
| Partnership Name<br>Private Equity - Investment (1) (continued): | Vintage<br><u>Year</u> | Capital<br><u>Committed</u> | Capital<br><u>Drawn</u> | Distributions*    |
| NewSpring Health Capital II, L.P.                                | 2008                   | \$ 20,000,000               | \$ -                    | \$-               |
| Novitas Capital III, L.P.  | 2003                   | 20,000,000                  | -                       | -                 |
| Pantheon Europe Fund IV, L.P.                                    | 2005                   | 5,000,000                   | -                       | -                 |
| Pantheon USA Fund VI, L.P.                                       | 2004                   | 20,000,000                  | -                       | -                 |
| Quaker BioVentures II, L.P.                                      | 2008                   | 20,000,000                  | -                       | -                 |
| Quaker BioVentures Tobacco Fund, L.P.                            | 2004                   | 31,750,000                  | -                       | -                 |
| Versa Capital Fund I, L.P.                                       | 2006                   | 31,000,000                  |                         |                   |
| Total Investment   |                        | \$ 290,906,000              | \$ -                    | \$-               |
|  |                        |                             |                         |                   |
| Total Private Equity   |                        | \$ 14,844,353,797           | \$ 12,009,726,444       | \$ 11,954,346,634 |
|  |                        |                             |                         |                   |
| Partnership Name<br>Venture Capital:                             | Vintage<br><u>Year</u> | Capital<br><u>Committed</u> | Capital<br><u>Drawn</u> | Distributions*    |
| Adams Capital Management, L.P.                                   | 1997                   | \$ 12,500,000               | \$ 12,500,000           | \$ 22,671,838     |
| Aisling Capital II L.P.  | 2006                   | 50,000,000                  | 54,991,937              | 23,576,409        |
| Aisling Capital III, L.P.  | 2008                   | 50,000,000                  | 46,268,089              | 32,921,571        |
| Co-Investment 2000 Fund, L.P.                                    | 2000                   | 135,000,000                 | 135,000,000             | 189,180,406       |
| Co-Investment Fund II, L.P.                                      | 2006                   | 135,000,000                 | 130,950,000             | 31,178,095        |
| Cross Atlantic Technology Fund II                                | 2001                   | 21,119,734                  | 21,119,734              | 17,446,765        |
| Cross Atlantic Technology Fund, L.P.                             | 1999                   | 30,141,666                  | 30,357,584              | 35,781,536        |
| Jefferson Partners Fund IV (PA) L.P.                             | 2003                   | 25,119,768                  | 24,583,511              | 200,204           |
| KBL Partnership, L.P.  | 1999                   | 13,743,333                  | 13,711,864              | 6,563,009         |
| Landmark Equity Partners V, L.P.                                 | 1995                   | 49,060,283                  | 48,481,948              | 58,703,795        |
| LLR Equity Partners II, L.P.                                     | 2004                   | 75,000,000                  | 74,986,212              | 108,499,587       |
| LLR Equity Partners III, L.P.                                    | 2008                   | 187,500,000                 | 164,570,481             | 140,605,594       |
| LLR Equity Partners IV, L.P.                                     | 2013                   | 200,000,000                 | 30,000,000              | 954,167           |
| LLR Equity Partners, L.P.  | 1999                   | 62,500,000                  | 61,278,857              | 131,247,393       |
| NEPA Venture Fund II   | 1992                   | 5,000,000                   | 5,000,000               | 23,252,576        |
| Novitas Capital, L.P.  | 1998                   | 30,000,000                  | 29,952,000              | 34,419,298        |
| Novitas Capital II, L.P.   | 2000                   | 75,000,000                  | 74,775,000              | 15,910,651        |
| Perseus-Soros BioPharmaceutical Fund                             | 2001                   | 112,206,666                 | 123,891,149             | 201,103,404       |
| Psilos Group Partners III-C, L.P.                                | 2007                   | 62,500,000                  | 62,744,925              | 30,420,581        |
| Quaker BioVentures II, L.P.                                      | 2007                   | 100,000,000                 | 85,153,932              | 54,020,776        |
| Quaker BioVentures, L.P.   | 2003                   | 69,350,000                  | 63,488,565              | 13,821,323        |
| SCP Private Equity Partners I, L.P.                              | 1996                   | 62,500,000                  | 63,285,918              | 43,172,864        |
| SCP Private Equity Partners II, L.P.                             | 2000                   | 125,000,000                 | 129,614,995             | 29,114,336        |

(1) The Tobacco Settlement Fund, in accordance with the Commonwealth 2014-2015 Budget, transferred these investments to PSERS on December 31, 2014.

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments.

Numbers may not add due to rounding.

(continued)

| Partnership Name                                 | Vintage     | Capital          | Capital          |                  |
|--|-------------|------------------|------------------|------------------|
| Venture Capital (continued):                     | Year        | <u>Committed</u> | Drawn            | Distributions*   |
| StarVest Partners, L.P.                          | 1999        | \$ 67,500,000    | \$ 65,659,367    | \$ 102,852,914   |
| StarVest Partners II (Parallel), L.P.            | 2007        | 50,000,000       | 45,039,747       | 1,886,791        |
| Sterling Venture Partners, L.P.                  | 2000        | 33,986,000       | 36,115,022       | 31,203,448       |
| Strategic Partners Fund III VC, L.P.             | 2005        | 50,000,000       | 55,373,125       | 52,657,959       |
| Strategic Partners Fund IV VC, L.P.              | 2008        | 50,000,000       | 56,656,572       | 42,803,049       |
| Summit Partners Growth Equity Fund VIII, L.P.    | 2012        | 100,000,000      | 58,500,000       | 9,708,786        |
| Summit Partners Venture Capital Fund III, L.P.   | 2012        | 25,000,000       | 16,250,000       | -                |
| TDH III, L.P.                                    | 1993        | 7,350,750        | 7,350,750        | 4,874,316        |
| Tenaya Capital IV-P, L.P.                        | 2003        | 75,000,000       | 72,679,657       | 80,607,212       |
| Tenaya Capital VI, L.P.                          | 2012        | 50,000,000       | 31,996,566       | -                |
| Tenaya Capital VII, L.P.                         | 2014        | 100,000,000      | -                | -                |
| Tenaya Capital V-P, L.P.                         | 2007        | 75,000,000       | 67,309,889       | 78,963,581       |
| Total Venture Capital                            |             | \$ 2,372,078,200 | \$ 1,999,637,396 | \$ 1,650,324,233 |
|  |             |                  |                  |                  |
| Partnership Name                                 | Vintage     | Capital          | Capital          |                  |
| Private Debt:                                    | <u>Year</u> | <b>Committed</b> | Drawn            | Distributions*   |
| Apollo Investment Fund VIII, L.P.                | 2013        | \$ 20,000,000    | \$ 19,215,818    | \$-              |
| Avenue Asia Special Situations Fund IV, LP       | 2006        | 300,000,000      | 225,056,480      | 176,084,050      |
| Avenue Europe Special Situations Fund, L.P.      | 2008        | 242,000,000      | 259,698,044      | 355,848,488      |
| Avenue Special Situations Fund IV, L.P.          | 2005        | 115,000,000      | 144,782,669      | 188,059,499      |
| Avenue Special Situations Fund V, L.P.           | 2007        | 300,000,000      | 301,095,120      | 394,037,486      |
| Avenue Special Situations Fund VI, L.P.          | 2010        | 75,000,000       | 76,892,726       | 34,395,660       |
| Cerberus Institutional Partners V, L.P.          | 2012        | 200,000,000      | 191,502,125      | 19,212,678       |
| Cerberus Institutional Partners, L.P. (Series 2) | 2001        | 200,000,000      | 173,047,901      | 535,607,961      |
| Cerberus Institutional Partners, L.P. (Series 3) | 2003        | 100,000,000      | 81,055,777       | 140,674,890      |
| Cerberus Institutional Partners, L.P. (Series 4) | 2006        | 400,000,000      | 369,661,873      | 289,218,180      |
| Gleacher Mezzanine Fund II, L.P.                 | 2006        | 100,000,000      | 91,547,783       | 85,926,634       |
| Gleacher Mezzanine Fund, L.P.                    | 2001        | 75,000,000       | 63,450,304       | 95,938,829       |
| Gold Hill Venture Lending 03-A, L.P.             | 2004        | 50,000,000       | 50,000,000       | 78,468,787       |
| GSC Partners CDO Investors IV, L.P.              | 2003        | 80,000,000       | 80,000,000       | 100,200,000      |
| GSC Recovery II, L.P.                            | 2000        | 280,000,000      | 279,170,771      | 389,075,776      |
| GSC Recovery III (Parallel Fund), L.P.           | 2005        | 200,000,000      | 201,394,130      | 230,412,782      |
| NYLIM Mezzanine Partners (Parallel Fund) L.P.    | 2003        | 75,000,000       | 68,935,472       | 88,940,865       |
| NYLIM Mezzanine Partners II (Parallel Fund) LP   | 2006        | 150,000,000      | 164,075,949      | 188,974,623      |
| OCM Opportunities Fund VII L.P.                  | 2007        | 75,000,000       | 75,000,000       | 88,756,217       |
| OCM Opportunities Fund VII-b L.P.                | 2008        | 225,000,000      | 202,500,000      | 318,146,782      |
| Versa Capital Fund I, L.P.                       | 2005        | 75,000,000       | 88,545,177       | 61,691,490       |
| Versa Capital Fund II, L.P.                      | 2008        | 150,000,000      | 144,033,012      | 61,173,002       |

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments. Numbers may not add due to rounding.

#### Summary of PSERS' Active Private Market Investments Committed, Drawn, and Distributed (unaudited) (as of December 31, 2014) (continued)

| Partnership Name<br>Private Debt (continued): | Vintage<br><u>Year</u> | CapitalCapitalCommittedDrawn |                       | -  | <b>Distributions</b> * |           |                |
|---|------------------------|------------------------------|-----------------------|----|------------------------|-----------|----------------|
| Versa Capital Fund III, L.P.                  | 2013                   | \$                           | 150,000,000           | \$ | -                      | \$        | -              |
| Windjammer Senior Equity Fund III, L.P.       | 2006                   |                              | 50,000,000            |    | 45,223,847             |           | 53,565,899     |
| Windjammer Senior Equity Fund IV, L.P.        | 2012                   | \$                           | 100,000,000           | \$ | 39,146,458             | \$        | 2,763,553      |
|   |                        |                              |                       |    |                        |           |                |
| Total Private Debt                            |                        | \$                           | 3,987,000,000         | \$ | 3,435,031,437          | \$        | 3,977,174,132  |
|   |                        |                              |                       |    |                        |           |                |
| Grand Total                                   |                        | <u>\$</u>                    | <u>21,203,431,997</u> | \$ | 17,444,395,275         | <u>\$</u> | 17,581,845,002 |

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments. Numbers may not add due to rounding.

### Summary of PSERS' Real Estate Investments (as of December 31, 2014)

**P**rivate Real Estate Exposure is one of eight asset classes that PSERS uses to diversify the investments of the Fund. The primary objective of the real estate program is to invest in real property directly or indirectly through global publicly-traded real estate securities (PTRES), direct investments, commingled fund investments, limited partnerships, and direct private placements. This is done in a prudent manner to create a diversified real estate portfolio of high quality investments which will enhance PSERS' overall long-term investment performance, diversify the asset base, and reduce the volatility of returns of the total investment portfolio.

|                              |           | Total<br>nmitment<br><u>Aillions)</u> |           | arket Value<br>( <u>Millions)</u> | Percent<br>Allocation to<br><u>Total Fund</u> |
|------------------------------|-----------|---------------------------------------|-----------|-----------------------------------|---|
| Separate<br>Accounts         | \$        | 448.8                                 | \$        | 291.5                             | 0.6%  |
| PTRES                        |           | 202.4                                 |           | 213.5                             | 0.4%  |
| Core Real<br>Estate          |           | 301.4                                 |           | 197.7                             | 0.4%  |
| Opportunistic<br>Real Estate |           | 8,709.2                               |           | 4,597.9                           | 9.0%  |
| Value Added<br>Real Estate   |           | 4,136.4                               |           | <u>1,557.9</u>                    | <u>3.1%</u>                                   |
| Totals                       | <u>\$</u> | 13,798.2                              | <u>\$</u> | 6,858.5                           | <u>13.5%</u>                                  |

#### **Policy**

The real estate program is designed to create the highest possible risk-adjusted returns in a controlled, coordinated, and comprehensive manner. Recognizing that real estate market conditions and PSERS' objectives for real estate may change over time, the program is reviewed periodically and updated as needed. The existing target allocation is 13.5% of total assets.

Investments are made through global PTRES, direct investments, commingled fund investments, limited partnerships, and direct private placements. It is PSERS' intent to liquidate any investment at the point in time when its value has been maximized. PSERS seeks to diversify its real estate portfolio by investing in a mix of Opportunistic (30%), Value Added (50%) and Core (20%) real estate investments.

Opportunistic real estate investing is the financing, acquisition or investment in real estate assets, real estate companies, portfolios of real estate assets, private and public REIT's that do not have access to traditional public equity or debt financing. Opportunistic real estate consists of investment strategies that seek to exploit market inefficiencies with an emphasis on total return. Opportunistic investments require specialized expertise and the flexibility to respond quickly to market imbalances or changing market conditions. Investments may include non-traditional property types and/or assets that involve development, re-development, or leasing risks.

Value Added real estate investing typically focuses on both income growth and appreciation potential, where opportunities created by dislocations and inefficiencies between and within segments of the real estate capital markets are capitalized upon to enhance returns. Investments can include high-yield equity and debt investments and undervalued or impaired properties in need of repositioning, re-development, or leasing.

Core real estate investing is the financing, acquisition or investment in real estate assets, real estate companies, portfolios of real estate assets, and private REITs that are broadly diversified by property type and location, focused primarily on completed, well-leased properties with modest levels of leasing risk, using relatively low leverage, and investing mainly in institutional property types and qualities allowing for relative ease of resale.

**Market Value as of December 31, 2014:** \$6,858.5 million or 13.5% of the Fund's total market value. This market value represents the combination of December 31, 2014 and September 30, 2014 market values adjusted for cash flows that occurred during the fourth quarter of 2014.

**Number of External Investment Managers:** PSERS had contracts with five external directly managed real estate asset managers and 38 external general partners to manage the real estate separate account, public securities, and pool fund portfolios.

**Number of Internal Portfolio Managers:** PSERS had two employees managing real estate portfolios.

#### **Types of Investment Portfolios at December 31, 2014:**

- 4.3% Separate Account Portfolios
- 3.1% Public Securities Portfolios
- 2.9% Core Real Estate Portfolios
- 67.0% Opportunistic Real Estate Portfolios
- 22.7% Value Added Real Estate Portfolios

|   | Vintage Capital |          |                  | Capital |             |                      |             |
|---|-----------------|----------|------------------|---------|-------------|----------------------|-------------|
| <u>Investment</u>   | Year            | <u>C</u> | <u>committed</u> | -       |             | <b>Distributions</b> |             |
|   |                 |          |                  |         |             |                      |             |
| Separate Accounts:  |                 |          |                  |         |             |                      |             |
| Charter Oak Advisors, Inc.                                      | 1993            | \$       | 133,179,000      | \$      | 136,248,758 | \$                   | 238,546,497 |
| GF Management, Inc.   | 1987            |          | 131,991,000      |         | 132,449,035 |                      | 146,107,784 |
| Grosvenor Fund Management U.S., Inc.                            | 1986            |          | 10,859,844       |         | 11,160,942  |                      | 12,627,728  |
| L&B Realty Advisors, LLP  | 1993            |          | 150,403,000      |         | 151,746,926 |                      | 246,042,040 |
| Prudential Agriculture Group                                    | n/a             |          | 22,421,000       |         | 22,534,106  |                      | 55,358,754  |
| Total Separate Accounts   |                 | \$       | 448,853,844      | \$      | 455,139,767 | \$                   | 698,682,803 |
|   |                 |          |                  |         |             |                      |             |
| Public Securities:  |                 |          |                  |         |             |                      |             |
| Security Capital Research & Management. Inc<br>Preferred Growth | 1997            | \$       | 202,393,803      | \$      | 202,393,803 | \$                   | 89,824,697  |
|   |                 |          |                  |         |             |                      |             |
| Core Real Estate:   |                 |          |                  |         |             |                      |             |
| JPMCB Strategic Property Fund                                   | 2007            | \$       | 100,000,000      | \$      | 25,000,000  | \$                   | 4,949,023   |
| PRISA   | 2006            |          | 100,000,000      |         | 100,000,000 |                      | 29,996,705  |
| PSERS Real Estate Internal Program                              | 2014            |          | 1,371,558        |         | 1,371,558   |                      | -           |
| UBS (US) Trumbull Property Fund, L.P.                           | 2006            |          | 100,000,000      |         | 75,000,000  |                      | 17,905,584  |
| Total Core Real Estate  |                 | \$       | 301,371,558      | \$      | 201,371,558 | \$                   | 52,851,313  |
|   |                 |          |                  |         |             |                      |             |
| Opportunistic Real Estate:                                      |                 |          |                  |         |             |                      |             |
| Ares European Real Estate Fund III, L.P.                        | 2007            | \$       | 121,000,000      | \$      | 135,004,940 | \$                   | 94,503,242  |
| Ares European Real Estate Fund IV, L.P.                         | 2013            |          | 100,000,000      |         | 11,394,763  |                      | -           |
| Avenue Real Estate Fund (Parallel) L.P.                         | 2006            |          | 100,000,000      |         | 94,193,695  |                      | -           |
| BlackRock Asia Property Fund III, L.P.                          | 2007            |          | 174,293,186      |         | 134,983,698 |                      | 50,128,288  |
| BlackRock Europe Property Fund III, L.P.                        | 2007            |          | 121,000,000      |         | 125,216,070 |                      | 68,187,204  |
| Blackstone Real Estate Partners Europe III, L.P.                | 2009            |          | 242,000,000      |         | 258,705,795 |                      | 121,368,498 |
| Blackstone Real Estate Partners Europe IV, L.P.                 | 2013            |          | 100,000,000      |         | 40,775,420  |                      | 3,588,083   |
| Blackstone Real Estate Partners V, L.P.                         | 2006            |          | 200,000,000      |         | 214,491,119 |                      | 199,232,639 |
| Blackstone Real Estate Partners VI, L.P.                        | 2007            |          | 400,000,000      |         | 428,664,925 |                      | 375,818,864 |
| Blackstone Real Estate Partners VII, L.P.                       | 2011            |          | 300,000,000      |         | 294,731,455 |                      | 97,306,662  |
| Brookfield Strategic Real Estate Partners, L.P.                 | 2012            |          | 200,000,000      |         | 173,951,892 |                      | 24,730,774  |
| Carlyle Europe Real Estate Partners III, L.P.                   | 2007            |          | 242,000,000      |         | 279,059,328 |                      | 79,888,248  |
| Carlyle Realty Partners III, L.P.                               | 2000            |          | 141,016,667      |         | 114,891,142 |                      | 229,326,199 |
| Carlyle Realty Partners IV, L.P.                                | 2005            |          | 130,000,000      |         | 186,382,360 |                      | 71,986,223  |
| Carlyle Realty Partners V, L.P.                                 | 2007            |          | 300,000,000      |         | 361,662,366 |                      | 376,574,984 |
| Carlyle Realty Partners VI, L.P.                                | 2011            |          | 200,000,000      |         | 166,850,734 |                      | 92,447,476  |
| Carlyle Realty Partners VII, L.P.                               | 2014            |          | 100,000,000      |         | 586,301     |                      | -           |
| DLJ Real Estate Capital Partners III, L.P.                      | 2005            |          | 150,000,000      |         | 165,682,693 |                      | 65,186,412  |
| DLJ Real Estate Capital Partners IV, L.P.                       | 2007            |          | 250,000,000      |         | 276,083,452 |                      | 101,700,759 |

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments. Numbers may not add due to rounding.

(continued)

|   | × .                    | ,                           |                          |                      |
|---|------------------------|-----------------------------|--------------------------|----------------------|
| Investment  | Vintage<br><u>Year</u> | Capital<br><u>Committed</u> | Capital<br><u>Drawn*</u> | <b>Distributions</b> |
|   |                        |                             |                          |                      |
| <b>Opportunistic Real Estate (continued):</b>     |                        |                             |                          |                      |
| DLJ Real Estate Partners II, L.P.                 | 1999                   | \$ 200,000,000              | \$<br>185,777,413        | \$ 289,723,580       |
| Fortress Investment Fund IV LP                    | 2006                   | 100,000,000                 | 100,976,805              | 36,032,845           |
| Fortress Investment Fund LLC                      | 2000                   | 200,000,000                 | 195,446,950              | 527,623,657          |
| Fortress Investment Fund V (Fund A) L.P.          | 2007                   | 200,000,000                 | 195,531,972              | 65,288,589           |
| LAI Strategic Realty Investors, L.P.              | 1996                   | 150,000,000                 | 150,000,000              | 266,939,860          |
| Lubert-Adler Real Estate Fund II                  | 1998                   | 50,000,000                  | 50,389,205               | 74,591,477           |
| Lubert-Adler Real Estate Fund III                 | 2000                   | 150,000,000                 | 150,018,382              | 225,774,546          |
| Lubert-Adler Real Estate Fund IV                  | 2004                   | 100,000,000                 | 97,646,305               | 52,349,534           |
| Lubert-Adler Real Estate Fund V                   | 2006                   | 100,000,000                 | 93,743,009               | 12,652,905           |
| Lubert-Adler Real Estate Fund VI                  | 2007                   | 150,000,000                 | 142,913,507              | 64,950,368           |
| Morgan Stanley Real Estate Fund IV Spec. Dom.     | 2002                   | 100,000,000                 | 113,878,480              | 118,465,924          |
| Morgan Stanley Real Estate Fund IV Spec. Int'l.   | 2001                   | 200,000,000                 | 216,214,681              | 447,979,887          |
| Morgan Stanley Real Estate Fund V Spec. Int'l.    | 2005                   | 200,000,000                 | 231,598,540              | 254,727,601          |
| Morgan Stanley Real Estate Fund V U.S.            | 2006                   | 150,000,000                 | 189,913,007              | 28,674,308           |
| Morgan Stanley Real Estate Fund VI Spec. Int'l.   | 2006                   | 400,000,000                 | 463,329,437              | 40,192,719           |
| Morgan Stanley Real Estate Fund VII Global, L.P.  | 2007                   | 309,636,000                 | 297,643,501              | 165,647,286          |
| O'Connor North American Property Partners II L.P. | 2007                   | 132,142,857                 | 132,680,041              | 41,622,459           |
| O'Connor North American Property Partners, L.P.   | 2004                   | 100,000,000                 | 111,660,943              | 42,473,479           |
| Paladin Realty Latin America Investors III, L.P.  | 2008                   | 113,583,333                 | 112,046,993              | 17,531,683           |
| Peabody Global Real Estate Partners               | 1998                   | 100,000,000                 | 89,031,934               | 157,153,927          |
| PSERS Real Estate Internal Program                | 2013                   | 30,000,000                  | 28,381,175               | 10,304,882           |
| Silverpeak Legacy Pension Partners II, L.P.       | 2005                   | 200,000,000                 | 207,887,600              | 138,539,568          |
| Silverpeak Legacy Pension Partners III, L.P.      | 2007                   | 300,000,000                 | 137,725,257              | 11,091,434           |
| Silverpeak Legacy/PSERS, L.P.                     | 2000                   | 300,000,000                 | 139,573,305              | 278,577,703          |
| Stockbridge RE Fund III Co-Investment             | 2013                   | 49,870,000                  | 49,870,000               | 1,136,594            |
| Stockbridge Real Estate Fund II, LP               | 2005                   | 162,500,000                 | 162,500,000              | -                    |
| Stockbridge Real Estate Fund III, LP              | 2007                   | 180,000,000                 | 175,235,642              | -                    |
| Stockbridge Real Estate Fund, L.P.                | 2000                   | 408,465,517                 | 494,686,665              | 576,573,475          |
| Strategic Partners Fund II RE, L.P.               | 2003                   | 75,000,000                  | 67,759,107               | 96,807,978           |
| Strategic Partners Fund III RE, L.P.              | 2005                   | 75,000,000                  | 80,020,127               | 17,169,775           |
| Strategic Partners Fund IV RE, L.P.               | 2008                   | 75,000,000                  | 75,739,831               | 34,230,183           |
| William E. Simon & Sons                           | 2001                   | 76,662,500                  | 74,788,678               | 60,042,379           |
| Total Opportunistic Real Estate                   |                        | \$ 8,709,170,060            | \$<br>8,477,920,642      | \$ 6,206,845,160     |

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments.

(continued)

|   | Vintage Capital Capi |                  |               |                      |  |  |
|---|----------------------|------------------|---------------|----------------------|--|--|
| Investment  | <u>Year</u>          | <b>Committed</b> | Drawn*        | <b>Distributions</b> |  |  |
|   |                      |                  |               |                      |  |  |
| Value Added Real Estate:                          |                      |                  |               |                      |  |  |
| AG Core Plus Realty Fund III, L.P.                | 2011                 | \$ 75,000,000    | \$ 57,870,989 | \$ 15,562,500        |  |  |
| Almanac Realty Securities V, L.P.                 | 2007                 | 100,000,000      | 98,725,324    | 67,090,571           |  |  |
| Almanac Realty Securities VI, L.P.                | 2012                 | 100,000,000      | 45,973,171    | 30,418,314           |  |  |
| Apollo Real Estate Finance Corp                   | 2006                 | 150,000,000      | 150,183,055   | 87,808,782           |  |  |
| AREFIN Co-Invest Corporation                      | 2008                 | 83,000,000       | 69,192,000    | 96,586,142           |  |  |
| Ares U.S. Real Estate Fund VII, L.P.              | 2008                 | 150,000,000      | 146,903,937   | 96,258,140           |  |  |
| Ares U.S. Real Estate Fund VIII, L.P.             | 2013                 | 75,000,000       | 5,027,068     | 514,882              |  |  |
| AvalonBay Value Added Fund II, L.P.               | 2009                 | 100,000,000      | 89,100,000    | 33,125,000           |  |  |
| AvalonBay Value Added Fund, L.P.                  | 2004                 | 75,000,000       | 75,000,000    | 95,573,863           |  |  |
| Beacon Capital Strategic Partners V, L.P.         | 2007                 | 200,000,000      | 180,000,000   | 59,348,940           |  |  |
| Bell Institutional Fund IV, LLC                   | 2011                 | 75,000,000       | 72,128,981    | 7,210,959            |  |  |
| Bell Institutional Fund V, LLC                    | 2013                 | 75,000,000       | 24,867,259    | 525,000              |  |  |
| Blackstone Real Estate Debt Strategies II, L.P.   | 2013                 | 100,000,000      | 49,134,015    | 4,044,126            |  |  |
| BPG Investment Partnership V, L.P.                | 1999                 | 50,000,000       | 47,112,231    | 84,171,753           |  |  |
| BPG Investment Partnership VI, L.P.               | 2002                 | 87,500,000       | 84,251,339    | 126,344,262          |  |  |
| BPG/PSERS Co-Investment Fund                      | 2001                 | 100,000,000      | 65,703,742    | 171,843,849          |  |  |
| Broadway Partners Real Estate Fund II, L.P.       | 2006                 | 125,000,000      | 124,057,276   | 41,474,666           |  |  |
| Broadway Partners Real Estate Fund III, L.P.      | 2007                 | 166,182,500      | 167,153,228   | 8,875,000            |  |  |
| Cabot Industrial Value Fund III, L.P.             | 2008                 | 100,000,000      | 81,671,500    | 123,195,503          |  |  |
| Cabot Industrial Value Fund IV, L.P.              | 2013                 | 75,000,000       | 10,534,000    | -                    |  |  |
| Centerline High Yield CMBS III - Loan/Stock       | 2008                 | 90,000,000       | 90,000,000    | 42,173,179           |  |  |
| DRA Growth and Income Fund VI, L.P.               | 2007                 | 148,200,000      | 97,385,694    | 125,582,412          |  |  |
| DRA Growth and Income Fund VII, L.P.              | 2011                 | 100,000,000      | 98,460,000    | 24,831,937           |  |  |
| DRA Growth and Income Fund VIII, LLC              | 2014                 | 100,000,000      | 17,037,037    | 103,704              |  |  |
| Exeter Industrial Value Fund II, L.P.             | 2011                 | 75,000,000       | 73,539,355    | 24,390,244           |  |  |
| Exeter Industrial Value Fund III, L.P.            | 2014                 | 75,000,000       | 15,000,000    | -                    |  |  |
| Fillmore West Fund, L.P.                          | 2008                 | 100,000,000      | 97,807,786    | 39,504,678           |  |  |
| Hines U.S. Office Value Added Fund, L.P.          | 2004                 | 100,000,000      | 104,304,496   | 150,775,996          |  |  |
| Latitude Management Real Estate Capital III, Inc. | 2012                 | 75,000,000       | 51,849,791    | 3,476,243            |  |  |
| LCCG R E Special Situations Mortgage Fund         | 2006                 | 133,875,000      | 133,627,886   | 34,176,737           |  |  |
| Legg Mason Real Estate Capital                    | 2002                 | 57,640,625       | 56,934,991    | 57,567,092           |  |  |
| Legg Mason Real Estate Capital II                 | 2005                 | 100,000,000      | 97,699,152    | 66,908,081           |  |  |
| LEM RE HY Debt & Pfd Equity Fund III, L.P.        | 2012                 | 75,000,000       | 45,000,000    | 4,124,943            |  |  |
| LEM Real Estate Mezzanine Fund II, L.P.           | 2006                 | 75,000,000       | 60,000,000    | 42,836,394           |  |  |
| Madison Marquette Retail Enhancement Fund LP      | 2007                 | 100,000,000      | 97,157,748    | 27,328,544           |  |  |

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments.

(continued)

|  | `                      |             |                      |                          |                       |                         |
|--|------------------------|-------------|----------------------|--------------------------|-----------------------|-------------------------|
| <u>Investment</u>                            | Vintage<br><u>Year</u> | <u>C</u>    | Capital<br>Committed | Capital<br><u>Drawn*</u> |                       | <b>Distributions</b>    |
|  |                        |             |                      |                          |                       |                         |
| Value Added Real Estate (continued):         |                        |             |                      |                          |                       |                         |
| Paramount Group Real Estate Fund VII, L.P.   | 2014                   | \$          | 100,000,000          | \$                       | 28,144,696            | \$-                     |
| PSERS Real Estate Internal Program           | 2013                   |             | 15,000,000           |                          | 15,000,000            | 13,921,955              |
| PSERS Real Estate Internal Program           | 2014                   |             | 25,000,000           |                          | 22,569,577            | -                       |
| RCG Longview Debt Fund IV, L.P.              | 2007                   |             | 175,000,000          |                          | 199,407,972           | 210,647,621             |
| RCG Longview Debt Fund V, L.P.               | 2013                   |             | 75,000,000           |                          | 39,827,491            | 4,054,992               |
| RCG Longview Equity Fund, L.P.               | 2006                   |             | 125,000,000          |                          | 90,423,129            | 55,539,458              |
| Senior Housing Partnership Fund IV, L.P.     | 2011                   |             | 100,000,000          |                          | 83,181,660            | 9,456,620               |
| Strategic Partners Value Enhancement Fund LP | 2005                   |             | 55,000,000           |                          | 54,978,609            | 28,061,000              |
| Total Value Added Real Estate                |                        | \$          | 4,136,398,125        | \$                       | 3,313,926,185         | \$ 2,115,434,083        |
|  |                        |             |                      |                          |                       |                         |
| Grand Total                                  |                        | <u>\$ 1</u> | <u>3,798,187,390</u> | \$                       | <u>12,650,751,955</u> | <u>\$ 9,163,638,056</u> |

\*Includes capital contributions for management fees, late interest, etc. that are not applied to the capital commitments.

## Summary of PSERS' Fixed Income Investments (as of December 31, 2014)

Fixed Income Exposure is one of eight asset classes that PSERS uses to diversify the investments of the Fund. PSERS' investment plan diversifies Fixed Income investments and balances Fixed Income management styles. PSERS contracts with external investment managers and hires internal portfolio managers to manage portfolios.

#### **Policy**

Fixed Income investments are utilized by the Fund to help diversify the overall Fund and for a variety of purposes as follows:

- Nominal bonds are used for their ability to serve as a hedge against disinflation and/or deflation, their general ability to produce current income in the form of periodic interest payments, and their ability to provide sufficient liquidity to meet the Fund's obligations to pay member benefits and support other investment commitments;
- Inflation-linked bonds are used for their ability to serve as a hedge against inflation, their general ability to produce current income in the form of periodic interest payments, and their ability to provide sufficient liquidity to meet the Fund's obligations to pay member benefits and support other investment commitments; and

High yield securities and emerging market bonds are used for their ability to generate high current income in the form of periodic interest payments as well as offering greater total return opportunities than high grade debt.

PSERS' Asset Allocation targets an eventual allocation of 23.0% of assets to Fixed Income, 6.0% of which is designated to Investment Grade, 8.0% of which is designated to Credit-Related, 6.0% of which is designated to TIPS strategies, and 3.0% designated to Cash.

Market Value as of December 31, 2014: \$14,688.2 million, or 28.9% of the Fund's total market value.

**Number of External Investment Managers:** PSERS had contracts with 25 external investment managers responsible for various Fixed Income portfolios (including two Public Market Emerging Investment Manager Program managers).

**Number of Internal Portfolio Managers:** PSERS had two employees managing various Fixed Income portfolios.

#### **Types of Investment Portfolios at December 31, 2014:**

- 8.7% Global strategy portfolios
- 16.6% Core/Core Plus strategies portfolios
- 20.8% TIPS strategies portfolios
- 21.5% Credit Opportunities portfolios
- 1.4% U.S. Long Treasuries
- 31.0% Cash and Passively Managed portfolios.
- 45.8% was managed by internal portfolio managers and 54.2% was managed by external investment managers

#### Section 3 - Investment Information

## Summary of PSERS' Fixed Income Portfolios (unaudited) (as of December 31, 2014)

|   | <br>ket Value<br><u>millions)</u> | % of<br>Total Fixed<br><u>Income</u> | % of<br><u>Total Fund</u> |
|---|-----------------------------------|--------------------------------------|---------------------------|
| Actively Managed U.S. Core/Core Plus Fixed  |                                   |                                      |                           |
| Income Portfolios   |                                   |                                      |                           |
| BlackRock U.S. Extended Core Global Alpha Fund  | \$<br>839.5                       | 5.7%                                 | 1.7%                      |
| Pacific Investment Mgmt. Co. (PIMCO)  | 263.7                             | 1.8                                  | 0.5                       |
| Piedmont Investment Advisors  | 53.4                              | 0.4                                  | 0.1                       |
| PSERS Active Aggregate  | 1,088.7                           | 7.4                                  | 2.1                       |
| Pugh Capital Management, Inc.   | 94.6                              | 0.6                                  | 0.2                       |
| SEI Investments Management Corp.  | 100.2                             | 0.7                                  | 0.2                       |
| Other   | 1.8                               | 0.0                                  | 0.0                       |
|   |                                   |                                      |                           |
| Total Actively Managed U.S. Core/Core Plus  |                                   |                                      |                           |
| Fixed Income  | \$<br>2,441.9                     | <u>16.6%</u>                         | 4.8%                      |
| <u>Actively Managed Treasury Inflation-Protected</u><br><u>Securities (TIPS) Portfolios</u> |                                   |                                      |                           |
| Black River Asset Management, LLC   | \$<br>297.8                       | 2.0%                                 | 0.6%                      |
| Bridgewater Associates, Inc.  | 1,720.1                           | 11.7                                 | 3.4                       |
| PSERS TIPS Portfolio  | <u>1,044.1</u>                    | 7.1                                  |                           |
|   |                                   |                                      |                           |
| Total Actively Managed Treasury Inflation-  |                                   |                                      |                           |
| Protected Securities (TIPS)   | \$<br>3,062.0                     | <u>20.8%</u>                         | <u> </u>                  |
|   |                                   |                                      |                           |
| Actively Managed U.S. Long Treasury Portfolios  |                                   |                                      |                           |
| PSERS U.S. Long Treasuries  | \$<br>38.5                        | 0.3%                                 | 0.1%                      |
| Pacific Investment Mgmt. Co. (PIMCO)  | 163.7                             |                                      | _0.3                      |
|   |                                   |                                      |                           |
| Total Actively Managed U.S. Long Treasury   |                                   |                                      |                           |
| Portfolios  | \$<br>202.2                       | <u>1.4%</u>                          | <u>0.4%</u>               |

#### Summary of PSERS' Fixed Income Portfolios (unaudited) (as of December 31, 2014) (continued)

|   |            | ket Value        | % of<br>Total Fixed | % of              |
|---|------------|------------------|---------------------|-------------------|
| Actively Managood Credit Opportunity Portfolios       | <u>(in</u> | <u>millions)</u> | <u>Income</u>       | <u>Total Fund</u> |
| Actively Managed Credit Opportunity Portfolios        |            |                  |                     |                   |
| Apollo European Principal Finance Fund II, LP         | \$         | 134.3            | 0.9%                | 0.3%              |
| BlackRock Mortgage (Offshore) Investors               |            | 0.3              | 0.0                 | 0.0               |
| Brigade Distressed Value Offshore Fund                |            | 128.3            | 0.9                 | 0.3               |
| Brigade Structured Credit Offshore Fund               |            | 200.7            | 1.4                 | 0.4               |
| Carlyle Energy Mezzanine Opportunity Fund, LP         |            | 140.7            | 1.0                 | 0.3               |
| Cerberus Levered Loan Opportunities Fund, LP          |            | 56.3             | 0.4                 | 0.1               |
| Cerberus Levered Loan Opportunities Fund II, LP       |            | 159.1            | 1.1                 | 0.3               |
| Galton Onshore Mortgage Recovery Fund III, LP         |            | 7.3              | 0.0                 | 0.0               |
| Hayfin Special Opportunities Credit Fund, LP          |            | 149.2            | 1.0                 | 0.3               |
| ICG Europe Fund V, LP                                 |            | 212.5            | 1.5                 | 0.4               |
| International Infrastructure Finance Company Fund, LP |            | 49.1             | 0.3                 | 0.1               |
| LBC Credit Partners II, LP                            |            | 64.9             | 0.4                 | 0.1               |
| LBC Credit Partners III, LP                           |            | 124.7            | 0.8                 | 0.2               |
| Mariner Investment Group                              |            | 149.7            | 1.0                 | 0.3               |
| Oaktree Loan Fund                                     |            | 13.9             | 0.1                 | 0.0               |
| Pacific Investment Mgmt. Co. (PIMCO)                  |            | 318.3            | 2.2                 | 0.6               |
| Sankaty Advisors LLC - Bank Loans                     |            | 420.6            | 2.9                 | 0.8               |
| Sankaty Credit Opportunities Fund IV, LP              |            | 125.0            | 0.9                 | 0.2               |
| Sankaty Credit Opportunities Fund V-A, LP             |            | 260.6            | 1.8                 | 0.5               |
| Sankaty Middle Market Opportunities Fund              |            | 122.0            | 0.8                 | 0.2               |
| Sankaty Middle Market Opportunities Fund II, LP       |            | 71.3             | 0.5                 | 0.1               |
| TOP NPL (A), LP                                       |            | 91.7             | 0.6                 | 0.2               |
| TPG Opportunities Partners II, LP                     |            | 83.8             | 0.6                 | 0.2               |
| TPG Opportunities Partners III, LP                    |            | 15.6             | 0.1                 | 0.0               |
| Summit Partners Credit Fund II, LP                    |            | 21.4             | 0.1                 | 0.0               |
| Varde Scratch & Dent Fund, LP                         |            | 30.0             | 0.2                 | 0.1               |
|   |            |                  |                     |                   |
| Total Actively Managed Credit Opportunity             |            |                  |                     |                   |
| Fixed Income  | \$         | 3,151.3          | <u>21.5%</u>        | <u> </u>          |
|   |            |                  |                     |                   |
| Total Actively Managed U.S.                           |            |                  |                     |                   |
| Fixed Income  | \$         | <u>8,857.4</u>   | <u>60.3%</u>        | <u>    17.3%</u>  |

Numbers may not add due to rounding.

#### Summary of PSERS' Fixed Income Portfolios (unaudited) (as of December 31, 2014) (continued)

|   |            | rket Value         | % of<br>Total Fixed | % of              |
|---|------------|--------------------|---------------------|-------------------|
|   | <u>(iı</u> | <u>n millions)</u> | Income              | <u>Total Fund</u> |
| Actively Managed Non-U.S. Developed Markets       |            |                    |                     |                   |
| Fixed Income Portfolios                           |            |                    |                     |                   |
| Alliance Bernstein                                | \$         | 265.6              | 1.8%                | 0.5%              |
| Pacific Investment Mgmt. Co. (PIMCO)              |            | 54.5               | 0.4                 | 0.1               |
| Other   |            | 140.0              |                     | 0.3               |
|   |            |                    |                     |                   |
| Total Actively Managed Non-U.S. Developed Markets |            |                    |                     |                   |
| Fixed Income                                      | \$         | 460.1              | 3.2%                | <u>0.9%</u>       |
|   |            |                    |                     |                   |
| Actively Managed Global Emerging Markets Fixed    |            |                    |                     |                   |
| Income Portfolios                                 |            |                    |                     |                   |
| Franklin Templeton                                | \$         | 377.9              | 2.6%                | 0.7%              |
| Pacific Investment Mgmt. Co. (PIMCO)              |            | 109.1              | 0.7                 | 0.2               |
| Stone Harbor Investment Partners                  |            | 316.3              | 2.2                 | <u>0.6</u>        |
|   |            |                    |                     |                   |
| Total Actively Managed Global Emerging Markets    |            |                    |                     |                   |
| Fixed Income                                      | \$         | 803.3              | 5.5%                | 1.5%              |
|   |            |                    |                     |                   |
| Passively Managed Portfolios                      |            |                    |                     |                   |
| PSERS Private Debt Internal                       | \$         | 32.9               | 0.2%                | 0.1%              |
|   |            |                    |                     |                   |
| Internally Managed Cash Portfolios                |            |                    |                     |                   |
| PSERS Private Equity Conversions (2)              | \$         | 1,501.5            | 10.2%               | 3.0%              |
| PSERS Proprietary Fund                            |            | 3,029.0            | 20.6                | 6.0               |
| PSERS Tobacco Guaranty Payment                    |            | 4.0                | 0.0                 | 0.0               |
|   |            |                    |                     |                   |
| Total Internally Managed Cash Portfolios          | \$         | <u>4,534.5</u>     | <u>30.8%</u>        | <u>9.0%</u>       |
| • •   |            |                    |                     |                   |
| Total Fixed Income                                | \$         | <u>14,688.2</u>    | <u>100.0%</u>       | <u>28.9%</u>      |

(2) PSERS entered into sale agreements in December 2014 for 20 Private Equity partnership interests with 3 separate buyers.

### Summary of PSERS' Absolute Return Investments (as of December 31, 2014)

Absolute Return Exposure is one of eight asset classes that PSERS uses to diversify the investments of the Fund. PSERS contracts with external investment managers to manage absolute return portfolios.

#### Policy

Absolute Return investments are utilized by the Fund primarily to generate returns that are uncorrelated with other asset classes or investments and help diversify the overall Fund. The benchmark for PSERS' Absolute Return investments is the 3-month LIBOR +3.5%.

Absolute Return investments shall be in a variety of unique, non-directional investment strategies, including global macro, relative value, event driven, capital structure arbitrage, reinsurance, volatility and other strategies. The Fund shall diversify this program by manager and style. PSERS' Asset Allocation currently targets an allocation of 10.0% of assets in Absolute Return investments.

**Market Value as of December 31, 2014:** \$5,076.6 million, or 10.0% of the Fund's total market value.

**Number of External Investment Managers:** PSERS had contracts with 15 external investment managers responsible for the various Absolute Return portfolios (including one Public Market Emerging Investment Manager Program manager).

Number of Internal Investment Managers: None.

#### Summary of PSERS' Absolute Return Portfolios (unaudited) (as of December 31, 2014)

|   | Market Value<br>(in millions) |                | % of Total<br><u>Absolute Return</u> | % of<br><u>Total Fund</u> |
|---|-------------------------------|----------------|--------------------------------------|---------------------------|
| Actively Managed Absolute Return Portfolios       |                               |                |                                      |                           |
| Aeolus Capital Management Ltd.                    | \$                            | 266.3          | 5.3%                                 | 0.5%                      |
| Anderson Global Macro Fund, Ltd.                  |                               | 2.8            | 0.1                                  | 0.0                       |
| Black River Asset Management, LLC                 |                               | 300.0          | 5.9                                  | 0.6                       |
| BlackRock Capital Structure Investments Fund      |                               | 264.8          | 5.2                                  | 0.5                       |
| Brevan Howard Fund, Ltd.                          |                               | 414.4          | 8.2                                  | 0.8                       |
| Bridgewater Associates, Inc.                      |                               | 972.1          | 19.1                                 | 1.9                       |
| Brigade Capital Management                        |                               | 454.3          | 8.9                                  | 0.9                       |
| Capula Global Relative Value Fund                 |                               | 249.1          | 4.9                                  | 0.5                       |
| Capula Tail Risk Fund                             |                               | 334.8          | 6.6                                  | 0.7                       |
| Caspian Capital Advisors, LLC                     |                               | 240.9          | 4.8                                  | 0.5                       |
| Ellis Lake Domestic Fund 2012                     |                               | 97.7           | 1.9                                  | 0.2                       |
| Nephila Capital, Ltd.                             |                               | 288.5          | 5.7                                  | 0.6                       |
| Oceanwood Opportunity Fund                        |                               | 199.0          | 3.9                                  | 0.4                       |
| Pacific Investment Mgmt. Co. (PIMCO)              |                               | 720.0          | 14.2                                 | 1.4                       |
| Perry Partners, Inc.                              |                               | 194.4          | 3.8                                  | 0.4                       |
| Sciens Aviation Special Opportunities Fund II, LP |                               | 77.5           | 1.5                                  | 0.2                       |
|   |                               |                |                                      |                           |
| Total Absolute Return                             | \$                            | <u>5,076.6</u> | <u>100.0%</u>                        | <u>10.0%</u>              |

### Summary of PSERS' Risk Parity Portfolios (as of December 31, 2014)

**R**isk Parity Exposure represents one of eight asset classes that PSERS uses to diversify the investments of the Fund. PSERS' investment plan allocates capital to various Risk Parity strategies to diversify implementation and management styles. PSERS uses both an internal investment manager as well as contracts with external investment managers to manage Risk Parity portfolios.

#### Policy

Risk parity strives to generate investment returns through a more diversified allocation by endeavoring to balance market risk factor exposures as opposed to capital exposures Inclusion of this asset class is expected to reduce the portfolio's overall risk exposure over longtime horizons because it is designed to be more resistant to market downturns than traditional investment strategies, and further enhances the System's diversification due to the risk-balancing portfolio construction. The Fund benchmarks its Risk Parity investments to a custom benchmark: MSCI ACWI (\$Net) (50%); Barclays Capital U.S. Treasury Index (75%); Barclays Capital World Inflation Linked Bond Index Hedged (55%); Bloomberg Commodity Index (Total Return) (15%); Bloomberg Gold Subindex (5%); and 3-Month LIBOR (-100%).

PSERS' Asset Allocation currently targets an allocation of 7.0% of assets to Risk Parity investments. The Risk Parity investments are targeted to be 100.0% actively managed.

**Market Value of December 31, 2014:** \$2,803.3 million, or 5.5% of the Fund's total market value.

**Number of External Investment Managers:** PSERS had contracts with three external investment managers to manage Risk Parity portfolios.

**Number of Internal Investment Managers:** PSERS had one employee managing a Risk Parity portfolio.

#### Summary of PSERS' Risk Parity Portfolios (unaudited) (as of December 31, 2014)

|                                    | <br>ket Value<br><u>millions)</u> | % of Total<br><u>Risk Parity</u> | % of<br><u>Total Fund</u> |
|------------------------------------|-----------------------------------|----------------------------------|---------------------------|
| <u>Risk Parity Portfolios</u>      |                                   |                                  |                           |
| AQR GRP EL 20 Offshore Fund, Ltd.  | \$<br>338.0                       | 12.1%                            | 0.7%                      |
| Bridgewater All Weather @ 15% Fund | 1,662.6                           | 59.3                             | 3.3                       |
| D.E. Shaw Orienteer Fund, LLC      | 531.9                             | 19.0                             | 1.0                       |
| PSERS Risk Parity                  | 270.8                             | 9.6                              |                           |
|                                    |                                   |                                  |                           |
| Total Risk Parity                  | \$<br>2,803.3                     | <u>    100.0%</u>                | <u>    5.5%</u>           |

#### **Section 3 - Investment Information**

### Summary of PSERS' Master Limited Partnerships (as of December 31, 2014)

Master Limited Partnership Exposure (MLPs) represents one of eight asset classes that PSERS uses to diversify the investments of the Fund. PSERS' investment plan diversifies MLP investments and balances MLP management styles. PSERS contracts with external investment managers to manage MLP portfolios.

#### Policy

MLP securities, which are publicly traded on a securities exchange, avoid federal and state income taxes by meeting specific qualifications of the IRS related to the production, processing or transportation of oil, natural gas, and coal. MLP securities are utilized by the System due to their attractively low funding costs and low correlation to stock and bond returns, attractive growth characteristics, and their ability to produce current income in the form of periodic distributions. The Fund benchmarks its MLP investments to the S&P MLP Total Return Index.

PSERS' Asset Allocation currently targets an allocation of 4.0% of assets to MLP investments and are targeted to be 100.0% actively managed.

**Market Value of December 31, 2014:** \$1,879.4 million, or 3.7% of the Fund's total market value.

**Number of External Investment Managers:** PSERS had contracts with three external investment managers to manage MLP portfolios.

Number of Internal Investment Managers: None.

#### Summary of PSERS' Master Limited Partnerships (unaudited) (as of December 31, 2014)

|  | <br>ket Value<br><u>millions)</u> | % of Total<br><u>MLPs</u> | % of<br><u>Total Fund</u> |
|--|-----------------------------------|---------------------------|---------------------------|
| Master Limited Partnership Portfolios    |                                   |                           |                           |
| Atlantic Trust Private Wealth Management | \$<br>553.8                       | 29.5%                     | 1.1%                      |
| Harvest Fund Advisors, LLC               | 737.7                             | 39.2                      | 1.4                       |
| Salient Capital Advisors, LLC            | <u>587.9</u>                      | <u>31.3</u>               | <u>1.2</u>                |
|  |                                   |                           |                           |
| Total Master Limited Partnerships        | \$<br><u>1,879.4</u>              | <u>_100.0%</u>            | <u>3.7%</u>               |

### Summary of PSERS' Commodity Investments (as of December 31, 2014)

Commodity Exposure represents one of eight asset classes that PSERS uses to diversify the investments of the Fund. PSERS' investment plan diversifies Commodity investments and balances Commodity management styles. PSERS contracts with external investment managers to manage commodity portfolios.

#### Policy

Commodity investments are utilized by the Fund for diversification within the portfolio and to act as a hedge against unanticipated inflation. The prices of commodities are determined primarily by near-term events in global supply and demand conditions and are positively related with both the level of inflation and the changes in the rate of inflation. However, stock and bond valuations are based on longer-term expectations and react negatively to inflation. Therefore, commodity returns have had a historically negative correlation to stock and bond returns. As such, commodities, when combined with stocks and bonds, lower the risk of a portfolio.

The Fund benchmarks its Commodity investments (except for Gold) to the Bloomberg Commodity Index. The Bloomberg Commodity Index is calculated on an excess return basis and reflects commodities futures prices. Gold is benchmarked to the Bloomberg Commodity Gold Subindex.

PSERS' Asset Allocation currently targets an allocation of 4.0% of assets to Commodity investments which is targeted to be 100.0% actively managed.

**Market Value of December 31, 2014:** \$1,156.5 million, or 2.3% of the Fund's total market value.

**Number of External Investment Managers:** PSERS had contracts with four external investment managers to manage Commodity portfolios.

**Number of Internal Investment Managers:** PSERS had one employee managing 2 commodity portfolios.

#### Summary of PSERS' Commodity Portfolios (unaudited) (as of December 31, 2014)

|  | <br>ket Value<br><u>millions)</u> | % of Total<br><u>Commodities</u> | % of<br><u>Total Fund</u> |
|--|-----------------------------------|----------------------------------|---------------------------|
| Full Discretion Commodity Portfolio                  |                                   |                                  |                           |
| Wellington Management Company, LLP                   | \$<br>460.2                       | <u>39.8%</u>                     | <u>0.9%</u>               |
|  |                                   |                                  |                           |
| <b>Core/Enhanced Commodity Portfolios</b>            |                                   |                                  |                           |
| Credit Suisse Asset Management                       | \$<br>216.9                       | 18.7%                            | 0.4%                      |
| Black River Global Agricultural Absolute Return Fund | 119.9                             | 10.4                             | 0.2                       |
| Gresham, LLC   | 387.8                             | 33.5                             | 0.8                       |
| PSERS Commodity Beta                                 | (26.8)                            | a (2.3)                          | 0.0                       |
| PSERS Gold Fund                                      | (1.5)                             | a <u>(0.1)</u>                   | 0.0                       |
|  |                                   |                                  |                           |
| Total Core/Enhanced Commodities                      | \$<br><u>696.3</u>                | 60.2%                            | <u>1.4%</u>               |
|  |                                   |                                  |                           |
| Total Commodities                                    | \$<br><u>1,156.5</u>              | <u>100.0%</u>                    | <u>2.3%</u>               |

a - The Market Value represents the net payable on swap contracts.



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#### **Investment Advisory Fees**

#### Active vs. Passive Investment Management

**P**SERS Board sets the asset allocation plan annually with input from staff and the general investment consultant. Upon approval of the Policy allocation, staff then works with the Board to implement the asset allocation plan. One of the first steps is to determine whether active, passive, or a combination of both strategies will be used to execute that plan.

Passive investment strategies form the basis that the Fund uses to attain market exposure in many public market asset classes. Adding additional value through active management is a rapidly evolving and increasingly difficult endeavor. An example of this continual evolution is how U.S. equities were materially affected in 2000 by the passing of Regulation Fair Disclosure (FD) by the Securities and Exchange Commission. Regulation FD leveled the playing field in U.S. equity active management by prohibiting selective disclosure of material information to large institutional investors. As such, information is equally disseminated to the investing public and few have "an edge" to generate adequate risk adjusted returns to justify the higher fees of active management. The advantage of passive strategies is that they are generally very inexpensive to implement. If solely using passive strategies, performance will be limited to what the market provides.

The Fund evaluates and selects active managers on a manager by manager basis with strong emphasis on understanding the manager's sustainable investment edge. If the investment staff and consultants have conviction that the manager's process will generate attractive and potentially uncorrelated risk-adjusted net returns in excess of the most competitive passive benchmarks, the active manager will be considered. Active strategies are also used by the Fund in asset classes when passive strategies are not available, such as Private Equity. Private Equity covers a large part of the global economy which is comprised of companies that are not publicly traded and where deep research and due diligence can add value.

The advantage of active strategies is that they endeavor to generate net of fee returns in excess of the passive alternatives, if available, and/or provide diversification benefits which help manage total portfolio risk. The disadvantages of active strategies include being more expensive to implement than passive strategies and they may underperform passive strategies.

In selecting active managers, PSERS strives to hire managers that meet the following criteria:

- Have a unique insight or process
- Have the ability to add long-term excess returns above passive alternatives, net of fees

- Have adequate capacity to execute the strategy
- Add diversification to our existing investment structure
- Do not exhibit style drift
- Exhibit a high level of ethical behavior

PSERS measures the performance of active strategies relative to the passive alternatives. In cases where the Fund is not getting value for the fees incurred, capital is redeployed to either other active strategies or to passive strategies. Where PSERS finds that the active managers are not providing value as a group, the Fund would endeavor to exit active strategies altogether and move to a passive implementation.

PSERS' active management process has generated and continues to generate significant excess risk-adjusted, net of fee returns relative to the passive benchmarks. During each of the past five years, PSERS has averaged excess returns from active management in excess of \$1 billion per year. This means that the managers, both internal and external, beat the passive, Board approved asset allocation benchmarks, net of all fees and costs, by \$1 billion per year over the last five years. This added value would have been lost to the Fund by implementing a strictly low cost, passive approach.

While active management is more expensive than passive management, it is important to recognize that PSERS staff negotiates all fees to get the most favorable fee structure for the Fund. Generally, investment management contracts contain what is known as a "Most Favored Nations" clause. This clause requires the investment manager to provide PS-ERS the best fee available at the time the contract is negotiated and allows PSERS to have similar terms if another party investing the same or smaller dollar amount enters a contract in the same product in the future.

### Summary of Investment Advisory Fees Fiscal Year Ended June 30, 2014 (Dollar Amounts in Thousands)

|                                  | <u>Fees</u>          | Basis<br><u>Points</u> |
|----------------------------------|----------------------|------------------------|
| External Management              |                      |                        |
|                                  |                      |                        |
| U.S. Equity                      | \$<br>3,051          | 50                     |
| Non - U.S. Equity                | 18,392               | 27                     |
| Fixed Income                     | 81,835               | 91                     |
| Real Estate                      | 73,926               | 102                    |
| Alternative Investments          | 116,951              | 90                     |
| Absolute Return                  | 140,523              | 263                    |
| Commodities                      | 11,334               | 81                     |
| Master Limited Partnerships      | 11,133               | 64                     |
| Risk Parity                      | 6,255                | 42                     |
|                                  |                      |                        |
| <b>Total External Management</b> | 463,400              | 99                     |
|                                  |                      |                        |
| Total Internal Management        | 12,336               | 11                     |
|                                  |                      |                        |
| Total Investment Management      | \$<br>475,736        | 82                     |
| Custodian Fees                   | 1 221                |                        |
|                                  | 1,221                |                        |
| Consultant and Legal Fees        | 5,279                |                        |
| Total Investment Expenses        | \$<br><u>482,236</u> | 83                     |

# **Investment Advisory Fees History**

| <u>Fiscal Year</u> | Total<br>Investment<br><u>Expenses*</u> | Actual Net<br><u>Return</u> | Policy<br>Benchmark<br><u>Net Return</u> | Excess<br>Performance vs<br><u>Index</u> | Investment<br>Performance<br>Excluding<br>Investment<br><u>Expenses*</u> | Investment<br>Outperformance<br>Net of<br>Investment<br><u>Expenses*</u> |
|--------------------|---|-----------------------------|--|--|--|--|
| 2014               | \$ 482                                  | 14.91%                      | 12.05%                                   | 2.86%                                    | \$ 1,755   | \$ 1,273   |
| 2013               | 558                                     | 7.96%                       | 5.68%                                    | 2.28%                                    | 1,835  | 1,277  |
| 2012               | 481                                     | 3.43%                       | 1.98%                                    | 1.45%                                    | 1,467  | 986  |
| 2011               | 515                                     | 20.37%                      | 17.56%                                   | 2.81%                                    | 1,641  | 1,126  |
| 2010               | 522                                     | 14.59%                      | 10.87%                                   | 3.72%                                    | 2,280  | 1,758  |
| 2009               | 478                                     | -26.54%                     | -20.67%                                  | -5.87%                                   | (2,649)  | (3,127)  |
| 2008               | 399                                     | -2.82%                      | -1.84%                                   | -0.98%                                   | (218)  | (617)  |
| 2007               | 314                                     | 22.93%                      | 18.48%                                   | 4.45%                                    | 2,674  | 2,360  |
| 2006               | 211                                     | 15.26%                      | 11.96%                                   | 3.30%                                    | 1,846  | 1,635  |
| 2005               | <u>    193    </u>                      | 12.87%                      | 10.54%                                   | 2.33%                                    | 1,283  | <u> </u>   |
| Total              | <u>\$ 4,153</u>                         |                             |  |  | <u>\$ 11,914</u>   | <u>\$ 7,761</u>  |

\* Dollar amounts in millions.

External Management fees are treated as a reduction of the investment revenue of the Fund rather than as a budgeted administrative expense.

|   | <b>T</b> /•     |    |               |
|---|-----------------|----|---------------|
| Manager   | <b>Location</b> |    | <u>Amount</u> |
|   |                 |    |               |
| <u>U.S. Equity</u>  |                 |    | ¢ 0.00        |
| AH Lisanti Capital Growth, LLC                            | New York        | NY | \$ 263        |
| AllianceBernstein LP                                      | New York        | NY | 698           |
| Conestoga Capital Advisors, Inc.                          | Radnor          | PA | 270           |
| First Pacific Advisors, Inc.                              | Los Angeles     | CA | 986           |
| NorthPointe Capital, LLC                                  | Troy            | MI | 662           |
| Opus Capital Management, Inc.                             | Cincinnati      | OH | 172           |
| Total - U.S. Equity                                       |                 |    | 3,051         |
|   |                 |    |               |
| <u>Non - U.S. Equity</u>                                  |                 |    |               |
| Acadian Asset Management                                  | Boston          | MA | 877           |
| Baillie Gifford Overseas Ltd.                             | Edinburgh       | UK | 2,111         |
| Batterymarch Financial Management, Inc.                   | Boston          | MA | 574           |
| BlackRock Financial Management, Inc.                      | New York        | NY | 2,647         |
| Glovista Investments LLC                                  | Jersey City     | NJ | 240           |
| John Hsu Capital Group, Inc.                              | New York        | NY | 212           |
| Marathon Asset Management Limited                         | London          | UK | 1,867         |
| Oberweis Asset Management, Inc.                           | North Aurora    | IL | 1,284         |
| Pareto Investment Management, Ltd.                        | New York        | NY | 2,346         |
| Pyramis Global Advisors                                   | Boston          | MA | 1,090         |
| Shah Capital Management, Inc.                             | Raleigh         | NC | 3             |
| Wasatch Advisors, Inc.                                    | Salt Lake City  | UT | 4,488         |
| Westwood Global Investments, LLC                          | Boston          | MA | 653           |
| Total - Non - U.S. Equity                                 |                 |    | 18,392        |
|   |                 |    |               |
| Fixed Income  |                 |    |               |
| AllianceBernstein L.P.                                    | White Plains    | NY | 820           |
| Apollo European Principal Finance Fund II(Dollar A), L.P. | New York        | NY | 2,860         |
| BlackRock Financial Management, Inc.                      | New York        | NY | 5,979         |
| BlackRock Mortgage (Offshore) Investors, L.P.             | New York        | NY | 2,015         |
| Brevan Howard US, LLC                                     | New York        | NY | 3,052         |
| Bridgewater Associates, Inc.                              | Westport        | СТ | 16,191        |
| Brigade Capital Management, LLC                           | New York        | NY | 4,051         |
| Cargill Financial Services Corporation                    | Hopkins         | MN | 5,469         |
| Carlyle Energy Mezzanine Opportunities Fund, L.P.         | Washington      | DC | 2,800         |
| Cerberus Levered Loan Opportunities Fund I, L.P.          | New York        | NY | 1,971         |
| Cerberus Levered Loan Opportunities Fund II, L.P.         | New York        | NY | 1,725         |

| (continued)  |                 |                |          |        |  |  |
|--|-----------------|----------------|----------|--------|--|--|
| Manager  | <b>Location</b> |                | <u>A</u> | mount  |  |  |
|  |                 |                |          |        |  |  |
| Fixed Income (continued)                           |                 |                |          |        |  |  |
| Franklin Templeton Investments                     | Nassau          | Bahamas        | \$       | 2,089  |  |  |
| Galton Onshore Mortgage Recovery Fund III, L.P.    | Harrison        | NY             |          | 59     |  |  |
| Hayfin Special Opportunities Credit Opp Fund, L.P. | George Town     | Cayman Islands |          | 2,519  |  |  |
| ICG Europe Fund V, L.P.                            | St. Helier      | Guernsey       |          | 1,021  |  |  |
| International Infrastructure Finance Company, L.P. | Harrison        | NY             |          | 1,204  |  |  |
| LBC Credit Partners II, L.P.                       | Philadelphia    | PA             |          | 4,593  |  |  |
| LBC Credit Partners III, L.P.                      | Philadelphia    | PA             |          | 2,500  |  |  |
| MacKay-Shields Financial Corporation               | New York        | NY             |          | 546    |  |  |
| Mariner Investment Group                           | Harrison        | NY             |          | 1,328  |  |  |
| Oaktree Loan Fund, L.P.                            | Los Angeles     | CA             |          | 89     |  |  |
| Pacific Investment Management Company (PIMCO)      | Newport Beach   | CA             |          | 4,854  |  |  |
| Piedmont Investment Advisors                       | Durham          | NC             |          | 130    |  |  |
| Pugh Capital Management, Inc.                      | Seattle         | WA             |          | 174    |  |  |
| Sankaty Advisors LLC Bank Loans                    | Wilmington      | DE             |          | 1,980  |  |  |
| Sankaty Credit Opportunities IV, L.P.              | Wilmington      | DE             |          | 3,596  |  |  |
| Sankaty Credit Opportunities V, L.P.               | Wilmington      | DE             |          | 987    |  |  |
| Sankaty Middle Markets Opportunity Fund, L.P.      | Wilmington      | DE             |          | 1,582  |  |  |
| Sankaty Middle Markets Opportunity Fund II, L.P.   | Wilmington      | DE             |          | 114    |  |  |
| SEI Investments Company                            | Oaks            | PA             |          | 166    |  |  |
| Stone Harbor Investment Partners, L.P.             | New York        | NY             |          | 2,427  |  |  |
| Strategic Fixed Income, LLC                        | Arlington       | VA             |          | 329    |  |  |
| TOP NPL (A), L.P.                                  | Fort Worth      | TX             |          | 254    |  |  |
| TPG Opportunities Partners II (A), L.P.            | Fort Worth      | TX             |          | 2,152  |  |  |
| Western Asset Management Company                   | Pasadena        | CA             | -        | 209    |  |  |
| Total - Fixed Income                               |                 |                |          | 81,835 |  |  |
|  |                 |                |          |        |  |  |
| Real Estate-Direct Ownership                       |                 |                |          |        |  |  |
| Charter Oak Advisors, Inc.                         | King of Prussia | PA             |          | 965    |  |  |
| GF Management, Inc.                                | Philadelphia    | PA             |          | 131    |  |  |
| Grosvenor Investment Management U.S., Inc.         | Philadelphia    | PA             |          | 47     |  |  |
| L & B Realty Advisors, L.L.P.                      | Dallas          | TX             |          | 53     |  |  |
| Subtotal - Real Estate-Direct Ownership            |                 |                |          | 1,196  |  |  |

| <u>Manager</u>                                   | Location     |         | <u>Amount</u> |
|--|--------------|---------|---------------|
|  |              |         |               |
| Real Estate-Partnerships/Funds                   |              |         |               |
| AG Core Plus Realty Fund III, L.P.               | New York     | NY      | \$ 577        |
| Almanac Realty Securities V, L.P.                | New York     | NY      | 1,002         |
| Almanac Realty Securities VI, L.P.               | New York     | NY      | 992           |
| Apollo European Real Estate Fund III, L.P.       | Purchase     | NY      | 1,323         |
| Apollo Real Estate Finance Corporation           | New York     | NY      | 883           |
| Apollo Value Enhancement Fund VII, L.P.          | Purchase     | NY      | 1,593         |
| AREFIN Co-Invest Corporation                     | New York     | NY      | 61            |
| AvalonBay Value Added Fund, L.P.                 | Alexandria   | VA      | 278           |
| AvalonBay Value Added Fund II, L.P.              | Alexandria   | VA      | 945           |
| Avenue Real Estate Fund Parallel, L.P.           | New York     | NY      | 1,138         |
| Beacon Capital Strategic Partners V, L.P.        | Boston       | MA      | 528           |
| Bell Institutional Fund IV, LLC                  | Wilmington   | DE      | 1058          |
| Bell Institutional Fund V, LLC                   | Wilmington   | DE      | 224           |
| BlackRock Asia Property Fund III, L.P.           | Hamilton     | Bermuda | 1,267         |
| BlackRock Europe Property Fund III, L.P.         | London       | UK      | 1,508         |
| Blackstone Real Estate Partners Europe III, L.P. | New York     | NY      | 2,729         |
| Blackstone Real Estate Partners Europe IV, L.P.  | New York     | NY      | 866           |
| Blackstone Real Estate Partners V.TE.1, L.P.     | New York     | NY      | 1,100         |
| Blackstone Real Estate Partners VI.TE.1, L.P.    | New York     | NY      | 4,181         |
| Blackstone Real Estate Partners VII.TE.1, L.P.   | New York     | NY      | 3,723         |
| BPG Investment Partnership V, L.P.               | Philadelphia | PA      | (38)          |
| BPG Investment Partnership VI, L.P.              | Philadelphia | PA      | 107           |
| Broadway Partners Parallel Fund P II, L.P.       | New York     | NY      | 197           |
| Broadway Partners Parallel Fund P III, L.P.      | New York     | NY      | 250           |
| Brookfield Strategic Real Estate Partners, L.P.  | New York     | NY      | 2,250         |
| Cabot Industrial Value Fund III, L.P.            | Boston       | MA      | 342           |
| Cabot Industrial Value Fund IV, L.P.             | Boston       | MA      | 1,060         |
| Carlyle Europe Real Estate Partners III-A, L.P.  | Washington   | DC      | 2,149         |
| Carlyle Realty Partners III, L.P.                | Washington   | DC      | (38)          |
| Carlyle Realty Partners IV, L.P.                 | Washington   | DC      | 1,102         |
| Carlyle Realty Partners V, L.P.                  | Washington   | DC      | 1,453         |
| Carlyle Realty Partners VI, L.P.                 | Washington   | DC      | 841           |
| DLJ Real Estate Capital Partners II, L.P.        | New York     | NY      | 123           |
| DLJ Real Estate Capital Partners III, L.P.       | New York     | NY      | 979           |
| DLJ Real Estate Capital Partners IV, L.P.        | New York     | NY      | 2,244         |
| DRA Growth and Income Fund VI, L.P.              | New York     | NY      | 1,799         |
| DRA Growth and Income Fund VII, L.P.             | New York     | NY      | 2,205         |

| <u>Manager</u>   | Location         |    | <u>Amount</u> |
|--|------------------|----|---------------|
|  |                  |    |               |
| Real Estate-Partnerships/Funds (continued)               |                  |    |               |
| Exeter Industrial Value Fund II, L.P.                    | Plymouth Meeting | PA | \$ 822        |
| Fillmore West Fund, L.P.                                 | San Francisco    | CA | 506           |
| Fortress Investment Fund IV, L.P.                        | New York         | NY | 957           |
| Fortress Investment Fund V (Fund A), L.P.                | New York         | NY | 1,501         |
| Hines U.S. Office Value Added Fund, L.P.                 | Houston          | TX | 71            |
| JPMCB Strategic Property Fund                            | New York         | NY | 229           |
| LCCG RE Special Situations Mortgage Fund, LLC            | Irving           | TX | 358           |
| Latitude Management Real Estate Capital III, Inc.        | Providence       | RI | 742           |
| Legg Mason Real Estate Capital, Inc.                     | Los Angeles      | CA | 21            |
| Legg Mason Real Estate Capital II, Inc.                  | Los Angeles      | CA | 1,251         |
| LEM RE High Yield Debt & Preferred Equity Fund III, L.P. | Philadelphia     | PA | 563           |
| LEM Real Estate Mezzanine Fund II, L.P.                  | Philadelphia     | PA | 345           |
| Lubert-Adler Real Estate Fund IV, L.P.                   | Philadelphia     | PA | 83            |
| Lubert-Adler Real Estate Fund V, L.P.                    | Philadelphia     | PA | 337           |
| Lubert-Adler Real Estate Fund VI, L.P.                   | Philadelphia     | PA | 550           |
| Madison Marquette Retail Enhancement Fund, L.P.          | Washington       | DC | 945           |
| Morgan Stanley Real Estate Fund IV Special Dom., L.P.    | New York         | NY | 21            |
| Morgan Stanley Real Estate Fund IV Special Int'l, L.P.   | New York         | NY | 152           |
| Morgan Stanley Real Estate Fund V Special Int'l, L.P.    | New York         | NY | 308           |
| Morgan Stanley Real Estate Fund V Special U.S., L.P.     | New York         | NY | 84            |
| Morgan Stanley Real Estate Fund VI Special Int'l, L.P.   | New York         | NY | 621           |
| Morgan Stanley Real Estate Fund VII Global, L.P.         | New York         | NY | 1,412         |
| O' Connor North American Property Partners, L.P.         | New York         | NY | 801           |
| O' Connor North American Property Partners II, L.P.      | New York         | NY | 967           |
| Paladin Realty Latin America Investors III, L.P.         | Los Angeles      | CA | 1,594         |
| Peabody Global Real Estate Partners, L.P.                | New York         | NY | 25            |
| PRISA  | Parsippany       | NJ | 693           |
| ProLogis North American Industrial Fund, L.P.            | Denver           | СО | 1,677         |
| RCG Longview Debt Fund IV, L.P.                          | New York         | NY | 1,035         |
| RCG Longview Debt Fund V, L.P.                           | New York         | NY | 844           |
| RCG Longview Equity Fund, L.P.                           | New York         | NY | 476           |
| Senior Housing Partnership Fund IV, L.P.                 | Parsippany       | NJ | 447           |
| Silverpeak Legacy Pension Partners II, L.P.              | New York         | NY | 1,029         |
| Silverpeak Legacy Pension Partners III, L.P.             | New York         | NY | 1,052         |
| Silverpeak/PSERS Real Estate, L.P.                       | New York         | NY | 65            |
| Strategic Partners Fund II RE, L.P.                      | New York         | NY | 93            |
| Strategic Partners Fund III RE, L.P.                     | New York         | NY | (73)          |

| (continued)     |   |  |   |  |  |
|-----------------|---|--|---|--|--|
| <b>Location</b> |   |  | <u>Amount</u>   |  |  |
|                 |   |  |   |  |  |
|                 |   |  |   |  |  |
|                 |   | \$   | 326   |  |  |
| New York        | NY  |  | 2,338   |  |  |
| New York        | NY  |  | 814   |  |  |
| New York        | NY  |  | 1,817   |  |  |
| Los Angeles     | CA  |  | 541   |  |  |
| Hartford        | CT  |  | 830   |  |  |
|                 |   |  | 72,271  |  |  |
|                 |   |  |   |  |  |
|                 |   |  |   |  |  |
| Lisle           | IL  |  | _459  |  |  |
|                 |   |  | 459   |  |  |
|                 |   |  |   |  |  |
|                 |   |  | 73,926  |  |  |
|                 |   |  |   |  |  |
|                 |   |  |   |  |  |
| Baltimore       | MD  |  | 3   |  |  |
| London          | UK  |  | 3,177   |  |  |
| London          | UK  |  | 1,807   |  |  |
| St. Peter Port  | Guernsey  |  | 678   |  |  |
| Hong Kong       | China   |  | 977   |  |  |
| Hong Kong       | China   |  | 3,048   |  |  |
| Hong Kong       | China   |  | 4,000   |  |  |
| Cleveland       | ОН  |  | 1,043   |  |  |
| London          | UK  |  | 18  |  |  |
| London          | UK  |  | 1,531   |  |  |
| London          | UK  |  | 2,955   |  |  |
| San Francisco   | СА  |  | 1,134   |  |  |
|                 |   |  | 1,412   |  |  |
|                 |   |  | 852   |  |  |
|                 |   |  | 1,323   |  |  |
|                 |   |  | 346   |  |  |
|                 |   |  | 1,792   |  |  |
|                 |   |  | 1,984   |  |  |
|                 |   |  | 1,668   |  |  |
| London          |   |  | 1,728   |  |  |
|                 |   |  | 802   |  |  |
| •               |   |  | 35  |  |  |
|                 | New York      New York      New York      New York      Los Angeles      Hartford      Lisse      Lisse      San Francisco      Greenwich      San Francisco      Greenwich      Greenwich      Greenwich      Greenwich      Indon | New YorkNYNew YorkNYNew YorkNYNew YorkNYLos AngelesCAHartfordCTLisleILBaltimoreMDLondonUKLondonUKKorgChinaHong KongChinaHong KongChinaHong KongChinaClevelandUKLondonUKGreenwichCICortonUKLondonUKChinaChinaHong KongChinaClevelandOHClevelandCKGreenwichCTGreenwichCTGreenwichCTGreenwichCTGreenwichCTGreenwichCTLondonUKLondonUKSan FranciscoCASan FranciscoCASerenwichCTGreenwichCTGreenwichCTGreenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenwichCTSerenyi HillsCA | New YorkNY\$New YorkNYNew YorkNew YorkNYNew YorkNYLos AngelesCAHartfordCTLisleILIInternational Content of the second content cont |  |  |

#### Section 3 - Investment Information

| <b>Location</b> |  | Amount  |
|-----------------|--|---|
|                 |  | <u>Amount</u>   |
|                 |  |   |
|                 |  |   |
| London          | UK \$  | 5 1,500   |
| New York        | NY   | 1,140   |
| New York        | NY   | 1,272   |
| George Town     | Cayman Islands   | 1,745   |
| George Town     | Cayman Islands   | 1,838   |
| Boston          | MA   | 4   |
| Boston          | MA   | 1,152   |
| New York        | NY   | 199   |
| Seattle         | WA   | 447   |
| Greenwich       | СТ   | 1,331   |
| Greenwich       | СТ   | 3,001   |
| New York        | NY   | 792   |
| Newtown Square  | PA   | 104   |
| New York        | NY   | 22  |
| George Town     | Cayman Islands   | 2,398   |
| London          | UK   | 1,351   |
| Pittsburgh      | PA   | 941   |
| New York        | NY   | 675   |
| New York        | NY   | 157   |
| New York        | NY   | 952   |
| New York        | NY   | 157   |
| New York        | NY   | 952   |
| Simsbury        | СТ   | 1,000   |
| Simsbury        | СТ   | 1,500   |
| Rosemont        | PA   | 624   |
| New York        | NY   | 2,117   |
| Kuala Lumpur    | Malaysia   | 1,255   |
| New York        | NY   | 1,041   |
| New York        | NY   | 722   |
| New York        | NY   | 617   |
| Irving          | ТХ   | 1,433   |
| St. Helier      | Guernsey   | 1,602   |
| Grand Cayman    | •  | 800   |
| •               | •  | 1,052   |
|                 |  | 923   |
|                 | •  | 1,931   |
|                 |  | 2,568   |
|                 | •  | 1,250   |
|                 | New YorkGeorge TownGeorge TownBostonBostonBostonSeattleSeattleGreenwichGreenwichNew YorkNew YorkGeorge TownPittsburghNew YorkNew YorkNew YorkSimsburySimsburySimsburyNew YorkNew YorkNew YorkNew YorkNew YorkNew YorkNew YorkNew YorkSimsburySimsburyNew YorkNew York< | New YorkNYNew YorkNYGeorge TownCayman IslandsGeorge TownCayman IslandsBostonMABostonMABostonMASeattleWAGreenwichCTGreenwichPANew YorkNYNew YorkNYNewtown SquarePARoerge TownCayman IslandsLondonUKPittsburghPANew YorkNYNew YorkNYNew YorkNYNew YorkNYNew YorkNYNew YorkNYNew YorkNYNew YorkNYNew YorkNYSimsburyCTSimsburyCTSimsburyNYKuala LumpurMalaysiaNew YorkNYNew YorkNYNew YorkNYSinsburyCayman IslandsNew YorkNYSimsburyCTSimsburyCTSimsburyCTSimsburyNYSimsburyNYSimsburyNYSimsbury< |

|  | <b>T</b> (1     |    |               |
|--|-----------------|----|---------------|
| <u>Manager</u>                                       | <b>Location</b> |    | <u>Amount</u> |
|  |                 |    |               |
| <u>Private Equity (continued)</u>                    |                 |    |               |
| Permira IV, L.P.                                     | London          | UK | \$<br>1,117   |
| PNC Equity Partners, L.P.                            | Pittsburgh      | PA | 7             |
| PNC Equity Partners II, L.P.                         | Pittsburgh      | PA | 65            |
| Providence Equity Partners VI, L.P.                  | Providence      | RI | 1,481         |
| Quadrangle Capital Partners II, L.P.                 | New York        | NY | 719           |
| StepStone International Investors III, L.P.          | London          | UK | 967           |
| Sterling Capital Partners, L.P.                      | Northbrook      | IL | 487           |
| Strategic Partners II, L.P.                          | New York        | NY | 546           |
| Strategic Partners III-B, L.P.                       | New York        | NY | 500           |
| Strategic Partners IV, L.P.                          | New York        | NY | 552           |
| Strategic Partners V, L.P.                           | New York        | NY | 1,125         |
| TPG Partners V, L.P.                                 | Fort Worth      | TX | 481           |
| TPG Partners VI, L.P.                                | Fort Worth      | TX | 1,999         |
| Trilantic Capital Partners IV, L.P.                  | New York        | NY | 365           |
| Trilantic Capital Partners V, L.P.                   | New York        | NY | _1,204        |
|  |                 |    |               |
| Subtotal - Private Equity                            |                 |    | 86,092        |
|  |                 |    |               |
| Private Debt   |                 |    |               |
| Apollo Investment Fund VIII, L.P.                    | New York        | NY | \$<br>2,025   |
| Avenue Asia Special Situations Fund IV, L.P.         | New York        | NY | 1,211         |
| Avenue Special Situations Fund VI, L.P.              | New York        | NY | 641           |
| Cerberus Institutional Partners, L.P. (Series Three) | New York        | NY | 313           |
| Cerberus Institutional Partners, L.P. (Series Four)  | New York        | NY | 2,003         |
| Cerberus Institutional Partners V, L.P.              | New York        | NY | 2,404         |
| Gleacher Mezzanine Fund II, L.P.                     | New York        | NY | 438           |
| Gold Hill Venture Lending 03-A, L.P.                 | Santa Clara     | CA | 13            |
| GSC Recovery III, L.P.                               | Greenwich       | CT | 621           |
| NYLIM Mezzanine Partners Parallel Fund, L.P.         | New York        | NY | 83            |
| NYLIM Mezzanine Partners Parallel Fund II, L.P.      | New York        | NY | 332           |
| OCM Opportunities Fund VII, L.P.                     | Los Angeles     | CA | 349           |
| OCM Opportunities Fund VII-B, L.P.                   | Los Angeles     | CA | 743           |
| Versa Capital Fund, L.P.                             | Philadelphia    | PA | 912           |
| Versa Capital Fund II, L.P.                          | Philadelphia    | PA | 702           |
| Windjammer Senior Equity Fund IV, L.P.               | Newport Beach   | CA | <u>910</u>    |
| Subtotal - Private Debt                              |                 |    | 13,700        |

| Manager                                       | <b>Location</b> |                | <u>Amount</u> |
|---|-----------------|----------------|---------------|
|   |                 |                |               |
| <u>Venture Capital</u>                        |                 |                |               |
| Aisling Capital II, L.P.                      | New York        | NY             | \$<br>543     |
| Aisling Capital III, L.P.                     | New York        | NY             | 557           |
| Co-Investment Fund II, L.P. (The)             | Radnor          | PA             | 1,387         |
| KBL Partnership, L.P.                         | New York        | NY             | 136           |
| LLR Equity Partners II, L.P.                  | Philadelphia    | PA             | 575           |
| LLR Equity Partners III, L.P.                 | Philadelphia    | PA             | 2,242         |
| LLR Equity Partners IV, L.P.                  | Philadelphia    | PA             | 3,459         |
| Novitas Capital, L.P.                         | Wayne           | PA             | 3             |
| Novitas Capital II, L.P.                      | Wayne           | PA             | 50            |
| Psilos Group Partners III, L.P.               | New York        | NY             | 704           |
| Quaker BioVentures, L.P.                      | Philadelphia    | PA             | 1,261         |
| Quaker BioVentures II, L.P.                   | Philadelphia    | PA             | 1,434         |
| SCP Private Equity Partners II, L.P.          | Wayne           | PA             | 380           |
| Starvest Partners II, L.P.                    | New York        | NY             | 909           |
| Strategic Partners III-VC, L.P.               | New York        | NY             | 261           |
| Strategic Partners IV VC, L.P.                | New York        | NY             | 282           |
| Summit Partners Growth Equity Fund VIII, L.P. | Boston          | MA             | 597           |
| Tenaya Capital IV-P, L.P.                     | New York        | NY             | 427           |
| Tenaya Capital V-P, LP                        | New York        | NY             | 952           |
| Tenaya Capital VI, L.P.                       | New York        | NY             | 1,000         |
| Subtotal - Venture Capital                    |                 |                | 17,159        |
|   |                 |                |               |
| Total Alternative Investments                 |                 |                | 116,951       |
|   |                 |                |               |
| Absolute Return                               |                 |                |               |
| Aeolus Capital Management Ltd.                | Hamilton        | Bermuda        | \$<br>13,906  |
| Anderson Global Macro Fund                    | New York        | NY             | 509           |
| AQR Capital Management, LLC                   | Greenwich       | CT             | 1,162         |
| Black River Asset Management LLC              | Minnetonka      | MN             | 9,953         |
| BlackRock Financial Management, Inc.          | San Francisco   | CA             | 11,119        |
| BlueCrest Capital Management L.P.             | New York        | NY             | 3,087         |
| Brevan Howard Fund, Ltd.                      | George Town     | Cayman Islands | 6,118         |
| Bridgewater Associates, Inc.                  | Westport        | СТ             | 23,444        |
| Brigade Capital Management, LLC               | New York        | NY             | 17,983        |
| Capula Global Relative Value Fund             | London          | UK             | 8,291         |
| Capula Tail Risk Fund                         | London          | UK             | 6,908         |
| Caspian Select Credit International Fund      | New York        | NY             | 7,943         |

| <u>Manager</u>   | <b>Location</b>      |         |    | <u>Amount</u>   |
|--|----------------------|---------|----|-----------------|
| Absolute Return (continued)  |                      |         |    |                 |
| Ellis Lake Domestic Fund, LP   | New York             | NY      | \$ | 2,740           |
| Lazard Asset Management  | New York             | NY      | Ŧ  | 449             |
| Nephila Capital Ltd.   | Hamilton             | Bermuda |    | 7,080           |
| Pacific Investment Management Company (PIMCO)                          | Newport Beach        | CA      |    | 11,004          |
| Perry Partners L.P.  | New York             | NY      |    | 3,422           |
| Robeco Investment Management   | New York             | NY      |    | 2,856           |
| Sciens Aviation Special Opportunities Fund II, L.P.                    | Miami                | FL      |    | 2,549           |
| Total - Absolute Return  |                      |         |    | 140,523         |
|  |                      |         |    |                 |
| <u>Commodities</u>   |                      |         |    |                 |
| Cargill Financial Services Corporation                                 | Hopkins              | MN      |    | 825             |
| Credit Suisse Asseet Management, LLC                                   | New York             | NY      |    | 553             |
| Gresham Investment Management, LLC                                     | New York             | NY      |    | 2,176           |
| Schroder Investment Management North America, Inc.                     | New York             | NY      |    | 2,771           |
| Wellington Management Company, L.L.P.                                  | Boston               | MA      |    | 5,009           |
| Total - Commodities  |                      |         |    | 11,334          |
|  |                      |         |    |                 |
| Master Limited Partnerships  |                      |         |    |                 |
| Harvest Fund Advisors, LLC   | Wayne                | PA      |    | 3,382           |
| Salient Capital Advisors, LLC  | Houston              | TX      |    | 2,719           |
| Stein Roe Investment Counsel D/B/A Atlantic Trust                      | Chicago              | IL      |    | 5,032           |
| Total - Master Limited Partnerships                                    |                      |         |    | 11,133          |
| Dick Douite  |                      |         |    |                 |
| <u>Risk Parity</u>   | Graanwich            | CT      |    | 1 402           |
| AQR Capital Management, LLC<br>Bridgewater All Weather Fund @15%, Ltd. | Greenwich            | СТ      |    | 1,423<br>4,192  |
| D. E. Shaw & Co., L.P.   | Westport<br>New York | CT      |    |                 |
|  | New York             | NY      |    | <u>640</u>      |
| Total - Risk Parity  |                      |         |    | 6,255           |
| Total External Management  |                      |         |    | 463,400         |
| Total Internal Management  |                      |         |    | <u>12,336</u> * |
|  |                      |         |    |                 |
| Total Investment Management  |                      |         | \$ | 475,736         |

\*Internal Management fees include salaries and fringe benefits of \$5,963 and operating expenses of \$6,373.



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### **Internal Equity Trading Desk**

One of the benefits of managing a significant amount of assets internally is that PSERS can have its own trading desk. The PSERS Internal Equity Trading Desk (Trading Desk) has the ability to trade domestic and international equities, currencies, options, and futures. The objectives of PSERS' internal trading desk include:

- to obtain best execution;
- to pay the lowest possible commissions consistent with obtaining best execution; and
- to provide market information/data to portfolio managers

In addition to trade execution, the Trading Desk provides PSERS with access to information on the financial markets and analysis of trading ideas and strategies developed by PSERS' internal management. Various systems, including Bloomberg, and access to analysis from the broker community provide resources used in evaluating and implementing internal trading ideas and strategies. Trade Cost Analysis (TCA) is able to be performed on a pretrade basis in order to get an idea of the expected costs of any transaction. Program trading applications enable the Trading Desk to manage the large number of trading transactions which occur during asset allocation changes, index rebalances, or other transitional trading events. These applications provide a means to execute large trading baskets while monitoring the profit or loss of the trade execution in real-time.

During the fiscal year ended June 30, 2014, PSERS' trading desk executed approximately 139,089,160 U.S. shares, 102,931 U.S. futures contracts, 71,276,526 international shares, and 120,955 international futures contracts with a combined notional value of \$92.1 billion.



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## PSERS' Public Market Emerging Investment Manager (PMEIM) Program (as of December 31, 2014)

The Public Market Emerging Investment Manager (PMEIM) Program is a sub-section of PSERS' U.S. Equity, Absolute Return, and Fixed Income asset classes.

#### Policy

Consistent with its fiduciary responsibilities, the Board has established the PMEIM Program to:

- 1. Locate and fund managers with successful histories of generating positive alpha with risk commensurate with the alpha generated (positive risk adjusted returns);
- 2. Provide a source of potential managers for the main fund; and
- 3. Assist public market emerging investment management firms grow through the use of the System's name in the managers' marketing efforts.

The Board has allocated up to \$1 billion to the PMEIM Program. Funding for each investment manager will come from assets allocated within the main fund similar to or most closely related to the investment manager's mandate. The maximum number of investment managers in the program at any one time shall not exceed 25. The program may run with less than 25 investment managers.

Investment managers desiring to participate in the program must meet the following required criteria:

- Firms must be registered under the Investment Advisors Act of 1940 or be exempt therefrom (and will maintain such registration or exemption);
- Firms must provide transparency of positions and transactions;
- Firms must provide at least quarterly liquidity;
- Firms, the portfolio manager, or any combination thereof must have a three-year historical performance record verified by at least one consultant or accounting firm in accordance with the Global Investment Performance Standards (GIPS);

- Firms considered to provide Equity, Commodity or Absolute Value exposure must have no more than \$1.5 billion of total assets under management when hired (existing investment managers will be terminated within a reasonable period of time from the PMEIM Program when the total assets under management exceeds \$3.0 billion);
- Firms considered to provide Fixed Income exposure must have no more than \$3.0 billion of total assets under management when hired (existing investment managers will be terminated within a reasonable period of time from the PMEIM Program when the total assets under management exceeds \$6.0 billion); and
- For performance-based fee accounts, the managers must exceed both a hurdle rate and a high water mark before they can earn the performance-based fee.

Preference will be given to investment managers deemed as able to meet the objectives, goals, and required criteria noted above plus having one or more of the following characteristics:

- Pennsylvania investment management firms headquartered or incorporated within the Commonwealth; and/or
- Minority and/or women-owned investment management firms approved by the Office of Minority and Women Business Enterprise in accordance with the criteria established by Executive Order No. 1987-18 and 4 Pennsylvania Code, Section 68.204.

**Market Value as of December 31, 2014:** \$815.8 million or 1.6% of the total market value of the Fund.

**Number of External Investment Managers:** PSERS had contracts with 5 external investment managers in the PMEIM Program.

### PSERS' PMEIM Investment Managers (Market Value in Millions) (unaudited, as of December 31, 2014)

|   |                  | Women-         | Minority-       | 04             |                 |
|---|------------------|----------------|-----------------|----------------|-----------------|
| <u>External Manager</u>                   | <u>PA -Based</u> | <u>owned</u>   | <u>owned</u>    | <u>Other</u>   | <u>Total</u>    |
| <u>U.S. Equity Mid and Small Cap</u>      |                  |                |                 |                |                 |
| A.H. Lisanti Capital Growth, LLC          |                  | \$ 72.7        |                 |                | \$ 72.7         |
|   |                  |                |                 |                |                 |
| U.S. Core Plus Fixed Income               |                  |                |                 |                |                 |
| Piedmont Investment Advisors              |                  |                | \$ 53.4         |                | 53.4            |
| Pugh Capital Management, Inc.             |                  |                | 94.6            |                | 94.6            |
|   |                  |                |                 |                |                 |
| Short Term Duration - Fixed Income        |                  |                |                 |                |                 |
| Radcliffe Specialty Finance Debt Strategy | \$ 250.0         |                |                 |                | 250.0           |
| Radcliffe Capital Management              | 247.4            |                |                 |                | 247.4           |
|   |                  |                |                 |                |                 |
| <u>Absolute Return</u>                    |                  |                |                 |                |                 |
| Ellis Lake Capital, LLC                   |                  |                |                 | \$ 97.7        | 97.7            |
|   |                  |                |                 |                |                 |
| Total PSERS' PMEIM Portfolios             | <u>\$ 497.4</u>  | <u>\$ 72.7</u> | <u>\$ 148.0</u> | <u>\$ 97.7</u> | <u>\$ 815.8</u> |
|   |                  |                |                 |                |                 |
| Percentage by category                    | <u>61.0%</u>     | <u>8.9%</u>    | <u>18.1%</u>    | <u>12.0%</u>   |                 |

# SECTION 4 - COMMITMENT TO PENNSYLVANIA





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#### Commitment to Pennsylvania-Based Investment Managers (as of December 31, 2014)

The members of the Board and Staff are fiduciaries and must act in the interests of the members of the System and for the exclusive benefit of the System's members. In creating the investment program, the Board hires both external investment managers and internal investment managers. The Board has determined that it is in the best interest of the System to manage assets internally when (1) the System's staff has the proven ability to internally manage portfolios at least as well as the external investment managers, and (2) the cost of investing those assets is no greater than the cost that would have been incurred to have those assets externally managed. The Board will also consider the diversification benefits that may be achieved by allocating assets to external portfolio managers even when conditions (1) and (2) are met. The Board evaluates external managers based on a variety of factors, including: (1) a unique insight or process; (2) the ability to add long-term excess returns above passive alternatives, net of fees; (3) adequate capacity to execute the strategy; (4) adding diversification to our existing investment structure; (5) not exhibiting style drift, and; (6) exhibiting a high level of ethical behavior. In selecting external managers, PSERS will show preference to Pennsylvaniabased potential managers that demonstrate similar strengths to alternative managers without a Pennsylvania nexus.

PSERS has shown a tremendous commitment to Pennsylvania's financial services industry by having assets managed by firms based in Pennsylvania or by firms with offices in Pennsylvania. In FY 2014, investment manager fees paid to external firms managing PSERS' assets from offices located in Pennsylvania amounted to \$ 27.8 million, or 6.0% of the total external investment manager fees. The following is a list of assets either managed internally by PSERS or by external managers with headquarters or offices located in Pennsylvania, as of December 31, 2014:

| Pennsylvania-Based Manager | Market Value<br>(in millions) | Percentage of the<br>Fund |
|----------------------------|-------------------------------|---------------------------|
| Internal Management        |                               |                           |
| US. Equity:                |                               |                           |
| S&P 500 Index              | \$ 4,300.3                    | 8.5%                      |
| S&P 400 Index              | 370.1                         | 0.7%                      |
| S&P 600 Index              | 379.6                         | 0.7%                      |
| Non-U.S. Equity:           |                               |                           |
| ACW ex-U.S. Index          | 1,828.4                       | 3.6%                      |
| Emerging Markets Equity    | 356.9                         | 0.7%                      |
| Fixed Income:              |                               |                           |
| PSERS TIPS                 | 1,044.1                       | 2.1%                      |
| PSERS Active Aggregate     | 1,088.7                       | 2.1%                      |
| PSERS U.S. Long Treasuries | 38.5                          | 0.1%                      |
| Cash & Cash Equivalents:   |                               |                           |
| STIF                       | 3,029.0                       | 6.0%                      |
| Commodities:               |                               |                           |
| PSERS Gold Fund            | (1.5)                         | a 0.0%                    |
| PSERS Commodity Beta       | (26.8)                        | a 0.0%                    |
| Risk Parity:               |                               |                           |
| PSERS Risk Parity          | 270.8                         | 0.5%                      |
| Private Markets:           |                               |                           |
| Internal Program           | 226.8                         | 0.4%                      |
| Real Estate:               |                               |                           |
| Internal Program           | 63.1                          | 0.1%                      |
| Total Internal Management  | \$ 12,968.0                   | 25.5%                     |

a - The Market Value represents the net payable on swap contracts.

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## **Commitment to Pennsylvania-Based Investment Managers**

(as of December 31, 2014)

(continued)

| Pennsylvania-Based Manager                                       | Market Value<br>(in millions) (1) | Percentage of the<br>Fund |
|--|-----------------------------------|---------------------------|
| External Management  |                                   |                           |
| Fixed Income:  |                                   |                           |
| LBC Credit Partners II, LP                                       | \$ 64.9                           | 0.1%                      |
| LBC Credit Partners III, LP                                      | 124.7                             | 0.2%                      |
| Mariner - International Infrastructure Finance Company Fund L.P. | 49.1                              | 0.1%                      |
| Radeliffe Capital Management                                     | 497.4                             | 1.0%                      |
| SEI Investments Company  | 100.2                             | 0.2%                      |
| Master Limited Partnership:                                      |                                   |                           |
| Harvest Fund Advisors, LLC                                       | 737.7                             | 1.4%                      |
| Real Estate:   |                                   |                           |
| BPG Investment Partnership V, L.P.                               |                                   |                           |
| BPG Investment Partnership VI, L.P.                              |                                   |                           |
| BPG Co-Investment Fund   |                                   |                           |
| Charter Oak Advisors, Inc.                                       |                                   |                           |
| Exeter Industrial Value Fund II, L.P.                            |                                   |                           |
| Exeter Industrial Value Fund III, L.P.                           |                                   |                           |
| GF Management, Inc.  |                                   |                           |
| Grosvenor Fund Management U.S., Inc.                             |                                   |                           |
| LEM Real Estate Mezzanine Fund II, L.P.                          |                                   |                           |
| LEM RE High Yield Debt & Preferred Equity Fund III, LP           |                                   |                           |
| Lubert-Adler Real Estate Fund III                                |                                   |                           |
| Lubert-Adler Real Estate Fund IV                                 |                                   |                           |
| Lubert-Adler Real Estate Fund V                                  |                                   |                           |
| Lubert-Adler Real Estate Fund VI                                 |                                   |                           |
| Subtotal Real Estate:  | \$ 536.7                          | 1.1%                      |
|  |                                   |                           |
| Private Equity and Debt:   |                                   |                           |
| Incline Equity Fund III, L.P.                                    |                                   |                           |
| PNC Equity Partners II, L.P.<br>PNC Equity Partners, L.P.        |                                   |                           |
|  |                                   |                           |
| Milestone Partners II, L.P.<br>Milestone Partners III, L.P.      |                                   |                           |
| Milestone Partners IV, L.P.                                      |                                   |                           |
| Versa Capital Fund I, L.P.                                       |                                   |                           |
| Versa Capital Fund I, L.P.                                       |                                   |                           |
| Versa Capital Fund III, L.P.                                     |                                   |                           |
| Subtotal Private Equity and Debt:                                | \$ 355.0                          | 0.7%                      |

(1) Market values for individual Real Estate and Private Market investments are not being disclosed at this time.

### **Commitment to Pennsylvania-Based Investment Managers**

(as of December 31, 2014)

(continued)

| Pennsylvania-Based Manager                | <br>rket Value<br>villions) (1) | Percentage of the<br>Fund |
|---|---------------------------------|---------------------------|
| Venture Capital:                          |                                 |                           |
| Adams Capital Management, LP              |                                 |                           |
| Co-Investment 2000 Fund, L.P.             |                                 |                           |
| Co-Investment Fund II, L.P.               |                                 |                           |
| Cross Atlantic Technology Fund II         |                                 |                           |
| Cross Atlantic Technology Fund, L.P.      |                                 |                           |
| LLR Equity Partners II, L.P.              |                                 |                           |
| LLR Equity Partners III, L.P.             |                                 |                           |
| LLR Equity Partners IV, L.P.              |                                 |                           |
| LLR Equity Partners, L.P.                 |                                 |                           |
| NEPA Venture Fund II                      |                                 |                           |
| Novitas Capital , L.P.                    |                                 |                           |
| Novitas Capital II, L.P.                  |                                 |                           |
| Quaker BioVentures II, L.P.               |                                 |                           |
| Quaker Bio-Ventures, L.P.                 |                                 |                           |
| SCP Private Equity Partners I, L.P.       |                                 |                           |
| SCP Private Equity Partners II, L.P.      |                                 |                           |
| TDH III, L.P.                             |                                 |                           |
| Subtotal Venture Capital:                 | \$<br>427.2                     | 0.8%                      |
|   |                                 |                           |
| Total External Management                 | \$<br>2,892.9                   | <u> </u>                  |
| Total Investment Portfolios Managed in PA | \$<br>15,860.9                  | <u>31.2%</u>              |

(1) Market values for individual Real Estate and Private Market investments are not being disclosed at this time.



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### Summary of Investments in Pennsylvania (as of December 31, 2014)

Where investment characteristics including yield, risk, and liquidity are equivalent, the Board's policy favors investments that have a positive impact on the economy of Pennsylvania. The Board, in managing the investment portfolio, will also be cognizant of concentration risk to any one region, including Pennsylvania. The Fund will continue to seek investments in Pennsylvania-based companies when the investment characteristics are equivalent to other favorable investments, subject to diversification considerations.

The following is a table of Pennsylvania-based investments and other statistics at December 31, 2014 (\$'s in millions):

Capital Partners, Ltd., located in Philadelphia. PSERS has committed \$550 million in five funds (Lubert-Adler Funds II, III, IV, V and VI) managed by Lubert-Adler, and \$150 million of commitments in two funds (LEM Real Estate Mezzanine Fund II and LEM RE High Yield Debt & Preferred Equity Fund III) managed by LEM Mezzanine Partners, both located in Philadelphia. Finally, PSERS has committed \$150 million in two funds (Exeter Industrial Value Fund II and III) managed by Exeter Property Group, located in Plymouth Meeting.

As of December 31, 2014, PSERS' Pennsylvania real estate portfolio contained 82.9 million square feet of office, retail, and warehouse space and 33,519 apartment, hotel and condominium units. The gross market value of the Pennsylvania real estate portfolio investments totaled \$2.9 billion, of which PSERS' ownership share was \$138.4 million. The portfolio contains numerous notable Pennsylvania real estate investments, including:

| Asset Class         | <br>tal PA<br>et Value<br>Portion) | Mar  | Total PA<br>ket Value<br>Invested) | # of People<br>Employed | Payroll              |
|---------------------|------------------------------------|------|------------------------------------|-------------------------|----------------------|
| U.S. Equities       | \$<br>146.8                        | \$   | 146.8                              | *                       | \$<br>*              |
| Fixed Income        | 98.8                               |      | 98.8                               | *                       | *                    |
| Private Real Estate | 138.4                              |      | 2,937.0                            | 290                     | 9.9                  |
| Private Markets:    |                                    |      |                                    |                         |                      |
| Venture Capital     | 166.3                              |      | 595.7                              | 4,303                   | 123.5                |
| Private Equity      | 1,625.0                            |      | 44,056.0                           | 27,779                  | 845.9                |
| Private Debt        | 156.8                              | _    | 1,145.0                            | 8,264                   |                      |
| Total               | \$<br>2,332.1                      | \$ _ | 48,979.3                           | <u>40,636</u>           | \$<br><u>1,145.6</u> |

\* Statistics for publicly traded companies not included due to the difficulty in obtaining the information.

#### **U.S. Equities**

PSERS invests in the stock of Pennsylvania-based companies through the various U.S. Equity portfolios managed by external and internal portfolio managers. PSERS has always had substantial investments in large national firms located in Pennsylvania, a list of which is included later in this section.

#### **Fixed Income Securities**

PSERS invests in the debt of Pennsylvania-based companies through the various Fixed Income portfolios managed by external and internal portfolio managers. PSERS has always had substantial investments in large national firms located in Pennsylvania, a list of which is included later in this section.

#### **Private Real Estate**

PSERS has investments in limited partnerships that have invested in Pennsylvania real estate properties. PSERS has committed \$207.5 million in three funds (Fund V, Fund VI, and a Co-Investment Fund) managed by Equus

- <u>5 North Fifth Street</u> PSERS owns a 100% interest in this major downtown Harrisburg, PA office building that contains 70,693 square feet of office space. The building is PSERS' headquarters and is fully occupied by PSERS.
- <u>Brandywine Office Portfolio</u> The Brandywine Office Portfolio consists of 29 properties totaling 1.6 million square feet and is located in the Lehigh Valley. This investment was made by DRA Growth and Income Fund VI.
- <u>Brixmor</u> Blackstone Real Estate Partners VI made an investment in a nationwide portfolio of neighborhood shopping centers, comprising over 91 million square feet of gross leasable area in 39 states. There are 18 centers comprising over 7.0 million square feet of this portfolio located in Pennsylvania. This company listed on the NYSE on October 30, 2013.

#### Summary of Investments in Pennsylvania (as of December 31, 2014) (continued)

- <u>Kenmawr</u> This investment is a part of a long-term joint venture relationship between Lubert-Adler and Philadelphia Management and Companies (PMC) that specializes in adaptive re-use of vacant buildings into stable, high quality rental apartments within and outside of Pennsylvania. The Kenmawr investment is located in Pittsburgh, PA and consists
- of 206 apartment units and 44 commercial units. The Kenmawr investment was made in Lubert-Adler Real Estate Funds V and VI.
- <u>The Franklin</u> The Franklin is an 18-story, mixeduse property with 125,788 square feet of medical office and retail space, in addition to 412 residential units. This investment is located in Philadelphia, PA and was made by AG Core Plus Realty Fund III.

#### **Venture Capital**

PSERS' Venture Capital program has committed \$2.7 billion to 55 partnerships since the inception of the program. In addition to the current international scope of venture capital investments, a historical objective of this program has been to target partnerships that demonstrate an ability to invest in Pennsylvania-based companies. Selected partnerships offer diversification according to geographic region and financing stage within Pennsylvania. From the inception of this program to December 31, 2014, 30 of the 55 venture capital partnerships were headquartered in Pennsylvania.

PSERS is generally the lead investor in many of the venture capital funds in which PSERS invests. As a lead investor, PSERS provides Pennsylvania with capital from numerous out-of-state investors. As of December 31, 2014, PSERS' Venture Capital partnerships invested in 123 Pennsylvania locations employing 4,303 employees with a combined payroll of \$123.5 million. The market value of these investments was \$595.7 million, of which PSERS' share was \$166.3 million.

A key objective of PSERS' venture capital program is to attract both national and regional funds into the Pennsylvania small business community. Venture capital investments serve to accelerate economic growth in both the business sector and the community due to an increase in employment and revenues within the Commonwealth. Following are a sample of Pennsylvania companies invested in by PSERS through the Venture Capital program:

• <u>Pet360 Inc. (formerly PetFood Direct)</u>, Montgomeryville, PA – Pet360 is one of the largest online retailers of pet food and related products. With over 11,000 products and 400 brands, the company meets the needs of pet owners by offering selection, discount prices and convenient delivery. The company also provides value-added services for its customers, including an auto-ship program and information on pet healthcare and nutrition. LLR Equity Partners II made this investment.

- <u>Precision Therapeutics, Inc.</u> Pittsburgh, PA Precision is a leader in the development and commercialization of clinically proven, decision support tools and services that assist physicians treating cancer patients. The company's mission is to improve treatment outcomes for cancer patients through technology that enables the individualization of therapy. Quaker BioVentures I made this investment.
- <u>Strategic Distribution, Inc.</u>, Bristol, PA. Strategic Distribution, Inc. provides outsourced maintenance, repair and operations supply chain management services. Strategic Distribution, Inc. manages the procurement and inventory management of more than 2.0 million maintenance, repair and operations SKUs through the combination of customer integrated technology, on-site professional staff and centralized, supplier-agnostic sourcing and operations departments. LLR Equity Partners III made this investment.
- <u>TELA Bio, Inc.</u> Malvern, PA TELA Bio is developing and commercializing innovative biosurgical products for use in advanced surgical reconstruction procedures. The company is targeting the hernia repair market initially and has licensed a founding technology that promises to address unmet clinical needs. The company is currently conducting animal studies to optimize the core technology prior to a targeted commercial launch in 2014. Quaker BioVentures II made this investment.

#### **Private Equity**

PSERS' Private Equity program has committed \$18.8 billion to 138 partnerships since the inception of the program. PSERS is the lead investor in many of the private equity funds in which it invests. As a lead investor, PSERS provides Pennsylvania with capital from numerous out-of-state investors. As of December 31, 2014, PSERS' Private Equity partnerships invested in 553 Pennsylvania locations employing 27,779 employees with a combined payroll of \$845.9 million. The market value of these investments was \$44.1 billion, of which PSERS' share was \$1.6 billion. From the inception of this program to December 31, 2014, 7 of the 138 partnerships were headquartered in Pennsylvania. The following companies are a sample of Pennsylvania investments funded through PSERS' private equity partnerships:

• <u>Bacharach, Inc.</u>, New Kensington, PA - Bacharach was founded in 1909 and changed ownership several times before it was purchased by an individual in 1986 from United Technologies. Between 1986 and mid-2000's, Bacharach rapidly diversified its product line

#### Summary of Investments in Pennsylvania (as of December 31, 2014) (continued)

through new introductions and acquisitions. Today, Bacharach is a leading manufacturer of handheld and fixed-based instruments for the measurement and detection of gases and the recovery of refrigerants. The company's products include instruments that detect, measure and record combustion and environmental gases, temperature, relative humidity, air velocity and other air quality and safety parameters. Bacharach sells its products to a mix of customers including heating, ventilation, air conditioning and refrigeration (HVAC/R) distributors, industrial and master distributors, catalog houses and Original Equipment Manufacturers (OEMs). PNC Equity Partners III made this investment.

- <u>Blaschak Coal Corp.</u>, Mahanoy City, PA Blaschak Coal Corp. ("Blaschak") is a miner, preparer and marketer of anthracite, a relatively rare form of coal that has high carbon content and low levels of impurities, making it a valuable fuel for a variety of industrial applications and home heating. Blaschak is a market leader and one of the few fully integrated U.S. anthracite companies with a large reserve base, multiple mines, multiple preparation plants, a bagging plant, rail and truck loading facilities and extensive marketing operations serving several end markets. Milestone Partners III made this investment.
- <u>CODi, Inc.</u>, Harrisburg, PA CODi, Inc. is a provider of lightweight, high-quality laptop computer cases and information technology accessories to Fortune 500 companies. CODi's accumulated knowledge dealing with the "corporate road warrior" allows the company to uniquely service corporate and consumer needs with precision. CODi uses a direct sales force to its competitive advantage, allowing a one-stop solution for customers in a market where distributors and value-added resellers are the norm. This one-stop approach allows high profitability as it captures up to three levels of contributions margins. Milestone Partners II made this investment.
- <u>Primanti Bros.</u> Pittsburgh, PA Primanti Bros. is a restaurant that serves sandwiches, burgers, buffalo wings, salad, and pizza in a sports oriented environment. Since Primanti Bros. was founded in 1933 they have expanded to 20 locations with 16 of them located in the Pittsburgh area. Additional plans for expansion are currently underway. Primanti Bros. signature sandwiches have been featured in National Geographic, and on the Travel Channel's Man V. Food and Food Paradise television shows. Catterton Partners VII, L.P. made this investment.

#### Private Debt

PSERS' Private Debt program has committed \$4.7 billion to 30 partnerships since the inception of the program. PSERS is the lead investor in many of the private debt funds in which PSERS invests. PSERS has committed \$375 million to the three Pennsylvania-based Versa Capital Partners funds (formerly known as Chrysalis Capital Partners) managed by Versa Capital Management, located in Wayne, Pennsylvania. As of December 31, 2014, PSERS' private debt partnerships invested in 155 Pennsylvania locations employing 8,264 employees with a combined payroll of \$166.3 million. The market value of these investments was \$1.1 billion, of which PSERS' share was \$156.8 million. From the inception of this program to December 31, 2014, three of the 30 private debt partnerships were headquartered in Pennsylvania. The following companies are a sample of Pennsylvania investments made through PSERS' Private Debt Program:

- <u>David's Bridal</u>, Ardmore, PA David's Bridal is the leading bridal gown and bridal accessory retailer in the United States operating through the David's Bridal and Priscilla's of Boston divisions. The David's Bridal division is a value-oriented provider while Priscilla's of Boston is a luxury brand that caters to the more affluent segments of the market. This investment was made through New York Life Investment Management Mezzanine Partners II.
- <u>DynaVox</u>, Pittsburgh, PA DynaVox, a former division of Sunrise Medical spun-out in May 2004, is the market leader in the alternative and augmentative communication industry, developing and selling devices and software for individuals affected by speech disabilities resulting from traumatic, congenital or degenerative conditions. This investment was made through New York Life Investment Management Mezzanine Partners I.
- <u>Keane & Sons Drilling Corp.</u>, Lewis Run, PA Keane & Sons Drilling provides oilfield services in the Appalachian Basin, including top hole drilling and hydraulic fracturing services to major operators in the Marcellus Shale basin and across the U.S. This investment was made through Cerberus Institutional Partners, L.P. – Series Four.
- <u>Vestis Retail Group</u>, Philadelphia, PA Vestis Retail
  Group is the combined parent of Bob's Stores and
  Eastern Mountain Sports ("EMS"). Bob's is a value-oriented retail chain selling branded apparel,
  footwear, activewear and sportswear in the Northeast.
  EMS is an iconic retailer of outdoor gear and apparel
  operating in the Northeast and Mid-Atlantic. This investment was made through Cerberus Institutional
  Partners Series Two.

### Summary of Investments in Pennsylvania (as of December 31, 2014) (continued)

#### **PSERS** Private Equity Internal Program

PSERS' Private Equity Internal Program has committed \$195.1 million to 16 investments since the inception of the program. PSERS has committed \$2.5 million to one investment based in Pennsylvania. PSERS's Private Equity Internal Program was initiated in 2013 and consists of co-investments and secondary fund investments where PSERS is already a Limited Partner. The number of employees, payroll, and market value are included within the private equity figures.

## Pennsylvania-Based Publicly Traded Stocks

(as of December 31, 2014)

| Security                           | Shares Outstanding | Market Value |
|------------------------------------|--------------------|--------------|
|                                    |                    |              |
| Air Products & Chemicals, Inc.     | 35,095             | \$ 5,061,752 |
| Airgas, Inc.                       | 12,267             | 1,412,913    |
| Allegheny Technologies, Inc.       | 24,368             | 847,275      |
| American Eagle Outfitters          | 37,549             | 521,180      |
| Amerigas Partners LP               | 208,423            | 9,987,630    |
| Amerisourcebergen Corp.            | 37,908             | 3,417,785    |
| Ametek, Inc.                       | 44,873             | 2,361,666    |
| Ansys, Inc.                        | 19,716             | 1,616,712    |
| Aqua America, Inc.                 | 37,891             | 1,011,690    |
| Atlas Energy LP                    | 200,000            | 6,230,000    |
| Carpenter Technology Corp.         | 11,420             | 562,435      |
| Comcast Corp.                      | 57,990             | 3,364,000    |
| Cone Midstream Partners LP         | 67,701             | 1,632,948    |
| Consol Energy, Inc.                | 98,064             | 3,315,544    |
| CrossAmerica Partners LP           | 249,713            | 10,060,937   |
| Dentsply International, Inc.       | 25,824             | 1,375,644    |
| Dicks Sporting Goods, Inc.         | 21,046             | 1,044,934    |
| EQT Corp.                          | 55,299             | 4,186,134    |
| Federated Investors, Inc.          | 98,219             | 3,234,352    |
| FMC Corp.                          | 24,316             | 1,386,741    |
| Fulton Financial Corp.             | 39,742             | 491,211      |
| Harsco Corp.                       | 17,335             | 327,458      |
| Hershey Company                    | 27,001             | 2,806,214    |
| Interdigital, Inc.                 | 228,972            | 12,112,619   |
| Kennametal, Inc.                   | 16,969             | 607,321      |
| Liberty Property Trust             | 31,865             | 1,199,080    |
| Lincoln National Corp.             | 47,402             | 2,733,673    |
| MSA Safety, Inc.                   | 6,746              | 358,145      |
| Mylan Labs, Inc.                   | 68,291             | 3,849,564    |
| PNC Financial Services Group, Inc. | 96,013             | 8,759,266    |
| PPG Industries, Inc.               | 25,040             | 5,787,996    |
| PPL Corp.                          | 121,350            | 4,408,646    |
| Rice Energy, Inc.                  | 57,395             | 1,203,573    |
| Rice Midstream Partners LP         | 651,395            | 10,910,866   |
| SEI Investments Co.                | 27,982             | 1,120,399    |
| Sunoco Logistics Partners LP       | 415,754            | 17,370,202   |
| Teleflex, Inc.                     | 8,884              | 1,020,061    |
| Toll Bros., Inc.                   | 34,730             | 1,190,197    |
| Triumph Group, Inc.                | 10,895             | 732,362      |
| UGI Corp.                          | 36,988             | 1,404,804    |
| United States Steel Corp.          | 38,919             | 1,040,694    |
| Dage                               |                    |              |

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#### Pennsylvania-Based Publicly Traded Stocks (as of December 31, 2014) (continued)

| Security   | Shares Outstanding | Market Value          |
|--|--------------------|-----------------------|
| Universal Health Services, Inc.                        | 16,614             | \$ 1,848,474          |
| Urban Outfitters, Inc.<br>Vishay Intertechnology, Inc. | 18,255<br>29,101   | 641,298<br>411,779    |
| Westinghouse Air Brake Technologies Corp.              | 20,648             | <u>1,794,105</u>      |
| Total  |                    | \$ <u>146,762,280</u> |

# Pennsylvania-Based Bonds

(as of December 31, 2014)

|                                   | Interest Rate | Maturity   |            |                      |
|-----------------------------------|---------------|------------|------------|----------------------|
| Security                          | (%)           | Date       | Par Value  | Market Value         |
| Amerisourcebergen Corp.           | 1.150         | 05/15/2017 | 1,000,000  | \$ 991,550           |
| Bethel Park PA                    | 4.000         | 09/01/2033 | 2,000,000  | 2,094,340            |
| Chester County PA                 | 5.000         | 11/15/2031 | 2,660,000  | 3,129,623            |
| Comcast Corp.                     | 6.450         | 03/15/2037 | 370,000    | 492,255              |
| Comcast Corp.                     | 6.400         | 03/01/2040 | 302,000    | 408,573              |
| FS Investment Corp.               | 4.250         | 01/15/2020 | 54,000,000 | 53,738,640           |
| H.J. Heinz Finance Company        | 7.125         | 08/01/2039 | 390,000    | 421,200              |
| Harsco Corp.                      | 2.700         | 10/15/2015 | 7,100,000  | 7,091,125            |
| Hempfield PA Area School District | 5.000         | 10/15/2018 | 2,650,000  | 2,685,404            |
| Hershey Foods Corp.               | 7.200         | 08/15/2027 | 1,000,000  | 1,385,420            |
| Montgomery County PA              | 6.030         | 09/01/2039 | 3,400,000  | 3,738,334            |
| Mylan, Inc.                       | 7.875         | 07/15/2020 | 430,000    | 458,036              |
| PHEAA                             | 0.760         | 08/25/2040 | 421,946    | 421,946              |
| PHEAA                             | 0.866         | 04/25/2019 | 126,405    | 126,553              |
| PNC Bank                          | 0.537         | 08/01/2017 | 10,000,000 | 9,963,600            |
| PNC Bank                          | 0.543         | 01/28/2016 | 4,000,000  | 4,004,800            |
| PPL Capital Funding, Inc.         | 4.200         | 06/15/2022 | 470,000    | 497,899              |
| PPL Electric Utilities Corp.      | 2.500         | 09/01/2022 | 3,000,000  | 2,964,360            |
| Rohm & Haas Company               | 6.000         | 09/15/2017 | 1,024,000  | 1,132,524            |
| Verizon Pennsylvania Inc.         | 8.350         | 12/15/2030 | 2,229,000  | 3,061,732            |
|                                   |               |            |            |                      |
| Total                             |               |            |            | \$ <u>98,807,914</u> |

#### Real Estate Separate Account Pennsylvania Properties (as of December 31, 2014)

| Real Estate Separate Account Pennsylvania Properties |                           |  |                   |  |  |
|--|---------------------------|--|-------------------|--|--|
|  |                           |  |                   |  |  |
| Property   | Location                  | Description                              | Manager           |  |  |
|  |                           |  |                   |  |  |
| 5 North Fifth Street                                 | Harrisburg                | 5 story office building                  | Grosvenor         |  |  |
| (PSERS headquarters)                                 |                           |  |                   |  |  |
|  |                           |  |                   |  |  |
| Total market value (unaudi                           | ted) of Pennsylvania-base | ed properties was \$7.2 million as of De | ecember 31, 2014. |  |  |

# Pennsylvania-Based Private Equity/Venture Capital/

**Private Debt Partnerships** 

(Dollar Amounts in Millions)

(Since the inception of the program as of December 31, 2014)

| Partnership                                    | Location        | PSERS Maximum<br>Capital Commitment |
|--|-----------------|-------------------------------------|
| Adams Capital Management, L.P.                 | Sewickley       | \$ 12.5                             |
| APA/Fostin Venture Fund I (closed)             | King of Prussia | 20.0                                |
| CEO Venture Fund I (closed)                    | Pittsburgh      | 1.0                                 |
| CEO Venture Fund II (closed)                   | Pittsburgh      | 15.0                                |
| Co-Investment 2000 Fund, L.P.                  | Wayne           | 135.0                               |
| Co-Investment Fund II, L.P.                    | Wayne           | 135.0                               |
| Commonwealth Venture Partners I (closed)       | Philadelphia    | 20.0                                |
| Commonwealth Venture Partners II (closed)      | Philadelphia    | 10.0                                |
| Cross Atlantic Technology Fund, L.P.           | Radnor          | 30.1                                |
| Cross Atlantic Technology Fund II, L.P.        | Radnor          | 21.1                                |
| Graham Partners Investments, L.P.              | Newtown Square  | 56.7                                |
| Incline Equity Partners III (PSERS), L.P.      | Pittsburgh      | 65.0                                |
| Keystone Minority Capital Fund (closed)        | Philadelphia    | 0.1                                 |
| Keystone Venture Fund IV (closed)              | Philadelphia    | 7.8                                 |
| LLR Equity Partners, L.P.                      | Philadelphia    | 62.5                                |
| LLR Equity Partners II, L.P.                   | Philadelphia    | 75.0                                |
| LLR Equity Partners III, L.P.                  | Philadelphia    | 187.5                               |
| LLR Equity Partners IV, L.P.                   | Philadelphia    | 200.0                               |
| Loyalhanna Venture Fund (closed)               | Pittsburgh      | 15.0                                |
| Milestone Partners II, L.P.                    | Rosemont        | 29.9                                |
| Milestone Partners III, L.P.                   | Rosemont        | 60.0                                |
| Milestone Partners IV, L.P.                    | Rosemont        | 70.0                                |
| NEPA Venture Fund I (closed)                   | Bethlehem       | 1.0                                 |
| NEPA Venture Fund II                           | Bethlehem       | 5.0                                 |
| Novitas Capital I, L.P.                        | Wayne           | 30.0                                |
| Novitas Capital II, L.P.                       | Wayne           | 75.0                                |
| P/A Fund (closed)                              | King of Prussia | 30.0                                |
| PNC Equity Partners, L.P.                      | Pittsburgh      | 43.1                                |
| PNC Equity Partners II, L.P.                   | Pittsburgh      | 68.1                                |
| Quaker BioVentures, L.P.                       | Philadelphia    | 69.4                                |
| Quaker BioVentures II, L.P.                    | Philadelphia    | 100.0                               |
| SCP Private Equity Partners I, L.P.            | Wayne           | 62.5                                |
| SCP Private Equity Partners II, L.P.           | Wayne           | 125.0                               |
| TDH III, L.P.                                  | Rosemont        | 7.3                                 |
| Technology Leaders, L.P. (closed)              | Wayne           | 10.0                                |
| TL Ventures III, L.P. (closed)                 | Wayne           | 50.0                                |
| Versa Capital Partners, L.P. (f/k/a Chrysalis) | Wayne           | 75.0                                |
| Versa Capital Partners II, L.P.                | Wayne           | 150.0                               |
| Versa Capital Partners III, L.P.               | Wayne           | <u>    150.0    </u>                |
| Total  |                 | <u>\$ 2,280.6</u>                   |

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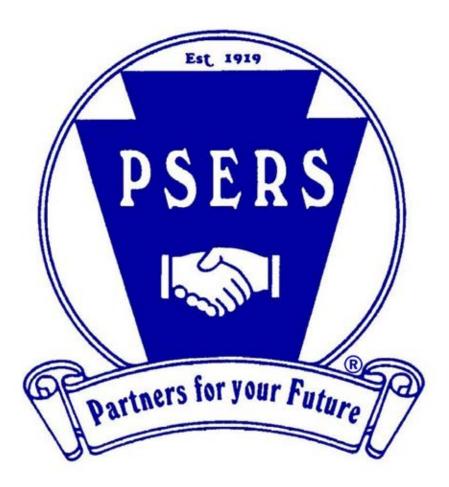
# Pennsylvania-Based Real Estate

**Partnerships** (Dollar Amounts in Millions)

(Since the inception of the program as of December 31, 2014)

| Partnership  | Location         | PSERS Maximum<br>Capital Commitment |
|--|------------------|-------------------------------------|
| BPG Investment Partnership IV, L.P. (closed)             | Philadelphia     | \$ 75.0                             |
| BPG Investment Partnership V, L.P.                       | Philadelphia     | 50.0                                |
| BPG Investment Partnership VI, L.P.                      | Philadelphia     | 87.5                                |
| BPG/PSERS Co-Investment Fund                             | Philadelphia     | 100.0                               |
| Exeter Industrial Value Fund II, L.P.                    | Plymouth Meeting | 75.0                                |
| Exeter Industrial Value Fund III, L.P.                   | Plymouth Meeting | 75.0                                |
| LEM RE High Yield Debt & Preferred Equity Fund III, L.P. | Philadelphia     | 75.0                                |
| LEM Real Estate Mezzanine Fund II, L.P.                  | Philadelphia     | 75.0                                |
| Lubert-Adler Real Estate Fund II                         | Philadelphia     | 50.0                                |
| Lubert-Adler Real Estate Fund III                        | Philadelphia     | 150.0                               |
| Lubert-Adler Real Estate Fund IV                         | Philadelphia     | 100.0                               |
| Lubert-Adler Real Estate Fund V                          | Philadelphia     | 100.0                               |
| Lubert-Adler Real Estate Fund VI                         | Philadelphia     | <u>    150.0  </u>                  |
| Total  |                  | \$ <u>1,162.5</u>                   |





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# SECTION 5 - OTHER PSERS PROGRAMS





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#### **Section 5 · Other PSERS Programs**

### **Health Options Program**

**P**ursuant to Sec. 8502.2 PSERS sponsors a group health insurance program called the Health Options Program (HOP) for individuals who are annuitants or survivor annuitants or the spouse or dependents of an annuitant or survivor annuitant. The HOP is funded by and for eligible participants. The following is a summary of HOP initiatives during the period January 1, 2014 to January 1, 2015.

The Retirement Board issued an Invitation for Application (IFA) to allow qualified insurance carriers to apply to PSERS to offer a fully insured Medicare Advantage group insurance plan and accompanying Pre-65 group insurance plan to PSERS retirees who participate in the Health Options Program. The effective date of the insurance is January 1, 2015. As a result of the IFA, PSERS is expecting the following carriers to participate in HOP:

#### Aetna

Capital Blue Cross/Keystone Health Plan Central

Geisinger Health Plan

Highmark

Independence Blue Cross (IBC)/ Keystone Health Plan East

UPMC

» The Retirement Board continues to make changes in the Basic and Enhanced Medicare Rx Options as required by the Affordable Care Act (ACA, health care reform) and adjust maximum co-payments to reflect prescription drug cost inflation. Effective January 1, 2015, the following benefit changes were adopted:

| Basic Medicare Rx Option |   | For 2014 Member Paid   | For 2015 Member Pays  |
|--------------------------|---|--|---|
| Annual Deductible        |   | \$0  | \$0   |
| Generic Drugs            |   | \$7  | \$8   |
|                          |   | (\$21 for 90-days)   | (\$24 for 90-days)  |
| Initial Coverage         | Preferred Brand Drugs                           | 30% up to \$60<br>(\$120 for 90-days)<br>(\$100 for 90-days by mail) | 30% up to \$100<br>(\$250 for 90-days)<br>(\$225 for 90-days by mail) |
| Initia                   | Non-Preferred Brand Drugs                       | 40%  | 40%   |
|                          | Specialty Drugs                                 | 33%  | 33%   |
| Gap                      | Generic Drugs                                   | 72%  | 65%   |
|                          | Brand Drugs                                     | 47.5%  | 45%   |
| Coverage                 | Specialty Drugs<br>Generic Drugs<br>Brand Drugs | 72%<br>47.5%   | 65%<br>45%  |
| rophic                   | Generic Drugs                                   | Greater of \$2.55<br>or<br>5% up to \$100                            | Greater of \$2.65<br>or<br>5% up to \$100                             |
| Catastrophic             | Brand Drugs                                     | Greater of \$6.35<br>or<br>5% up to \$100                            | Greater of \$6.60<br>or<br>5% up to \$100                             |

(continued)

| Enha            | nced Medicare Rx Option                         | For 2014 Member Paid  | For 2015 Member Pays   |
|-----------------|---|---|--|
| Annua           | al Deductible                                   | \$0   | \$0  |
|                 | Conorio Drugo                                   | \$7   | \$7  |
|                 | Generic Drugs                                   | (\$21 for 90-days)  | (\$21 for 90-days)   |
| nitial Coverage | Preferred Brand Drugs                           | 25% up to \$50<br>(\$100 for 90-days)<br>(\$90 for 90-days by mail) | 25% up to \$65<br>(\$130 for 90-days)<br>(\$120 for 90-days by mail) |
| Initial         | Non-Preferred Brand Drugs                       | Same as Preferred Brand   | 35% up to \$75<br>(\$150 for 90-days)<br>(\$140 for 90-days by mail) |
|                 | Specialty Drugs                                 | 33%   | 33%  |
| Gap             | Generic Drugs                                   | 72%   | 65%  |
|                 | Brand Drugs                                     | 47.5%   | 45%  |
| Coverage        | Specialty Drugs<br>Generic Drugs<br>Brand Drugs | 72%<br>47.5%  | 65%<br>45%   |
| Catastrophic    | Generic Drugs                                   | Greater of \$2.55<br>or<br>5% up to \$100                           | Greater of \$2.65<br>or<br>5% up to \$100                            |
| Catast          | Brand Drugs                                     | Greater of \$6.35<br>or<br>5% up to \$100                           | Greater of \$6.60<br>or<br>5% up to \$100                            |

The Retirement Board is evaluating the impact of the ACA on retirees (and other eligible persons) participating in the PSERS Health Options Program who are not yet eligible for Medicare. PSERS retirees and their dependents not eligible for Medicare are required by ACA to have health insurance or pay a tax. For 2014 the tax is the greater of \$95 or 1% of income. By 2016 the tax will be the greater of \$695 or 2.5% of income. Most, if not all, pre-65 participants of the Health Options Program and some pre-65 retirees covered under their former school employer's plan will be able to reduce their monthly premium costs by enrolling in an ACA plan through the exchange. A PSERS retiree who enrolls in an ACA plan will not receive Premium Assistance as only Commonwealth school plans and plans offered through the Health Options Program are approved for Premium Assistance. The legal and administrative ramifications of the Retirement Board

approving ACA plans for Premium Assistance are under review.

The Retirement Board will be deciding whether to conduct an open enrollment for the Health Options Program for benefit coverage effective January 1, 2016. Currently, a retiree and their dependents must have a Qualifying Event to enroll. Once an individual enrolls in the Health Options Program, he/she may change their benefit coverage annually during the option selection period. An open enrollment gives all PSERS retirees and their dependents an opportunity to enroll. The last open enrollment was conducted for coverage effective January 1, 2011 and before that, January 1, 2006. If the Board decides that an open enrollment will be conducted, PSERS staff and consultants will look at adding or terminating plans to meet the health benefit needs of current and future enrollees.



(continued)

#### Plans Available Through the Health Options Program

The Health Options Program offers participants a choice among a supplement to Medicare, various Medicare prescription drug plans, and Medicare Advantage plans. Participants under age 65 and not eligible for Medicare may elect to enroll in a high deductible health insurance plan with or without prescription drug coverage or a managed care plan. These options were available to new enrollees or Health Option Program participants electing to change coverage during the 2015 option selection period conducted in the fall of 2014. The following is a list of HOP plans as of January 1, 2015:

| For Individuals Eligible for Medicare:        | For Individuals Not Eligible for Medicare |
|---|---|
| HOP Medical Plan (Medicare supplement)        | HOP Pre-65 Medical Plan                   |
| Basic Medicare Rx Option (Medicare Part D)    | HOP Pre-65 Medical Plan w/ Rx coverage    |
| Enhanced Medicare Rx Option (Medicare Part D) | HOP PIE-05 Medical Plan W/ KX Coverage    |
| Medicare Advantage Plans                      | Companion Pre-65 Managed Care Plans       |
| Aetna Medicare PPO                            | Aetna PPO Plan                            |
| Capital Blue Cross SeniorBlue PPO             | Capital Blue Cross PPO                    |
| Geisinger Gold Preferred PPO                  | Geisinger Choice PPO                      |
| Highmark FreedomBlue PPO                      | Highmark PPO Blue                         |
| Highmark SecurityBlue HMO                     | Highmark PPO Blue                         |
| Independence Blue Cross-Keystone 65 HMO       | Independence Blue Cross-Keystone HMO      |
| UPMC for Life HMO                             | UPMC Health Plan                          |

#### **HOP Program Plan Premiums**

#### Paid By Individuals ELIGIBLE for Medicare

The premiums paid by participants eligible for Medicare generally vary by geographical area. The exceptions are the premiums for the HOP Medicare Rx Options. The following tables show the standard premium rates for 2015 compared to the 2014 rates in Pennsylvania for single coverage. These rates do not reflect the \$100 Premium Assistance benefit provided to eligible retirees or discounts available to individuals enrolling at age 65.

| Southeastern Region: Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties. | 2014  | 2015  | Increase |
|---|-------|-------|----------|
| Medicare Supplement Plans   |       |       |          |
| HOP Medical Plan  | \$199 | \$199 | 0%       |
| HOP Medical Plan w/ Basic Medicare Rx Option  | 231   | 234   | 1%       |
| HOP Medical Plan w/ Enhanced Medicare Rx Option                                       | 283   | 288   | 2%       |
| Medicare Advantage Plans  |       |       |          |
| Aetna Medicare 15 Special PPO   | 344   | 376   | 9%       |
| Highmark FreedomBlue PPO  | 592   | 592   | 0%       |
| Independence Blue Cross / Keystone 65 Select HMO                                      | 299   | 326   | 9%       |
| Legacy Medicare Advantage Plans (no new enrollment)                                   |       |       |          |
| Aetna Medicare 10 Special Plan HMO  | 426   | 461   | 8%       |
| IBC's Personal Choice 65 PPO  | 636   | 665   | 5%       |

(continued)

| Southwestern Region: Allegheny, Fayette, Greene, Indiana, Washington, and Westmoreland Counties | 2014  | 2015  | Increase |
|---|-------|-------|----------|
| Medicare Supplement Plans   |       |       |          |
| HOP Medical Plan  | \$195 | \$195 | 0%       |
| HOP Medical Plan w/ Basic Medicare Rx Option  | 227   | 230   | 1%       |
| HOP Medical Plan w/ Enhanced Medicare Rx Option   | 279   | 284   | 2%       |
| Medicare Advantage Plans  |       |       |          |
| Aetna Medicare 15 Special PPO   | 320   | 355   | 11%      |
| Highmark SecurityBlue HMO <sup>1</sup>  | 289   | 304   | 5%       |
| UPMC for Life HMO   | 234   | 234   | 0%       |
| Legacy Medicare Advantage Plans (no new enrollment)   |       |       |          |
| Aetna Medicare 15 Special Plan HMO  | 419   | 454   | 8%       |
| Highmark FreedomBlue PPO1 <sup>1</sup>  | 298   | 371   | 25%      |

<sup>1</sup>Highmark elected to activate its HMO product and freeze its PPO product for 2015.

| North & Central Region:<br>(All other counties in Pennsylvania) | 2014  | 2015  | Increase/<br>(Decrease) |
|---|-------|-------|-------------------------|
| Medicare Supplement Plans                                       |       |       |                         |
| HOP Medical Plan  | \$169 | \$169 | 0%                      |
| HOP Medical Plan w/ Basic Medicare Rx Option                    | 201   | 204   | 1%                      |
| HOP Medical Plan w/ Enhanced Medicare Rx Option                 | 253   | 258   | 2%                      |
| Medicare Advantage Plans  |       |       |                         |
| Aetna Medicare 15 Special PPO*                                  | 238   | 273   | 15%                     |
| Capital Blue Cross SeniorBlue PPO*                              | 228   | 222   | (3)%                    |
| Geisinger Gold Preferred PPO*                                   | 265   | 323   | 22%                     |
| Highmark FreedomBlue PPO  | 277   | 308   | 11%                     |
| UPMC for Life HMO*  | 234   | 234   | 0%                      |
| Legacy Medicare Advantage Plans (no new enrollment)             |       |       |                         |
| Aetna Medicare 10 Special HMO Plan*                             | 255   | 290   | 14%                     |
| Highmark SecurityBlue HMO*                                      | 289   | 304   | 5%                      |
| Keystone Central SeniorBlue HMO*                                | 227   | 215   | (5)%                    |

\* Not available in all North & Central Region counties.

Health Options Program participants may select Basic or Enhanced Medicare Rx Option coverage without enrolling in the HOP Medical Plan. The premium rates for the Medicare Rx Options do not vary by region. Stand-alone prescription drug coverage does not qualify for Premium Assistance.

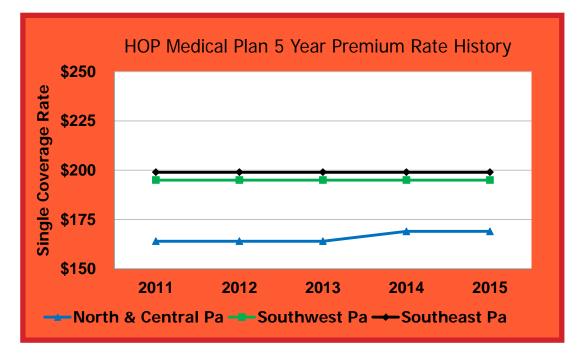
| Medicare Prescription Drug Plans All Regions | 2014 | 2015 | Increase |
|--|------|------|----------|
| Basic Medicare Rx Only                       | \$29 | \$35 | 21%      |
| Enhanced Medicare Rx Only                    | 82   | 89   | 9%       |

(continued)

#### **Premium History**

#### **HOP Medical Plan**

The following chart illustrates the HOP Medical Plan monthly premium rates for single coverage since 2011. Rates vary by region in the Commonwealth to reflect differences in the cost of health care.



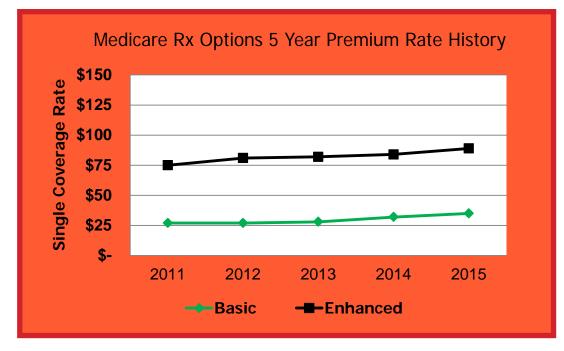
This remarkable premium stability can be attributed to:

- 1. Plan design changes adopted by the Retirement Board to manage the utilization of health care services.
- 2. Increasing number of enrollees at age 65 (babyboomer generation), thereby lowering the average age of the participant population.

(continued)

#### **Basic and Enhanced Medicare Rx Options**

The following graph illustrates the Basic and Enhanced Medicare Rx Options monthly premium rates for single coverage since 2011. The rates for the Medicare Rx Options do not vary by region.



This premium stability can be attributed to:

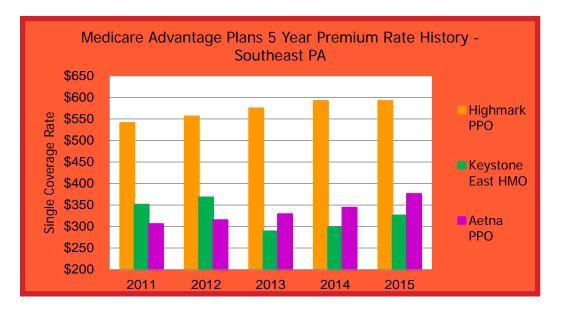
- 1. Plan design changes adopted by the Retirement Board to encourage the use of generic drugs.
- 2. Increasing number of enrollees at age 65 (baby-boomer generation), thereby lowering the average age of the participant population in the Basic Rx Option.

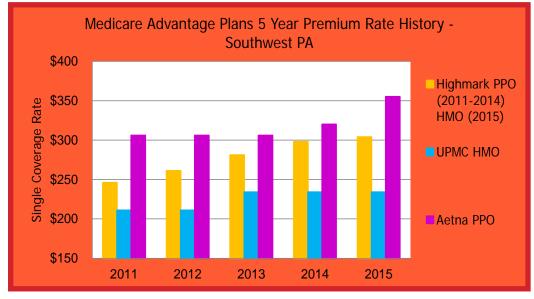
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#### **Medicare Advantage Plans**

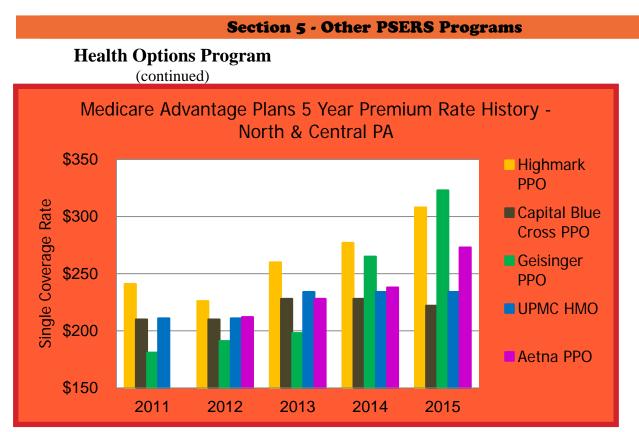
PSERS issues an IFA to allow qualified insurance carriers to apply to offer a fully insured Medicare Advantage group insurance plan through HOP. Other than requiring prescription drug coverage, the insurance carriers are given wide latitude to offer a plan tailored to the PSERS retiree population.

The following graphs illustrate the monthly premium rates (single coverage) for the active Medicare Advantage plans since 2011.





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While the Medicare Advantage plans have not had the premium stability of the HOP Medical Plan, some of the increases are attributable to the decrease in federal funding set forth in the Affordable Care Act.

# HOP Premiums Paid By Individuals NOT ELIGIBLE for Medicare

The premiums paid by participants not eligible for Medicare generally do not vary by geographical area. The exceptions are the regional managed care plans. The following tables show the premium rates for 2015 compared to the 2014 rates in Pennsylvania for single coverage. These rates do not reflect the \$100 Premium Assistance benefit provided to eligible retirees.

| All Regions                               | 2014   | 2015   | Increase |
|---|--------|--------|----------|
| HOP Pre-65 Medical Plan                   |        |        |          |
| HOP Pre-65 Medical Plan (Single Coverage) | \$ 717 | \$ 761 | 6%       |
| Pre-65 Medical Plan w/ Prescription Drugs | 827    | 877    | 6%       |

(continued)

| Southeastern Region: Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties. | 2014    | 2015    | Increase/<br>(Decrease) |
|---|---------|---------|-------------------------|
| Managed Care Plans  |         |         |                         |
| Aetna PPO   | \$1,109 | \$1,147 | 3%                      |
| Highmark PPOBlue  | 1,007   | 982     | (2)%                    |
| Keystone East HMO   | 1,295   | 1,439   | 11%                     |
| Legacy Managed Care Plans (no new enrollments)  |         |         |                         |
| Aetna Citizen HMO Plan  | 1,207   | 1,245   | 3%                      |
| IBC's Personal Choice PPO   | 1,291   | 1,438   | 11%                     |

| Southwestern Region: Allegheny, Fayette, Greene, Indiana, Washington, and Westmoreland Counties | 2014    | 2015    | Increase/<br>(Decrease) |
|---|---------|---------|-------------------------|
| Managed Care Plans  |         |         |                         |
| Aetna PPO   | \$1,109 | \$1,147 | 3%                      |
| Highmark PPOBlue  | 1,007   | 982     | (2)%                    |
| UPMC Health Plan EPO  | 1,384   | 1,384   | 0%                      |
| Legacy Managed Care Plans (no new enrollments)  |         |         |                         |
| Aetna Citizen HMO Plan  | 1,207   | 1,245   | 3%                      |
| Highmark PPOBlue - High Option  | 1,255   | 1,438   | 11%                     |

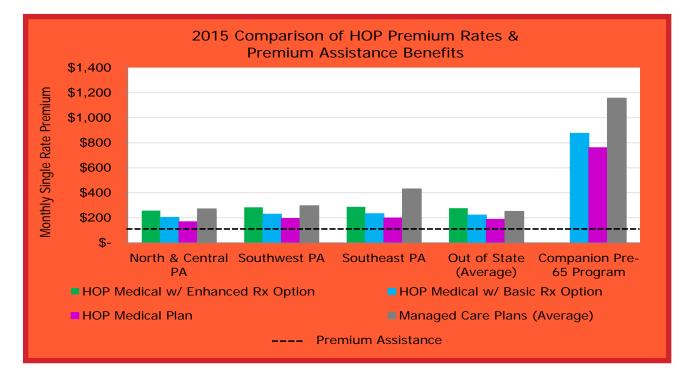
| North & Central Region:<br>(All other counties in Pennsylvania) | 2014    | 2015    | Increase/<br>(Decrease) |
|---|---------|---------|-------------------------|
| Managed Care Plans  |         |         |                         |
| Aetna PPO*  | \$1,109 | \$1,147 | 3%                      |
| Capital Blue Cross PPO*   | 1,007   | 1,145   | 14%                     |
| Geisinger PPO*  | 1,069   | 903     | (16)%                   |
| Highmark PPO  | 832     | 982     | 18%                     |
| UPMC EPO*   | 1,384   | 1,384   | 0%                      |
| Legacy Managed Care Plans (no new participants)                 |         |         |                         |
| Aetna Citizen Plan HMO  | 1,207   | 1,245   | 3%                      |
| Highmark PPOBlue – High Option                                  | 1,255   | 1,438   | 15%                     |
| Capital Blue Cross / Keystone Central HMO                       | 1,039   | 1,088   | 5%                      |

\* Not available in all North & Central Region Counties.

(continued)

# HOP Premiums Compared to the PSERS Premium Assistance Benefit

The following charts illustrate the HOP premiums paid by PSERS retirees for single coverage compared with the PSERS Premium Assistance benefit. Participating eligible annuitants are entitled to receive Premium Assistance payments equal to the lesser of \$100 per month or their out-of-pocket monthly health insurance premium. The premiums for 2-person and family coverage would be at least twice the cost of single coverage. Premium Assistance is an offset for the PSERS retiree's premium only.



|                                   | North &<br>Central PA | Southwest<br>PA | Southeast<br>PA | Out of State<br>(Average) | Companion<br>Pre-65 Program |
|-----------------------------------|-----------------------|-----------------|-----------------|---------------------------|-----------------------------|
| HOP Medical w/ Enhanced Rx Option | \$258                 | \$284           | \$288           | \$277                     |                             |
| HOP Medical w/ Basic Rx Option    | 204                   | 230             | 234             | 223                       | \$877                       |
| HOP Medical Plan                  | 169                   | 195             | 199             | 188                       | 761                         |
| Managed Care Plans (Average)      | 272                   | 298             | 431             | 252                       | 1,158                       |
| Premium Assistance                | 100                   | 100             | 100             | 100                       | 100                         |

As illustrated in the table above, the percentage of Premium Assistance benefit coverage varies by region and plan.

# Health Options Program (continued)

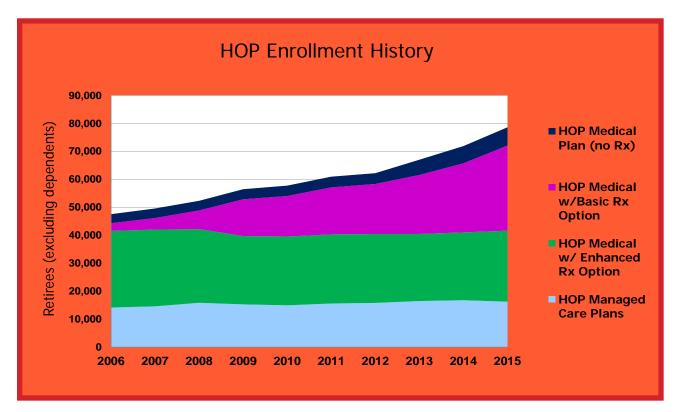
#### **HOP Enrollment**

As of January 1, 2015 there are 95,503 participants (79,235 retirees plus their dependents) in the Health Options Program. The total numbers of retirees by Option are:

| Individuals Eligible for Medicare          | Retirees | Participants |
|--|----------|--------------|
| HOP Medical w/Basic Medicare Rx Option     | 30,457   | 36,319       |
| HOP Medical w/ Enhanced Medicare Rx Option | 25,401   | 30,208       |
| HOP Medical Plan (no Rx)                   | 6,524    | 7,317        |
| HOP Enhanced Rx Only                       | 92       | 116          |
| HOP Basic Rx Only                          | 253      | 326          |
| Highmark PPO/ Legacy HMO                   | 12,954   | 16,786       |
| Keystone East HMO/IBC Legacy PPO           | 1,129    | 1,366        |
| Capital BC PPO/Keystone Central Legacy HMO | 805      | 1,053        |
| UPMC HMO                                   | 600      | 822          |
| Aetna PPO/Legacy HMO                       | 645      | 776          |
| Geisinger PPO                              | 136      | 171          |
| Total Medicare Eligible                    | 78,996   | 95,260       |
| Individuals Not Eligible for Medicare      |          |              |
| HOP Pre-65 Medical Plan w/Rx Coverage      | 130      | 132          |
| HOP Pre-65 Medical Plan                    | 35       | 35           |
| Highmark PPO                               | 34       | 35           |
| Capital BC PPO/Keystone Central Legacy HMO | 16       | 17           |
| Keystone East HMO/IBC Legacy PPO           | 14       | 14           |
| Aetna PPO/Legacy HMO                       | 5        | 5            |
| Geisinger PPO                              | 5        | 5            |
| UPMC HMO                                   | 0        | 0            |
| Total Not Eligible for Medicare            | 239      | 243          |
| Total in Health Options Program            | 79,235   | 95,503       |

(continued)

Enrollment in the PSERS Health Options Program continues to increase. As illustrated by the following chart, the number of retirees participating in the HOP has increased 65% over the past 10 years.



#### Funding

A majority of the premium income is deducted from the retiree's monthly retirement benefit and transferred to the plan (claims administrator for the self-funded Options). Approximately 5,000 retirees submit monthly premium payments to the HOP Administration Unit, as their monthly retirement benefits, if any, are insufficient to cover the premium cost. In addition, individuals enrolled in a Medicare Rx Option without HOP Medical plan coverage must submit monthly premium payments

Health Options Program income is projected to be \$333 million during the 2015 Plan (calendar) Year. A majority of this income comes from premium payments from participants. Other sources of funding are Medicare prescription drug payments (for participants enrolled in a Medicare prescription drug plan) from the Center for Medicare and Medicaid Services (CMS) and interest income. The following is a breakdown of these sources of income (Dollar amounts in millions):

| Income                                    | Calendar<br>Year<br>2015 |
|---|--------------------------|
| Participant Contributions                 | \$297.0                  |
| CMS - Medicare Prescription Drug Payments | 36.0                     |
| Interest Income                           | 0.2                      |
| Total                                     | \$333.2                  |

(continued)

PSERS retirees enrolled in the Health Options Program, who meet the eligibility requirements for Premium Assistance, receive \$100 per month as a partial reimbursement for the out-of-pocket premium expense. Approximately 67,400 of the 79,200 HOP retirees receive Premium Assistance. This accounts for about \$81 million of the \$104 million annual benefit expense of the Premium Assistance Program. The following Premium Assistance Program section provides additional information.

Contributions and interest income pay for the benefits provided to Health Options Program participants plus administrative expenses. The following is a breakdown of the benefit expenses (Dollar amounts in millions):

| Benefit Expense  | Calendar Year<br>2015 |
|--|-----------------------|
| Self-funded Hospital, Medical & Major Medical Benefits | \$152.0               |
| Self-funded Prescription Drug Benefits                 | 86.0                  |
| Insured Managed Care Premiums                          | 87.0                  |
| Total  | \$325.0               |

In addition to the benefit expenses identified above, the Health Options Program will pay \$8 million in enrollment and administrative expenses including reimbursing PSERS for its expenses.

As of December 31, 2014, HOP had net assets of \$193 million held in trust to pay the expenses of Health Options Program for the exclusive benefit of participants.



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#### **Premium Assistance Program**

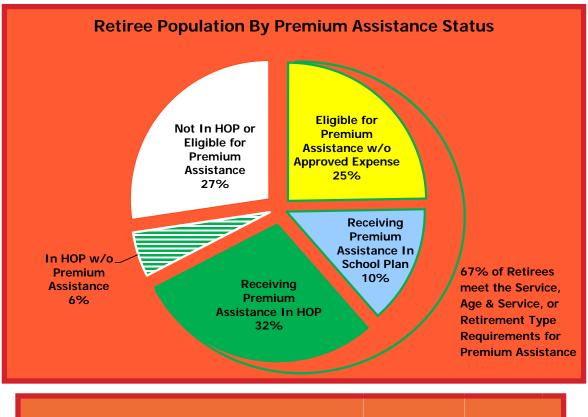
In accordance with Sec. 8509 of the Public School Employees' Retirement Code 24 Pa. C.S. § 8509, PSERS provides up to \$100 per month in Premium Assistance to eligible retirees to help cover the cost of their health insurance. The eligibility requirements for premium assistance are as follows:

- 24.5 years of credited service, or
- 15 years of credited service if termination of employment and retirement occurred after superannuation age, or
- · Receiving a disability annuity from PSERS; and
- Have an out-of-pocket premium expense from their former school employer's health plan or the PSERS sponsored Health Options Program (HOP).

#### Enrollment

As of June 30, 2014, PSERS had 203,756 retirees (excluding survivor annuitants and beneficiaries) receiving a monthly benefit. Of these retirees 138,505 meet the service, service and age at termination of school service, or retirement type (disability) eligibility requirements for the premium assistance program. Of the retirees meeting these requirements, 51,816 are not receiving premium assistance payments because they do not have an out-of-pocket premium expense from an approved plan. Of the 86,689 retirees receiving premium assistance benefits, 65,436 are enrolled in HOP and 21,253 are participating in their former school employer's health plan and have an out-of-pocket premium expense.

A breakdown of retirees by their premium assistance status is as follows:



| June 30, 2014   | Number  | Percentage |
|---|---------|------------|
| Eligible for Premium Assistance w/o Approved Expense <sup>1</sup> | 51,816  | 25%        |
| Receiving Premium Assistance In School Plan <sup>1</sup>          | 21,253  | 10%        |
| Receiving Premium Assistance In HOP <sup>1</sup>                  | 65,436  | 32%        |
| In HOP w/o Premium Assistance                                     | 11,196  | 6%         |
| Not In HOP or Eligible for Premium Assistance                     | 54,055  | 27%        |
| Total Retiree Population <sup>2</sup>                             | 203,756 | 100%       |

(1) Meeting the service, service and age at termination of school employment or retirement type requirements.(2) As of June 30, 2014 Actuarial Valuation (Excludes Survivor Annuitants and Beneficiaries)



#### **Premium Assistance Program**

(continued)

#### Funding

The Premium Assistance Program is funded by employer contributions. The contribution rate is calculated by PSERS' actuary in accordance with the formula set forth in the Retirement Code<sup>1</sup>. The contribution needed during FY2015/2016 is 0.84% of payroll.

For the year ended June 30, 2014, employer contributions equaled \$117.9 million and net investment income totaled \$0.07 million. During this period, PSERS paid Premium Assistance benefits equaling \$104.2 million and incurred administrative expenses of \$2.0 million.

As of December 31, 2014, the Premium Assistance Program had net assets of \$114 million.

<sup>1</sup>§8509. Health insurance premium assistance program: (a) Contribution rate.-- For each fiscal year beginning after July 1, 1991, the premium assistance contribution rate shall be established to provide reserves sufficient, when combined with unexpended amounts from the reserves set aside the previous fiscal year for health insurance assistance payments, to provide premium assistance payments in the subsequent fiscal year for all participating eligible annuitants. The Board is authorized to expend an amount not to exceed 2% of the health insurance account each year to pay for the direct expense of administering the health insurance premium assistance program, which expenditure may be included in the Board's consideration when it establishes the premium assistance contribution rate each year.

